

# GRAIN DEALERS JOURNAL

Published on the 10th and 25th of each month in the interest of progressive Grain Dealers.

VOL. XXXIII. No. 9 CHICAGO, ILL., NOVEMBER 10, 1914

PRICE \$1.50 YEAR  
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Gould Grain Co., grain merchants.  
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## Directory of the Grain Trade

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Hamilton, C. T., hay, straw, millfeed, pro.

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Merriam Commission Co., consignments.  
Nebraska-Iowa Grain Co., receivers and shippers.  
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Pultz & Co., J. B., grain and feed.\*

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GREAT WESTERN ELEVATOR**MOORE-SEAVER GRAIN CO.**  
**KANSAS CITY=FT. WORTH****Consignments**

are our specialty.

A trial order will convince you of our reliability.

**STEVENSON GRAIN CO.,** 201 New England  
Building Kansas City, Mo.  
MEMBERS BOARD OF TRADE

Say you saw it in the

**Journal**When you write our advertisers  
Thanks



Grain Exchange  
Members

## OMAHA

Grain Exchange  
Members

### SERVICE

IS WHAT YOU WANT

Wire Us for Prices on All Kinds of Grain and Chops

**Cavers Sturtevant Co.**

Successors to

**Cavers Elevator Co., Omaha**

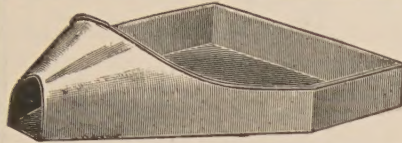
"All We Know Is Consignments"

## MERRIAM COMMISSION CO.

Brandeis Bldg.

### GRAIN

OMAHA



### GRAIN SAMPLE PAN

For Examining Samples of  
Grain and Seeds

Made of Aluminum, strong, light and well made

Will not Rust or Tarnish

Grain Size, 2½x12x16½" \$1.50 Seed Size, 1½x9x11" \$1.25

GRAIN DEALERS JOURNAL,

La Salle Street, CHICAGO

### CROWELL ELEVATOR COMPANY

Receivers and Shippers

### GRAIN

Consignments Solicited

OMAHA

Produce Exchange  
Members

## NEW YORK

Produce Exchange  
Members

## L. W. FORBELL & CO.

COMMISSION MERCHANTS  
GRAIN AND MILL FEED; OATS A SPECIALTY  
Consignments Solicited.

342 Produce Exchange  
NEW YORK CITY

## Heusch & Schwartz Co., Incorporated

PRODUCE EXCHANGE  
NEW YORK

POSTAL TELEGRAPH BLDG.  
CHICAGO

Carrying money to the bank becomes a habit with Advertisers who regularly use the advertising pages of the GRAIN DEALERS JOURNAL.

It's the Simplicity of arrangement that makes the

### Universal Grain Code

such a valuable book as a labor saver. Then there is its completeness and up-to-dateness that make it the code for you.

Its 146 pages of bond paper contain 13,745 code words; bound in flexible leather; price \$3.00.

Send your order today to  
**Grain Dealers Journal, Chicago, Ill.**

Chamber of Commerce  
Members

## MINNEAPOLIS

Chamber of Commerce  
Members

The VAN DUSEN-HARRINGTON Co.  
GRAIN COMMISSION

Write for prices and samples. We solicit your consignments and futures business.

Minneapolis Winnipeg Duluth

## Cargill Commission Co.

Duluth Minneapolis  
Milwaukee

### GRAIN MERCHANTS

Consignments Solicited

## F. H. Davies & Co.

### GRAIN COMMISSION.

MINNEAPOLIS DULUTH

## Cereal Grading Co.

W. T. FRASER, Vice Pres., &amp; Mgr.

### GRAIN MERCHANTS

20 Years Experience in assembling and distributing Choice Rye for milling and distilling trade. Largest Rye handlers in the West. Also shippers of

Choice Milling Wheat, Oats, Barley and Screenings. Operating Elevator L.

No. 3 Chamber of Commerce  
MINNEAPOLIS, MINN.

SHIP TO  

## H. POEHLER Co.

  
EST. 1855  
GRAIN COMMISSION  
MINNEAPOLIS DULUTH

## H. L. HANKINSON & CO.

  
GRAIN COMMISSION  
Solicit Your Consignments  
MINNEAPOLIS  
MILWAUKEE DULUTH

GRAIN BOOKS  
G.F.  

## OLSON PRINTING Co.

  
CASH TICKETS SCALE TICKETS  
STORAGE  
316-318 4th Ave. So., Minneapolis, Minn.

## GOULD GRAIN CO.

We give consignments our preferred attention. Market letter FREE.

MINNEAPOLIS, MINN.

## Cifer Codes

ALL KINDS.  
WRITE FOR CATALOG TO  
**Grain Dealers Journal**  
CHICAGO, ILL.



Board of Trade  
Members

## CHICAGO

Board of Trade  
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Sec'y and Treas.**Philip H. Schifflin & Co.**  
(INCORPORATED)**Commission Merchants**  
GRAIN, SEEDS and PROVISIONS515-518 Postal Telegraph Bldg.,  
Tel. Harrison 833 CHICAGO, ILL.

## OUR BUSINESS

isn't so big that we can't give  
each individual consignment all  
the personal attention necessary  
to sell it to the best advantage.We can give a few more ac-  
counts the best there is in us.  
Let us place your grain to arrive.**ROSENBAUM BROTHERS**  
"THE RESULT GIVERS"  
77 Board of Trade, CHICAGO, ILL.Receivers and Shippers  
OF**Grain  
Seeds****Provisions****E. W. BAILEY & CO.**  
Commission Merchants  
72 Board of Trade Chicago, Ill.**J. ROSENBAUM GRAIN  
COMPANY**  
(Incorporated)**GRAIN MERCHANTS**  
CHICAGO, - ILLINOIS**TERMINAL  
ELEVATORS**

KANSAS CITY, MISSOURI

## OPPORTUNITY

The greatest the American Farmer  
ever had is here. Encourage him to  
properly prepare his soil, select the  
best seed, and sow all the grain he  
possibly can. His reward will bene-  
fit us all.**W. H. Perrine & Co.**  
GRAIN MERCHANTS  
311-14 Postal Telegraph Bldg., Chicago, Ill.

## CONSIGNMENTS

Always Given Prompt Attention; Future  
Orders Carefully ExecutedOur organization is complete. We  
will aim to serve you well.**UPDIKE**  
**Commission Company**  
Postal Telegraph Building, ChicagoGood Execution Keeps Customers  
Keeping Customers is Our Business**W. G. PRESS & CO.**GRAIN, PROVISIONS, STOCKS  
175 W. Jackson Blvd., CHICAGOWrite for Daily Market Report,  
Mailed free.35 Years Active Member Chicago  
Board of Trade**Henry H. Freeman & Co.**  
COMMISSION MERCHANTS  
**GRAIN HAY STRAW**  
66 BOARD OF TRADE, CHICAGO**W. H. MERRITT CO.**  
**Grain Buyers and Shippers**  
CORRESPONDENCE SOLICITED  
87 Board of Trade, Chicago, Ill.**Wm. Simons**  
PresidentConsignments  
Solicited.  
We place  
grain to  
arrive.**Geo. L. Stebbins**  
Secretary  
**S. E. Squires****SAWERS GRAIN CO.**  
CHICAGO**Warren T. McCray**  
Vice-PresidentFuture  
orders  
given  
personal  
attention.**Edgar E. Rice**  
**W. A. Werner**  
Representatives

Ship it to

**Logan & Bryan**Chicago Office  
1 and 2 Board of Trade**CONSIGNMENTS  
SOLICITED****CASH GRAIN  
DEPARTMENT****Geo. A. Wegener, Mgr.**  
**F. D. Stevers P. H. Eschenburg**

Your offerings to arrive given best attention

**RUMSEY & COMPANY**  
RECEIVERS OF CONSIGNMENTS  
RESPONSIBILITY & CONSERVATISM  
**CHICAGO****OUR Advertisers Are Helping Us to Improve Grain Trade Conditions.**  
**SHOW YOUR APPRECIATION, Mention Grain Dealers Journal.**



Board of Trade  
Members

**CHICAGO**

Board of Trade  
Members

FOR BEST RESULTS SHIP YOUR GRAIN AND SEEDS TO

**J. H. DOLE & COMPANY**

RECEIVERS AND COMMISSION MERCHANTS

226 South La Salle Street

CHICAGO, ILL.

**C. H. THAYER & CO.**

Your Consignments and  
Future Orders Solicited

175 W. Jackson Blvd. - CHICAGO

There is no better time to advertise than the present. Better start before your competitor. Write the JOURNAL today.

L. J. LAMSON W. A. LAMSON  
L. F. GATES

**LAMSON BROS. & CO.**

GRAIN  
**1874 COMMISSION 1914**  
MERCHANTS

Forty Years of Service in the  
Grain Trade

HOME OFFICE

6 Board of Trade, CHICAGO

**Nye & Jenks Grain Co.**

Grain and Commission Merchants

907-913 Postal Telegraph Bldg. CHICAGO ILL.

**GEO. B. QUINN**

GRAIN COMMISSION

65 Board of Trade CHICAGO  
Telephone Harrison 571

**Hooper Grain Co.**

**OAT  
SHIPPERS**

Operate Atlantic and Grand  
Trunk Western Elevators  
CHICAGO

J. Herbert Ware  
Edward F. Leland

**CONSIGN**

your Grain and Seeds, and  
send your orders for **GRAIN,**  
**PROVISIONS** and **STOCKS** to

**Ware & Leland**

160 WEST JACKSON BLVD.  
Royal Insurance Bldg., CHICAGO

Long Distance Phones  
Wabash 3262

Your Interests Are Our  
Interests

**Lipsey & Company**  
Receivers of  
**GRAIN — SEEDS**  
307-308 Postal Telegraph Building  
CHICAGO, ILL.

A Want Ad in the JOURNAL  
printed,  
Brings Business, Gets Results  
Unstinted.

**ARMOUR GRAIN COMPANY**

CONSIGNMENTS SOLICITED

We are Fully Equipped in Every Way to Give Best Service in Chicago  
208 S. LA SALLE ST. CHICAGO

WALTER FITCH LEEDS MITCHELL W. K. MITCHELL JOHN H. ASHUM

**WALTER FITCH & COMPANY**

MAKE A SPECIALTY OF CONSIGNMENTS  
AND ALSO SOLICIT ORDERS FOR FUTURES

651-59 Insurance Exchange, CHICAGO

**If you have  
a good thing**

Tell the Grain Dealers—  
They'll do the rest—

Advertising is the quickest  
and best way—but it must be  
the right kind of advertising.

If you have spent your good  
money without satisfactory re-  
sults, it's a case of wrong article  
or wrong advertising.

The easiest, most direct,  
most popular and most effective  
way to the grain dealer is The  
Grain Dealers Journal route.  
Try it.

If you have failed to find a logical connection  
between your consignments and more satis-  
factory returns, a trial car of grain or seeds to

**HENRY RANG & CO.**

will disclose the missing link.

Traveling Representatives—  
W. R. Hyde  
J. R. Murrel

**GRAIN AND SEEDS**  
Barley a Specialty

327 S La Salle St.  
CHICAGO



Board of Trade  
Members**CHICAGO**Board of Trade  
Members**SOMERS, JONES & CO.****COMMISSION MERCHANTS  
GRAIN AND FIELD SEEDS**Consign your **GRAIN** and **SEEDS** to us for close personal attention and best possible results. We are fully prepared to give the best of service on consignments and on orders for future delivery.**Ship us that next car.****Send for our market letters.****CHICAGO  
MILWAUKEE  
MINNEAPOLIS**

Make drafts on us and address all correspondence to us at

**82 Board of Trade, CHICAGO.****J. C. SHAFFER & CO.  
GRAIN MERCHANTS**

234 So. La Salle St.,

CHICAGO

**CARL F. W. PFEIFFER  
GRAIN COMMISSION MERCHANT**

POSTAL TELEGRAPH BLDG

CHICAGO

FOR THOSE WHO ARE

**Interested  
In Grain**

We have prepared three Wagner 1914 crop raising season circulars on wheat, corn and oats, containing weather data, causes of damage, former crop raising history, complete statistics of old crops and consumption. Sent FREE. Mention the G. D. J. Also ask for Grain Investments.

**E. W. WAGNER & CO.**Grain Security and Cotton Investments  
**99 BOARD OF TRADE—CHICAGO**  
Est. 27 Years—References: All Trade Bureaus**ACCOUNT BOOKS** FOR SALE  
BY  
GRAIN DEALERS JOURNAL, CHICAGO**THE QUAKER OATS CO.  
MILLERS****WHEAT CORN OATS BARLEY RYE**

SEND SAMPLES

1600 RAILWAY EXCHANGE  
GRAIN DEPARTMENT

Chicago

**THE CORN EXCHANGE NATIONAL BANK  
OF CHICAGO**

CAPITAL . . . . .	\$3,000,000.00
SURPLUS . . . . .	5,000,000.00
UNDIVIDED PROFITS . . . . .	1,500,000.00

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JAMES G. WAKEFIELD, Ass't Cashier  
LEWIS E. GARY, Ass't Cashier  
EDWARD F. SCHOENECK, Ass't Cashier

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FOREIGN EXCHANGE — LETTERS OF CREDIT — CABLE TRANSFERS

ACCOUNTS OF GRAIN MERCHANTS INVITED

Corn Exchange  
Members**BUFFALO**Corn Exchange  
Members**A. W. HAROLD  
GRAIN BARLEY A Specialty**

717 Chamber of Commerce,

BUFFALO, N. Y.

**REMEMBER**When making consignments  
to Buffalo, that we do a

STRICTLY COMMISSION BUSINESS

**W. G. HEATHFIELD & CO.**  
Members of Corn Exchange BUFFALO, N. Y.



Merchants Exchange  
Members

## ST. LOUIS

Merchants Exchange  
Members

**E**NERGY and Sagacity coupled with Ability and many years of active experience in the handling of grain and hay is what we have to offer you for your shipments to this market.

Maybe you are satisfied with your present connections here, but so often old associates grow rusty and feel they have your business cinched. Try us and compare our work to any house here, is all we ask.

Wheat, Corn, Oats and Hay Our Specialty

**JONES-WISE COM. CO.**

St. Louis, Mo.

Over twenty years active experience in the business.

"THE  
**Consignment House**  
OF

**ST. LOUIS"**

FOR THE SALE OF  
GRAIN, HAY, AND GRASS SEEDS  
**PICKER & BEARDSLEY**

COMMISSION COMPANY  
118 NORTH MAIN ST.

**Goffe & Carkener Co.**

105-107 Merchants Exchange

**RECEIVERS**  
**GRAIN, HAY & SEEDS**  
**SAINT LOUIS**

W. C. GOFFE  
G. S. CARKENER  
G. C. MARTIN, JR. K. C., MO., Office,  
101-102 Board of Trade

Ship Your Hay, Grain and Seeds to

**MARTIN MULLALLY COMMISSION COMPANY**

We Make a Specialty of Track and Samples Sales

Handle on Consignment Only. Careful execution of orders for futures.

405 and 406 Chamber of Commerce St. Louis, Mo.

**Toberman, Mackey & Co.**

Receivers and Shippers of

**HAY AND GRAIN**

"Fastest Growing Commission House in U.S."

Can handle your Consignments at St. Louis  
and Kansas City.  
ST. LOUIS KANSAS CITY

RECEIVERS  
W. L. GREEN COMMISSION CO.  
ST. LOUIS  
SHIPPERS  
WYOMING

**St. Louis**

and

**Elmore - Schultz**  
**Grain Co.**

for your

**Consignments**

433 Pierce Bldg., St. Louis, Mo.

**MORTON & CO.**

**GRAIN - HAY - SEEDS**

COMMISSION ONLY

Merchants Exchange, ST. LOUIS, MO.

It is of Mutual Benefit to  
Mention The JOURNAL  
when writing Advertisers

**Nanson Commission Co.**

**GRAIN, HAY and SEEDS**

202 Chamber of Commerce, ST. LOUIS, MO.

Board of Trade  
Members

## PEORIA

Board of Trade  
Members

**MUELLER GRAIN COMPANY**

Receivers and Shippers

**GRAIN & HAY**

Consignments Solicited. Track Bids Made on Request  
Room 39 Chamber of Commerce, Peoria, Ill.

**RUMSEY, MOORE & CO.**

GRAIN COMMISSION

Board of Trade PEORIA, ILL.

Your Consignments solicited—Personal attention—  
Quick Returns to all. Ask for Our Bids

**BUCKLEY, PURSLEY & CO.**

Commission Merchants

**GRAIN AND SEEDS**

10 Chamber of Commerce PEORIA, ILL.

**GEO. L. BOWMAN & CO., GRAIN COMMISSION Peoria, Ill.**

**RECEIVERS**

who want to reach the regular grain  
dealers of the country use space in  
the GRAIN DEALERS JOURNAL.

Board of Trade  
Members

## DETROIT

Board of Trade  
Members

**Caughey-Swift Company**

GRAIN AND SEED  
MERCHANTS

703 Smith Bldg. DETROIT, MICH.

CONSIGN

**WHEAT - CORN - OATS**

—TO—

**DUMONT, ROBERTS & CO.**

301-2 Cham. of Com., DETROIT  
"The top o' the market to you."

Established 1865

**J. S. LAPHAM & CO.**

GRAIN AND COMMISSION MERCHANTS

601-2-3 Chamber of Commerce  
DETROIT, MICH.

# DO IT NOW

Place your name and business before the progressive grain elevator men of the entire country by advertising in the Grain Dealers Journal. It reaches them twice each month.



**Baldwin-Barr Grain Co.**  
Buyers and Shippers

**Craig Grain Co., J. W.**  
Consignments and Mill Orders

**Ft. Worth Elevators Co.**  
(Wichita, Kas., Branch) Grain Handlers

**Harold Grain Co., J. R.**  
Milling wheat a specialty

**Keith Grain & Com. Co.**  
Grain and Commission

**Kelly Grain Co., Edward**  
Live Wires—connect with them

**Kemper Grain Co., The**  
Receivers and Shippers

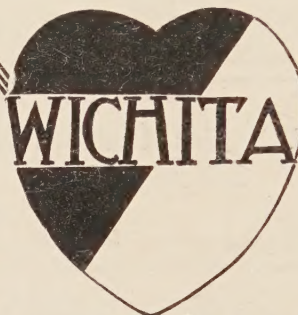
**Koch Grain Co., Geo.**  
Shippers of Kansas Turkey Wheat

**McCullough Grain Co.**  
"We grow through service"

## ACTION & QUICK RETURNS

The Invariable Result  
Millers and Exporters  
Obtain From Consign-  
ing to the Concerns in

## The Gateway of the Wheat Belt



**Norris Grain Co.**  
EXPORTERS—Call or wire for bids

**Powell & Co., L. H.**  
Receivers and Shippers of Grain

**Roahen Grain Co., E. E.**  
Top Notch Service on Consignments

**Scott & Sons, W. L.**  
"Your wants satisfied in grain"

**Strong Grain & Coal Co., B.**  
Grain and Coal

**Wallingford Bros.**  
Receivers, Shippers, Exporters

**Williamson Grain Co.**  
Successful because of "Satisfied Customers"

**Woodside Smith Grain Co.**  
Receivers and Shippers

ALL MEMBERS OF

BOARD OF TRADE

Chamber of Commerce  
Members

## MILWAUKEE

Chamber of Commerce  
Members

### Grain Dealers

It is no speculation to ship us your grain. It's a sure thing you will be satisfied.

**L. BARTLETT & SON CO.**  
Milwaukee Chamber of Commerce

### STACKS & KELLOGG GRAIN MERCHANTS

480 Commerce St. MILWAUKEE, WIS.  
We also handle all grades of chicken feed wheat, feed  
barley, screenings, off-grade and damaged grain.  
Operating Private Elevator

### TRY M. G. RANKIN & CO.

on consignments of  
**Barley, Rye, Corn, Oats**  
First Floor, Chamber of Commerce  
MILWAUKEE

### CHICAGO MINNEAPOLIS J. V. LAUER & CO.

Grain Commission  
**BARLEY A SPECIALTY**

Ship us your  
next car.

Chamber of Commerce  
MILWAUKEE, WIS.

It is the returns from advertising that  
permits the maximum of service to our  
readers. Please specify the *Grain  
Dealers Journal* when writing an  
advertiser.

### E. G. HADDEN CO. FUTURES

**WHEAT, CORN AND OATS**  
DAILY and WEEKLY PRIVILEGES  
Chamber of Commerce, Milwaukee, Wis.  
Send for our Put and Call Circular.

Chamber of Commerce  
Members

## BALTIMORE

Chamber of Commerce  
Members

### CHAS. ENGLAND & CO.

Commission Merchants  
**GRAIN :: HAY :: SEEDS**  
308-310 Chamber of Commerce, BALTIMORE

### CONSIGNMENTS A SPECIALTY

**JOHN T. FAHEY & CO.**  
Commission Merchants  
Grain Receivers and Shippers  
In the Market every day  
Remember us on Rye BALTIMORE, MD.

### Established 1882 G. A. HAX & CO.

COMMISSION  
Grain, Hay and Seeds  
445 North Street BALTIMORE, MD.

### CLARK'S CAR LOAD Grain Tables for Reducing Pounds to Bushels

SEVENTH EDITION REVISED AND ENLARGED.

7—32 lb. tables, 20,000 to 97,000 lbs.; 5—34 lb. tables, 20,000 to 74,000 lbs.; 7—48 lb. tables, 20,000 to 97,000 lbs.; 9—56 lb. tables, 20,000 to 118,000 lbs.; 9—60 lb. tables, 20,000 to 118,000 lbs.

Printed on linen ledger paper, bound in leather, with marginal index.

Price, \$2.50.

GRAIN DEALERS JOURNAL, CHICAGO, ILL.

Say you saw it in the

**Journal**

When you write our advertisers  
**Thanks**



## RECEIVERS, SHIPPERS AND BROKERS

**M. W. CARDWELL GRAIN CO.**  
Buyers and Shippers of  
**Kansas Dark Virgin Wheat**  
Milling Wheat a Specialty  
515 New England Bldg. TOPEKA, KAN.

**E. A. GRUBBS GRAIN CO.**  
Greenville, Ohio

Wants Correspondence with members of the Grain Dealers National in Ohio, Indiana and Illinois. We want strictly sound winter wheat, yellow shelled corn and re-cleaned white oats.

**BALDWIN GRAIN COMPANY**

GRAIN BROKERS  
BUYERS OF CAR LOTS

R. C. BALDWIN, Mgr. BLOOMINGTON, ILL.

**WHEAT—**  
**For Millers**  
Derby Grain Company  
TOPEKA - - - KANSAS

Chicago Grain & Salvage Co.  
DEALERS IN

**SALVAGE GRAIN**

Grain, Feed, Etc.  
WRITE OR WIRE

930 Postal Telegraph Bldg., CHICAGO

**E. W. WYATT, Memphis**

Memphis Merchants Exchange  
Natl. Grain Dealers Association  
Strictly Brokerage

**CORN—OATS—HAY—MILLFEED**  
Oats a Specialty

**MATTHEW D. BENZAQUIN**  
GRAIN AND FEED  
Brokerage and Commission  
DOMESTIC AND EXPORT  
505 Chamber of Commerce, Boston, Mass.

**The D. W. RANLET CO.**

708 Chamber of Commerce, BOSTON, MASS.  
Cash buyers of all kinds of grain, for the New England Territory, Sample wheat, barley, screenings, oat-feed, malt sprouts, etc., specialties. We solicit correspondence

**Paul Kuhn & Co.**

Receivers and Shippers of

**GRAIN**

Terre Haute and Evansville, Ind.

Board of Trade  
Members

**CAIRO**

Board of Trade  
Members

**MAGEE GRAIN CO.** Request daily card bids  
**CAIRO, ILL.** Sell or Consign Us

# Halliday Elevator Company

## Cairo, Ill.

**Buy Direct**

**Solicit Consignments**

If you have grain  
for sale get our bids.

If you are going to  
consign send to

**HALLIDAY ELEVATOR COMPANY, CAIRO, ILLINOIS**



# RECEIVERS, SHIPPERS AND BROKERS

**E. I. BAILEY**  
CLEVELAND, OHIO  
Receiver and Shipper of  
Corn, Oats, Millfeed  
*ASK FOR PRICES*

Established 25 Years  
**H. M. STRAUSS & CO**  
Receivers and Shippers of  
GRAIN SEEDS HAY  
CLEVELAND  
Members of Grain Dealers National Association; National Hay Association; Cleveland Chamber of Commerce; National League of Commission Merchants.

**Jordan & Scholl**  
Receivers and Shippers of Grain  
Operating Terminal Elevator  
Board of Trade Indianapolis, Ind.

## "SEND IT TO ZAHM"

THAT Consignment of Wheat, Oats, Corn or Seed  
THAT Order for Futures—Toledo or Chicago.  
TOLEDO is the real market for Red Clover, Alsike and Timothy futures.  
**J. F. ZAHM & CO., Toledo, Ohio**  
Here Since 1879. Ask for Our Daily Red Letter—Free

**JOHN WICKENHISER & CO.**  
Wholesale Grain Dealers  
TOLEDO, OHIO

We make track bids and quote delivered prices.  
Solicit Consignments of Grain and Clover Seed.  
Members Toledo Produce Exchange and Chicago Board of Trade.

**Mention  
This  
Journal**

When you write to any of our Advertisers; you'll get a prompt reply.

**IOWA-DAKOTA GRAIN CO.**  
Grain and Commission Merchants  
FURNISHING GRAIN TO MILLS AND INTERIOR POINTS A SPECIALTY  
Write or Wire for Prices. SIOUX CITY, IA.

## CANADIAN GRAIN

Anything in the line of wheat, oats, barley or flax for Feed or Seed purposes.

*WRITE our nearest office.*

**JAMES RICHARDSON & SONS, Limited**

KINGSTON WINNIPEG TORONTO  
CALGARY VANCOUVER QUEBEC

## The Munn Brokerage Co.

LITTLE ROCK, ARK.

EXCLUSIVE BROKERS

**HAY, GRAIN, and MILL FEED**

PUBLIC ELEVATOR AND WAREHOUSE

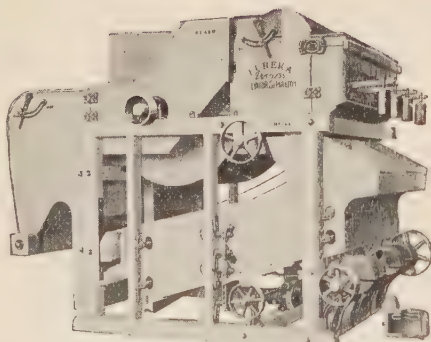
Money advanced at 8% interest. Send us your consignments.  
Wire us your offerings.

**To BUY or SELL  
RENT or LEASE  
an ELEVATOR**

Place an adv. in the "Wanted" or "For Sale" columns of the GRAIN DEALERS JOURNAL of Chicago. It will bring you quick returns.

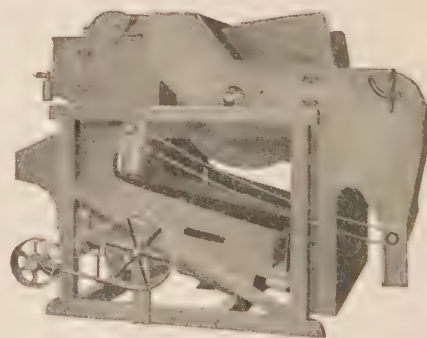
# What Others Do Well—The "Eureka" Does Best

## Elevator Owners Who Investigate



Standard Eureka Separator

all the angles to the grain cleaning proposition are apt to become confused by the claims advanced by manufacturers of new and untried equipment; but when "Eureka" machines are considered, solid ground is reached, for here every argument as to their superiority is backed by the experience of brother grain dealers, who have used them with complete satisfaction for many years.



Fireproof Eureka Separator

A Trade Mark  
"To Distinguish the  
Best from the Rest"



**THE S. HOWES COMPANY**  
SILVER CREEK, N.Y.



A Trade Mark  
"To Distinguish the  
Best from the Rest"

### REPRESENTATIVES

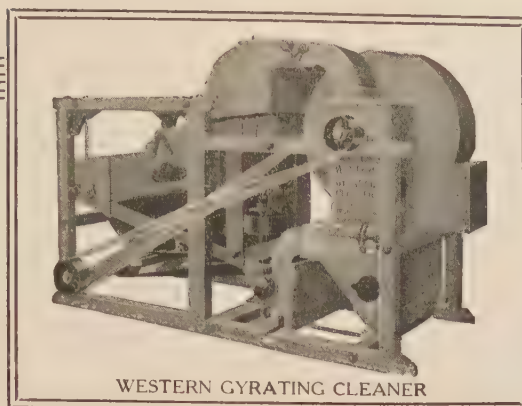
F. E. Dorsey, 3850 Wabash Ave., Kansas City, Mo.  
E. A. Pynch, 311 3d Ave. S., Minneapolis, Minn.

J. O. Smythe, 1034 W. 32d St., Indianapolis, Ind.  
W. M. Mentz, Sinks Grove, W. Va.

Wm. Watson, 703 West. Union Bldg., Chicago  
Geo. S. Boss, Jefferson Hotel, Toledo, Ohio

Special Sales Agents—The P. H. Pelkey Construction Co., Wichita, Kans.





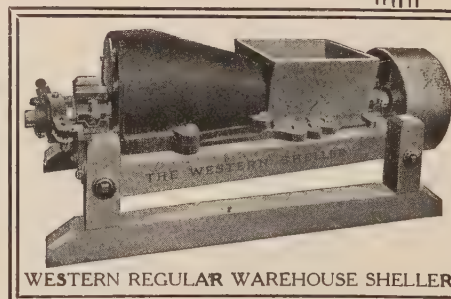
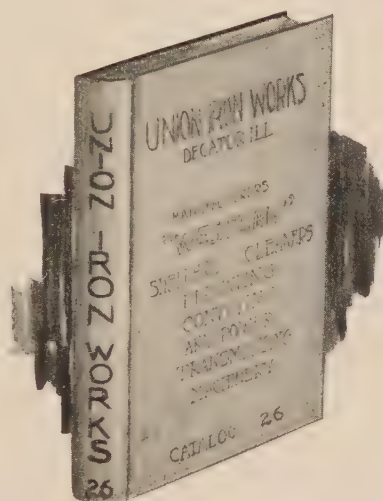
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## It may happen today—

perhaps not till next week or month, but depreciation goes on like time, nothing can stop it. We want you to protect your profits against the day when depreciation becomes failing, when your machinery is entirely shut down, because something you haven't got in your repair stock is what you *need* to resume operation.



WESTERN PITLESS SHELLER



WESTERN REGULAR WAREHOUSE SHELLER

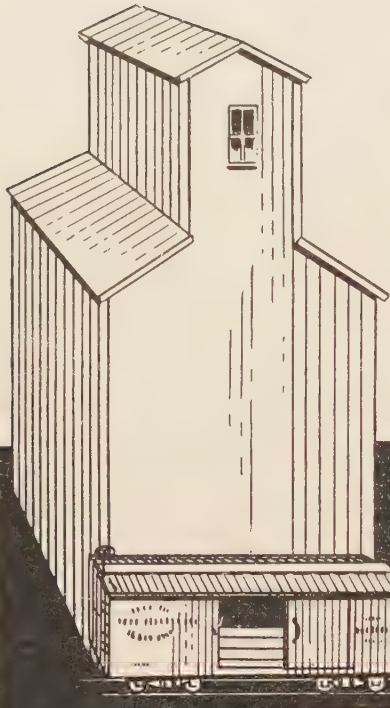
Western stocks are complete, include *every* standard part that is used in operating from cupola to pit. Western service guarantees that the part or machine you need will be shipped the same day you order it. Western equipment service, plus Western shipment service, is the greatest combination for continuous operation that can be offered you. We suggest that you get a copy of our catalog. If you already have it, that you use it often.

Union Iron Works, Decatur, Ill.



WESTERN MILL SHELLER

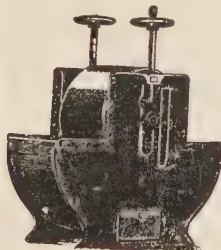




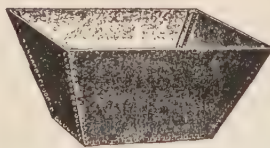
# Everything for the elevator

## CAST IRON BOOTS

Adjustable, All Sizes



**SHEAVE WHEELS**  
**TRANSMISSION ROPE**  
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All Sizes



**COMPLETE LINE OF BEARINGS**  
Plain and Self-Oiling.



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Both HOWE and CHAMPION carried in stock.



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Hundreds made and sold every year.  
 Best Material  
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Cast Iron,  
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## SPROCKET WHEELS

Plain  
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Our Seamless Rubber Belting is the best for elevator service and is guaranteed.



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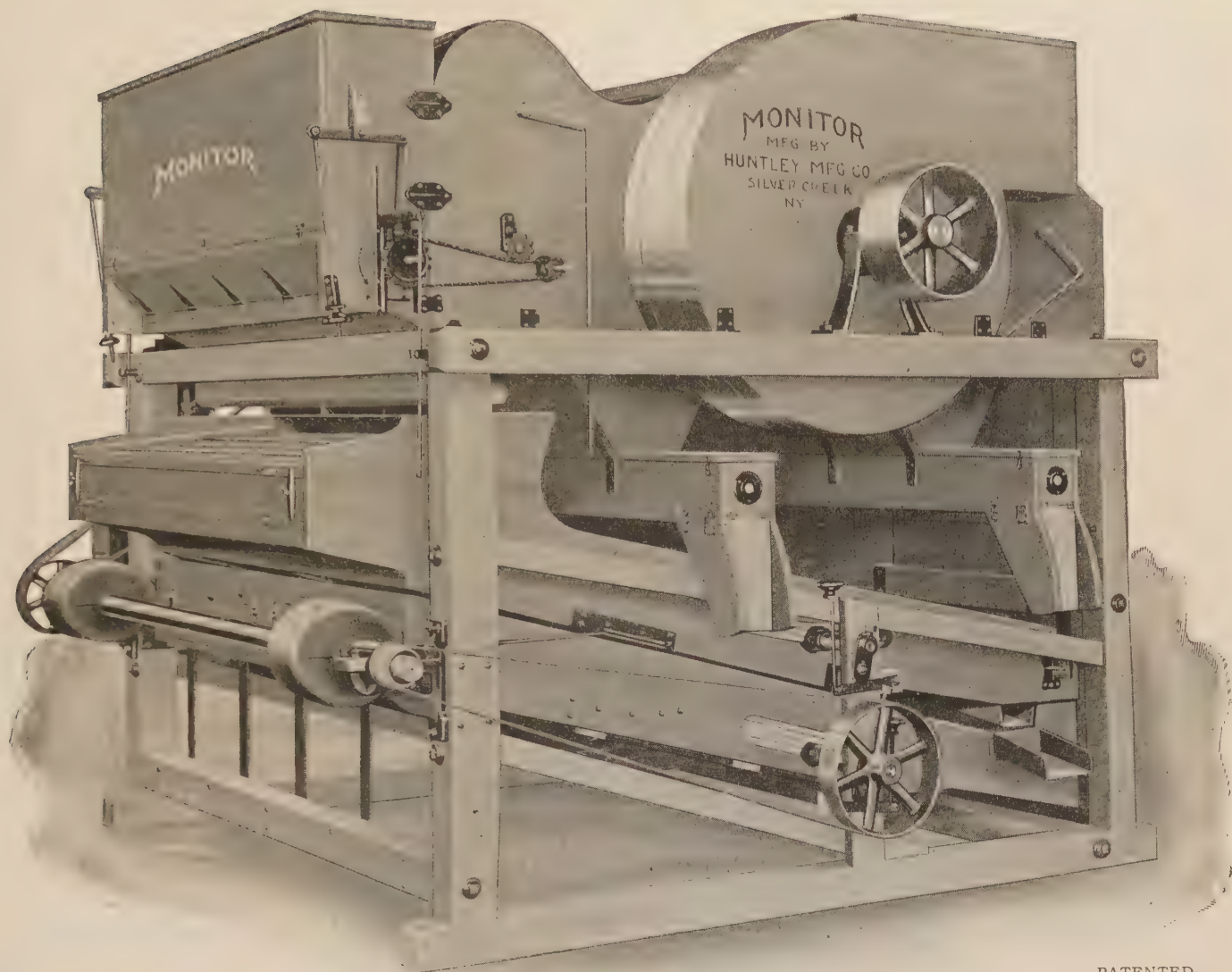
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**LARGEST STOCK**  
**LOWEST PRICES**

**American Supply Co.**  
 OMAHA NEB

**Grain Elevator Machinery and Supplies.**





PATENTED

*Monitor*

**AUTOMATIC RECEIVING SEPARATOR**

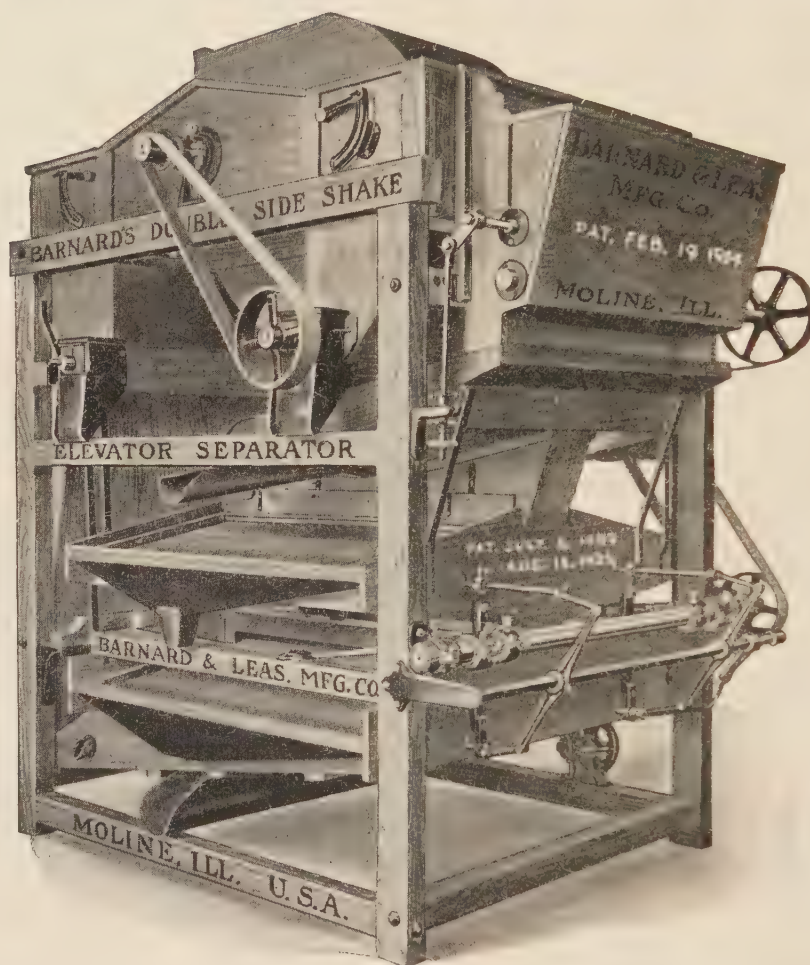
## **Winner in every test, on wide range grain cleaning**

A foreign government about to build several Government Grain Elevators sent two Engineers to the United States and Canada to inspect the different types of Grain Elevator Construction and General Equipment. Several weeks were spent by these men in a visit to over thirty of the best equipped of this Continent's most modern Elevators. They gave Grain Cleaning Machines exhaustive inspection and study. They requested and were given many demonstrations of Grain Cleaning work. Their report is interesting: They found more "Monitors" than all other makes of Cleaners combined. They learned from tests made for them that "Monitors" were the *most flexible* Machines—Cleaners with the *widest range of adaptability*. They saw cleaning in every stage from the coarsest scalping down to a special test for fine cleaning for seed. They were convinced, and so reported to their government, that "Monitors" were the *best built*, the most *uniform-performance* Cleaners and were easily the *most dependable* Cleaner for handling any and all grades of cleaning—moreover, they *made no report for a second choice* of American made Cleaners. The same thing has happened before, many times in fact; by *actual test*, we have always been able to show the same results with "Monitors". We *guarantee them* to you or any other Grain Dealer; you have a thirty days' trial to make any and all the tests you desire before you are asked to accept this "Monitor" Automatic Grain Cleaner—"America's" Most Efficient and Most-Improved Grain Cleaning Machine.

**HUNTLEY MFG. CO., Silver Creek, N. Y.**



# The Favorite Machine of Your Sons, Fathers and Grandfathers



**Barnard's Separators** contain every desirable, modern feature.

Counterbalanced and adjustable sieves. Adjustable and self-oiling eccentrics. Clean floors and cold bearings. Dust proof, mechanically oiled bearings. Double aspirations. Effective settling chambers that rival a dust collector in efficiency. A sieve cleaning device that works underneath the sieves and lifts the clogged material out. Scientifically designed fan and suction legs, maintaining a steady, controllable, pulseless pull of air through the wheat.

Always modern and reliable, these machines have always been the choice of up-to-date millers.

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ESTABLISHED 1860. MOLINE, ILLINOIS, U.S.A.



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You must have a machine that operates at high speed and with a low power consumption. No machine fills these specifications better than the

## INVINCIBLE "ALL THE NAME IMPLIES" OAT CLIPPER

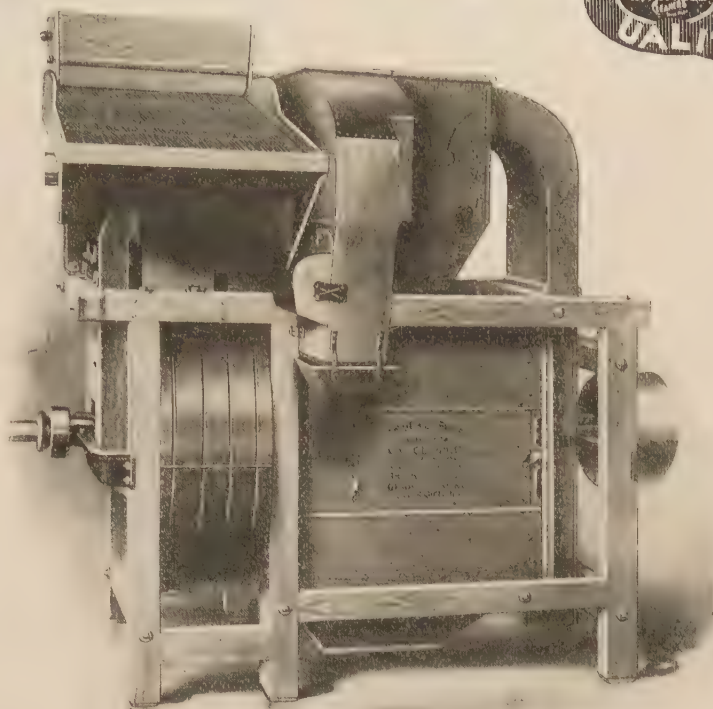
Oats clipped on an Invincible always bring top prices. At all times under the operator's control. It can be adjusted to suit the grain handled, handles any oat that is found on the market.

Send for price and detail of this most highly endorsed clipper.

**INVINCIBLE GRAIN CLEANER CO.**  
Silver Creek, N. Y.

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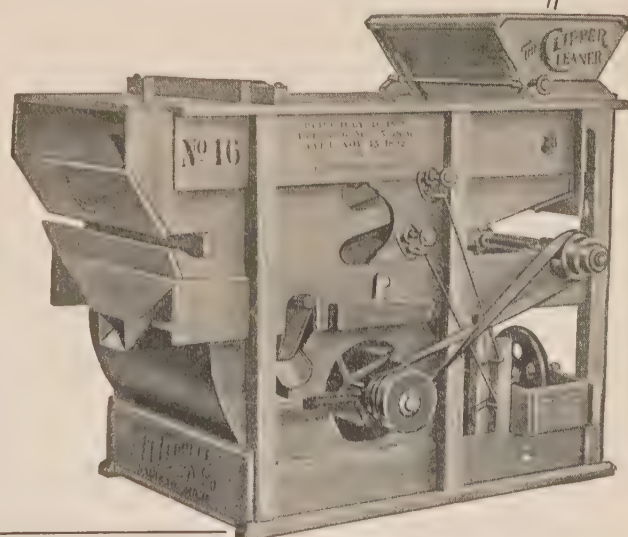
## The CLIPPER SIXTEEN

*is light running, well made, nicely finished and guaranteed to give satisfaction. Catalog and full description furnished on request.*

This is a Cleaner of medium capacity. It will make any separation that can be made on our largest and most expensive machines.

It has Traveling Brushes on the screens and Special Air Controller. These two devices make it possible to separate any two kinds of seeds or grains that are not of exactly the same size or weight. The Brushes keep the screens from becoming choked and the Air Controller regulates the blast to exactly the proper strength to blow out light or blasted clover without blowing out good seed, or to blow out light or chaffy grain from the plump, heavy grain when grading for seed purposes.

**A. T. FERRELL & CO.**  
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We carry a large stock and can fill orders promptly.

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We handle a full line and can give you a machine for any kind of work you want to do.

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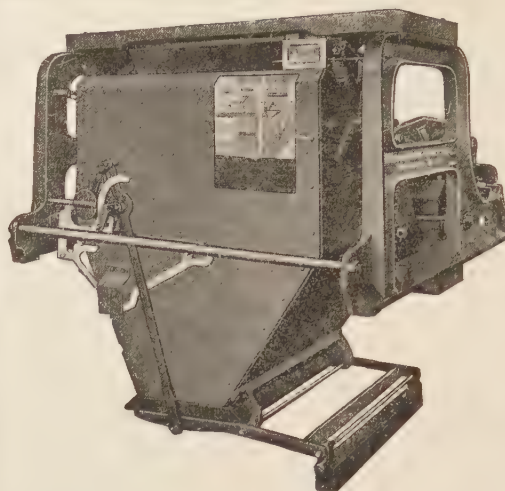
The best work—quick service.

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MINNEAPOLIS, MINN.

Northwestern Agents for

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Richardson Automatic Scales,  
Knickerbocker Dust Collectors



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known  
by the  
companies  
it keeps

## RICHARDSON Automatic Scales

have kept the following  
companies their staunchest  
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Kansas Flour Mills Co., Wichita, Kan. ....	64 "	Hynes Grain Co., Omaha, Neb. ....	10 "
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Chickasha Milling Co., Chickasha, Okla. ....	23 "	Washburn-Crosby Co., Minneapolis ....	55 "
Chickasha Milling Co., El Reno, Okla. ....	20 "	Northwestern Consolidated Mills Co., Minneapolis. ....	8 "
Ralston Purina Co., St. Louis, Mo. ....	31 "	Smith Bros. Grain Co., Ft. Worth, Tex. ....	11 "
Central Granaries Co., Lincoln, Neb. ....	20 "	Chas. Schaefer & Co., Brooklyn, N. Y. ....	13 "
Duff Grain Co., Central City, Neb. ....	20 "	Standard Milling Co., New York, Kansas City and Superior, Wis. ....	15 "
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Alva Roller Mills Co., Alva, Okla. ....	12 "		
Omaha Elevator Co., Omaha, Neb. ....	12 "		

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Insure the prompt payment of claims by facilitating the filing of all essential information in a concise manner at first writing. They are put up in books of 100 duplicate sets, pink bond originals being perforated so they may be easily removed without tearing, and white bond duplicates remaining in the book for reference to be followed up every thirty days until claim is paid.

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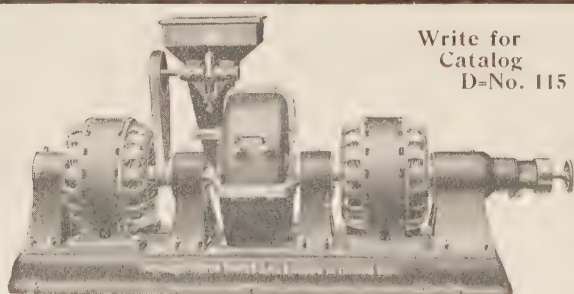
GRAIN DEALERS JOURNAL, 315 So. La Salle Street, Chicago, Illinois

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WE HAVE NOT SPARED TIME, TROUBLE OR EXPENSE TO PERFECT  
THE MOST ECONOMICAL AND SATISFACTORY FEED GRINDER ON  
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## THE MONARCH BALL BEARING ATTRITION MILL

Offers You A Saving Of From 25 To 50% In Power And 95% In Lubri-  
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And The Ground Product Is Always Uniform. Proof On Request.



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QUINN-SHEPHERDSON GRAIN COMPANY  
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Gentlemen: Our Richardson separators have given us splendid results. The more we see these machines in actual operation the more we think of them, as they accomplish results for us that we have never been able to get from any other machine.

Quinn-Shepherdson Co.  
By H. E. Shepherdson.

### THAT IS EXACTLY WHAT YOU WILL SAY AFTER YOU HAVE USED THEM

Others have spent a great deal of time and money trying all kinds of separators and finally discarded them all for a Richardson.

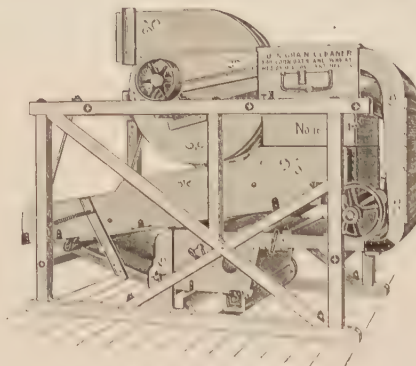
*It will cost you nothing* to learn what has been very expensive for them. All you have to do is to let us send you one of our Richardson Wheat and Oat separators on thirty days' trial, under our guarantee.

Our Screenings machine will please you just as much as the Oat separator. Investigate NOW.

**RICHARDSON GRAIN SEPARATOR CO.**

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### Meets Every Need

Low cupolas or high cupolas. Small or large capacities. Has all the features you want; well made and prices are reasonable.

Our Improved U. S. Corn Sheller, Safety Wagon Dumps, Safety Ball Bearing Manlift, B. S. C. Chain Feeders and Conveyors are always money savers.

Get our prices on complete equipment.

**B. S. CONSTANT MFG. CO., Bloomington, Ill.**

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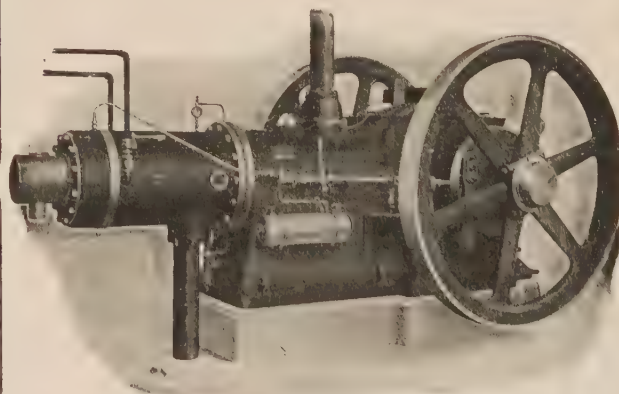


For particulars see the  
**"ELEVATORS FOR SALE"**  
columns of the Grain Dealers Journal, Chicago

Those looking for elevator properties invariably consult its "Elevators for Sale" columns. If your elevator is for sale, make the fact known to the entire trade, put your For Sale sign in the "Elevators for Sale" columns, then you can be sure of selling quickly at a good price, and pay no commission on sale.

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**The cost for advertising is 20c per line**



Type "C" Special Heavy Duty.

## SPECIAL HEAVY DUTY MUNCIE OIL ENGINES

have water cooled journals, self starters, mechanical oiler. In simplicity and symmetrical outlines they have no equal. Carburetors, electric ignitors and valve gears left out. Starts and operates on crude or fuel oil. As steady as steam and dependable as the Sun.

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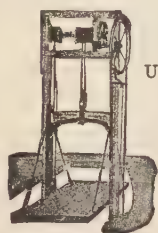
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Users consider our "NEW ERA" MANLIFTS to be the best—always reliable. We also make

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### FUMA

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**THE WOLF COMPANY**  
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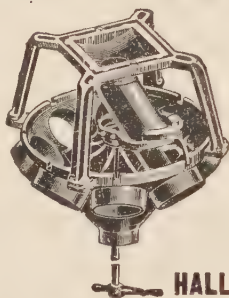


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#### A PERFECT ELEVATOR LEG

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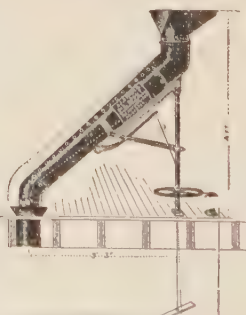
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is the best, yet cheapest, as it will  
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#### Improved Distributing Spouts

will absolutely prevent the mixing  
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Don't accept those "almost as good."  
 For satisfaction, get the genuine, made by

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Designer and Builder of Up-to-Date  
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Let me submit plans and estimates. It may  
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None build better  
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Satisfaction Guaranteed  
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Don't be the next on the "Blow up list," but for the protection of the money invested in your business investigate our product.

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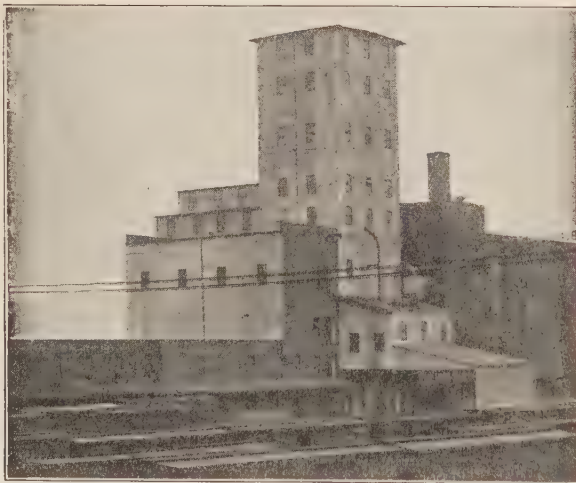
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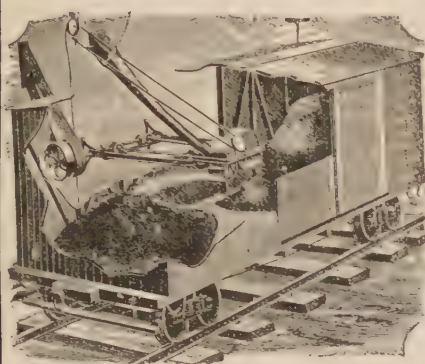
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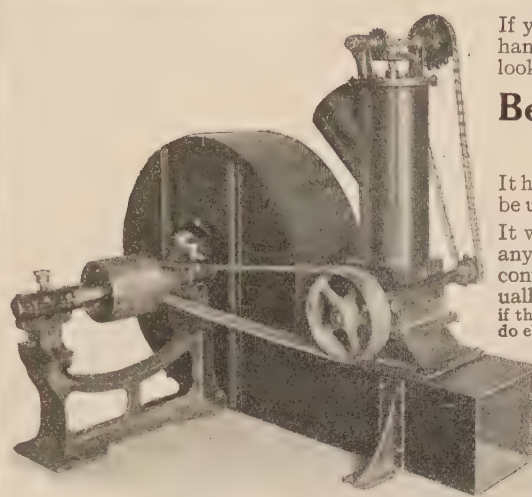
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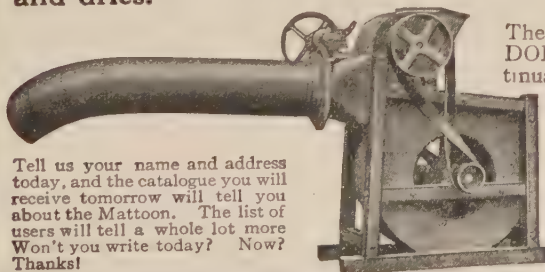
## Grain Dealers' Scale Tickets—Book No. 51

This scale book contains 100 pages 8x11 inches. Each page contains 5 scale tickets and 5 stubs, giving the book a capacity of 500 loads of grain. Each scale ticket is ruled for Number, Date, Load of, From, To, Gross, Tare and Net pounds, Net bushels and pounds, Dollars and Cents, Due to or order and Weigher. While the stub is ruled for Hauler, Load of, Number, From, To, Weighed, Date, Gross, Tare and Net pounds, Net.....bushels.....pounds, Price, Dollars and Cents. It is printed on manila paper bound in heavy board covers and pages are perforated so that tickets can be removed from book quickly and without tearing them. Book No. 51, Price 75 Cents. Address GRAIN DEALERS JOURNAL, La Salle Street, CHICAGO, ILL.

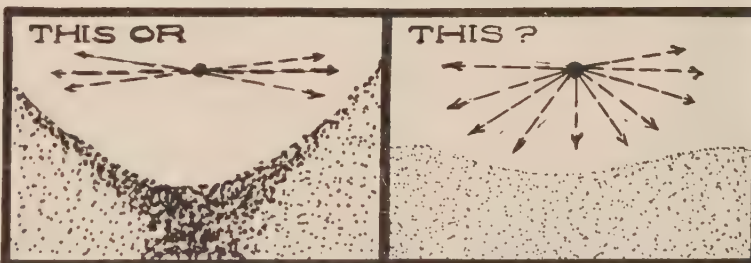
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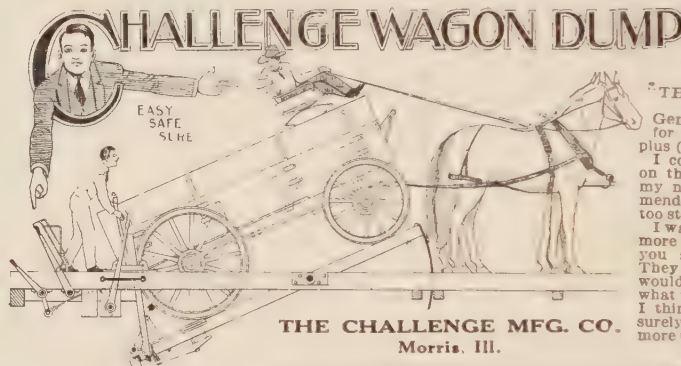
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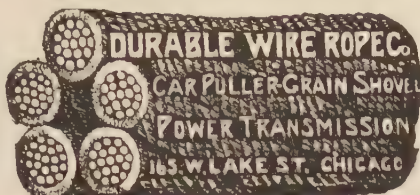


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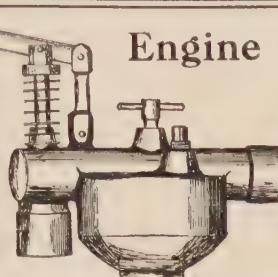
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In using this book the dealer minimizes the chance of  
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The tables show the following reductions: Oats at 32 lbs.; Corn, Rye and Flaxseed at 56 lbs.; Wheat, Clover  
Seed, Beans, Peas and Potatoes at 60 lbs.; Barley and Hungarian Seed at 48 lbs.; Ear Corn at 70 lbs.; Ear Corn  
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The grain trade news? Then sub-  
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**War Affecting the Grain Trade.**

RUSSIA has shipped the United Kingdom 152,000 bus. of wheat from the port of Archangel. The consignment cleared on Nov. 6.

AS PROTECTION against seizure Sec'y McAdoo has ordered departures of all American cargoes to be kept secret for thirty days.

CORN in Germany has been commanding \$1.43 per bu. owing to scarcity. Animal feed is in big demand and is being sought in outside markets. Wheat and flour are being conserved by the use of coarser foods.

THE BERLIN BUNDESRATH, which met recently for the purpose of adopting a maximum scale of prices for grain, fixed the maximum of rye as \$1.53 per bu. for Berlin with a proportional difference for other cities. Wheat was set at \$1.78.

ROUMANIA has prohibited the exportation of the following articles, according to the Roumanian Commercial Agent: Oats, hay, fodder stuffs, and all foodstuffs, animal or vegetable, excepting barley, wheat, maize, maize flour, millet, bran and wheat flour.

CLAIMS for cargoes of neutral goods lost when belligerent ships were sunk, will be supported by the American government. Cotton is not being considered a contraband product by England, and will not be considered so according to Acting Sec'y Lansing of the State Dept.

RUSSIAN government is making small advances to farmers where their position is very difficult. Otherwise Russia exists so much on her own internal trade that the problems of war do not affect her the same as the more commercial nations. Food products are reported as still being exceptionally cheap.

EXEMPTION OF DUTY on wheat and flour imported by Spain has been annulled. The provision was understood to be merely a temporary arrangement. Consignments of wheat or flour accompanied by certificates showing that the cargoes were delivered for shipment prior to Oct. 6, 1914, will be entitled to free admission.

LACK of modern elevator facilities at Bordeaux and other French ports is hampering the unloading of American wheat and is partly responsible for the delay in the return of steamers to this side. Railway service in France has also been crippled causing delay in the movement of the grain to the interior.

EXPORT GRAIN, when shipped over the Scandinavian-American or Norwegian-America steamship lines must be consigned direct to the consignee in Denmark, Norway or Sweden. These lines have issued notices that they can not forward any flour or other property on thru Bs/L reading "order notify."

ALL MATURED BILLS in England are now payable, except stock exchange indebtedness, owing to the expiration on Nov. 4 of the British moratorium. English debts to American citizens contracted before the war must also be paid. They can be applied on the reduction of the \$200,000,000 indebtedness of the United States to England.

A BIG REDUCTION was made in import duties of Italy effective Oct. 19. The following import figures will prevail until Mar. 31, 1915: Wheat, 3 lire per 100 kilos (58c per 220 lbs.); Maize, 50 centimes per 100 kilos (10c per 220 lbs.); rye and oats, 2 lire per 100 kilos (39c per 220 lbs.); wheat flour, 5.25 lire per 100 kilos (\$1.015 per 220 lbs.); maize flour, 2 lire per 100 kilos (39c per 220 lbs.).

COTTON EXCHANGE opening seems likely as a result of the conference at Washington between the federal reserve board and New York City bankers, with Sir George Paish and B. B. Blackett of the British treasury. It is expected the New York and English cotton exchanges will open on Nov. 16. Very soon after the new banking system goes into effect arrangements can be made for the opening of the cotton markets.

REPORTS from France indicate that the growers of grain are experiencing much difficulty in putting in the new crops owing to the scarcity of labor; it is even impossible to get manure carted to the fields. In the northern regions, occupied by the Germans, 1,000,000 acres are usually under wheat at this time, besides which four other departments with an area of 500,000 acres have been invaded by the Germans. This is a serious hindrance to the sowing of the new crop.

HUNGARY has officially suspended import duty on all grains. Prices are very high. Wheat at Budapest quoted two dollars a bushel. Austria-Hungary is usually self-sustaining. Austria raises less than she needs but Hungary makes up the deficiency. This season is different. Hungarian crop is very short and liberal imports are needed. Russia still has a surplus, but Dardanelles are closed and she has also prohibited exports to hostile nations—C. A. King & Co.

THE ITALIAN foodstuffs question is becoming serious. The country has seized 100 carloads of rice en route to Germany and has prohibited the export of any other class of foodstuffs. With England in possession of the North Sea and with all other countries of Europe prohibiting the export of foodstuffs Germany's condition is also becoming precarious to say the least. Italy has received many cargoes of grain within the last month, 5 of which were sent from New Orleans.

CABLEGRAMS may again be sent from the United States and Canada to England and Ireland, provided certain specified codes are used. These codes must be selected by the British government, and the name of the code in which the message is sent must be stated. This is in accordance with the recommendation previously made in the Grain Dealers Journal. The codes permitted are the A. B. C. 5th Edition, Scott's 10th Edition, Western Union and Lieber's. These will be added to from time to time.

HOLLAND is said to have virtually established a monopoly in the foreign flour trade as the result of British representations seeking to guard against shipments of foodstuffs to Germany. An appeal for action on the part of the United States has been made to Acting Sec'y of State Lansing by a delegation headed by M. N. Menel of Toledo, pres. of the Millers National Federation, as it is claimed the monopoly is preventing American exporters from dealing with their regular foreign customers.

THE OUTBREAK of the war put a ban on the transmitting by cable of messages written in code. This is a big tax on American grain firms as heretofore a single word has expressed very often a whole sentence. The tolls have taken an enormous jump and the cost is going to be a hardship with some. A miller comes to the front with the suggestion that codes could be filed with the telegraf companies to enable them to interpret the messages if they so desired. This would not only result in a big saving to exporters but would relieve the pressure on the wires.

TO CONSERVE the German food supply for the coming year the Bundesrath which met at Berlin on Oct. 29 ordained that mills be allowed to convert a larger percentage of grain into flour. Ten per cent of rye may be added to wheat flour and 20% of potato flour added to rye. The feeding of wheat and rye to livestock has been prohibited entirely and the amount of rye used in distilling spirits has been cut to 60% of normal. The hoarding of grain for speculative purposes has also been prohibited.

WILLIAMS County, N. D., farmers will give 1,000 bus. of wheat to the war sufferers of Europe. It is believed that every farmer in the county will give at least one bushel and these small contributions, together with the larger donations of the bigger farms, will total at least 1,000 bus. Dr. W. B. Scott, mayor of Ray, N. D., and E. J. Knudson of Ray, are the prime movers in the plan. The G. N. Ry. will carry the wheat to market free and the St. Anthony & Dakota Elvtr. Co., Minneapolis, Minn., has offered to handle the shipment, sending the proceeds to Europe. The Minneapolis Chamber of Commerce under the rules of which a member may not sell wheat for a shipper without charging a commission, will suspend the rules to cover the Williams County shipment.

**Millers Favor Federal Weights and Grades.**

The Millers National Federation, which held its semi-annual delegate meeting at Chicago on Oct. 30, thru its com'te on grain standardization, went on record as favoring the Moss grain bill, recommending federal supervision of grain inspection. In the matter of appeal the com'te suggested the insertion of a clause in the bill which would give the sec'y of agriculture authority to formulate rules covering the matter of appeal, these rules to be in keeping with the physical peculiarities of the various grains. It was also suggested that supervision of grain weighing should be added to the federal duties.

In a letter to Rep. R. W. Moss the com'te on grain standardization said: The members of our com'te are unanimous in favoring the passage of the Moss bill as a step in the right direction, but when using our endorsement as suggested by you when the bill is before the House for consideration, we want you to place us on record as actually wanting Federal inspection rather than supervision of inspection, and also as wanting the changes in your bill as suggested above, but if the matter should finally come to a point of whether we should have the Moss bill even without change, or have no similar bill, we strongly favor the passage of the Moss bill.

UNRESTRICTED IMPORTATION of wheat into the Funchal district of Madeira is authorized by a recent Portuguese decree. The rate of import duty is fixed at 4.2 cents per 100 lbs.

ARGENTINA has the following areas sown in grain: Wheat, 3,098,250 acres; corn, 574,404 acres; flax, 79,182 acres; and oats, 1,741,379 acres.—Consul Gen'l L. J. Keena, of Buenos Aires.

UNIFORMITY of Weights and Measures laws was discussed at a conference in the office of the Mayor's bureau of weights and measures at New York City on Oct. 29. The meeting started the movement of bringing about uniformity in all the laws governing weights or measures in the country, and superintendents of weights and measures from a number of states were in attendance.



# Wanted and For Sale

The rate for advertisements in this department is 20 cents per type line each insertion

## ELEVATORS FOR SALE.

**EASTERN SOUTH DAKOTA** elevator for sale; four elevators at the station; receipts, 650,000 bus. a year. Price \$5,000, easy terms. Also good coal business. Address Eastern, Box 11, Grain Dealers Journal, Chicago, Ill.

**MONTANA**—The best elevator proposition in the state of Montana for sale. New, 200,000 bu. cribbed house, modern in every way. Feed Mill in connection. Price \$5,500.00. Address Rain, Box 9, Grain Dealers Journal, Chicago, Ill.

**CENTRAL ILLINOIS**—Elevator. New, strictly modern. 60,000 bu. house. 300,000 bu. yearly. Competition O. K. Fine paying business. Good 1,500 town. Address L. J. K. Box 8, Grain Dealers Journal, Chicago, Ill.

**ILLINOIS** iron clad, 35M modern ele., two dumps, automatic scale, feed grinder, 200,000 bu. annual business; \$1,000 net profit on coal annually. Good town, good competition. Address Central, Box 7, Grain Dealers Journal, Chicago, Ill.

**EASTERN INDIANA** elevator for sale, located in one of the best grain and clover seed districts in the state; new and modern; 12M bu.; good coal, fence and wool business. A bargain for quick sale. D. M. Light, 203½ S. Walnut St., Muncie, Ind.

**CENTRAL OHIO** elevator for sale or exchange, 17,000-bu. cap., 1½ acres land. Handles coal, cement, feed, posts. No opposition, snap for good man. Price \$4,500. Don't answer unless you mean business. Address Town, Box 6, Grain Dealers Journal, Chicago, Ill.

**SOUTHWESTERN IOWA**—Three grain elevators and one dump. Annual business 200,000 bu. Also Implements and Hardware, Lumber yard and two Coal yards. Owners have been in business 35 years and wish to retire. This is the best paying business in the Co. Will sell any part. Salyers & Kayton, Malvern, Iowa.

**OHIO** mill and elevator for sale. 200 bbl. mill on L. S. & M. S. and 12,000-bu. elevator on W. & L. E. Good town of 6,000, 4 railroads. Located in best grain territory in Ohio. Property in good condition and in operation. Will sell mill separately or with elevator. The W. H. Gardner Grain & Mill Co., Bellevue, Ohio.

**ELEVATOR IN CENTRAL INDIANA** with 2 acres of land and residence, for sale. Has metal sides and roof, cribbed bins, sheller and cleaner, feed grinder, motor power. In good grain belt; handle a number of side lines. Easy terms. A bargain if taken soon. Address Indiana, Box 2, Grain Dealers Journal, Chicago, Ill.

**ILLINOIS**—Two cribbed elevators with hopper bottoms, for sale; located in good grain territory 3 mi. apart. 70,000 and 6,000 bu. capacity. No competition at either point. Handles 250,000 bu. annually. A1 proposition. Good coal and feed business in connection. For particulars address H. E. Jewell, Magnolia, Ill.

**CENTRAL IOWA**—Grain and Coal business; small town, good business. No grain competition; handles 150 to 185,000 bus. corn and oats; net profits 1913 almost \$5,000. Business on private grounds; elevator old but in good condition; gasoline power. Price \$4,500 cash—for sale only providing deal is closed in time for me to buy another business near old home now on the market. Address "Cleve," Box 9, Grain Dealers Journal, Chicago, Ill.

## ELEVATORS FOR SALE.

**GOOD KANSAS** grain elevator for sale, cheap, at Sharon, Barber County. Address F. P. Hawthorne, McPherson, Kans.

**SO. DAK.** elevator for sale, in northeastern part of state. Too much other business. C. J. Rice, Peever, S. Dak.

**OKLAHOMA**—20,000 bus. cap. elevator in grain center for sale; also 700 ton hay barn. Address Newcomer, Adair, Okla.

**MONTANA**—Elevator will handle 150,000 bus. this year. For sale or rent. Only one in town. Address Mpls., Box 9, Grain Dealers Journal, Chicago, Ill.

**INDIANA**—Elevator on Wab. Ry., 10,000 bu. cap., for sale. Side lines and feed grinder. Price \$7,000. Address G, Box 7, Grain Dealers Journal, Chicago, Ill.

**NORTHWESTERN OHIO**—15,000 bus. elevator, coal business in connection; good territory. Address Maple, Box 11, Grain Dealers Journal, Chicago, Illinois.

**CENTRAL NEBRASKA** elevators for sale. In the best grain territory in state; 70% wheat still to handle. Sickness. Address F. A., Box 6, Grain Dealers Journal, Chicago, Ills.

**CHAMPAIGN CO. OHIO**—Country elevator 6M bu. capacity, on Big 4 Ry. Coal business in connection. No competition. Address Kerns, Box 4, Grain Dealers Journal, Chicago, Ill.

**N. W. OHIO** elevator for rent or sale; best oats and corn section. Only elevator at station. Owner cannot be with it. Address Stanley, Box 2, Grain Dealers Journal, Chicago, Ill.

**EASTERN COLORADO**—Two elevators, county seat town. Best dry farming section in Eastern Colorado. One 20,000 bu. cribbed iron clad; other 9,000 capacity. Address Box 229, Holyoke, Colo.

**CENTRAL INDIANA**—New modern elevator with good flour, feed and coal trade, electric power and lights, fine grain country, good crops, on two good railroads. Will sell cheap if taken soon. Address Grain, Box 6, Grain Dealers Journal, Chicago, Ills.

**SOUTHERN MINNESOTA**—I offer for trade a cribbed elevator, thirty thousand capacity, well equipped with modern machinery, coal sheds and corn crib, at St. Peter, Minn. Will accept land, city property or stock of merchandise. Address D. C. Harrington, Pipestone, Minn.

**BLACKWELL, OKLA.**, elevator for sale. 25,000 bu. capacity, equipped with corn sheller and cleaner; wheat cleaner and clipper; 200 bu. hopper scales; three stands of elevators; gas engine. Located in the best farming section of Okla., with 60% of a bumper wheat crop yet in farmer's hands. Will sell at a bargain, as it is located too far from us. Address J. M. Moberly & Sons, Gays, Ill.

**IOWA AND MISSOURI**—We are offering our complete line of stations for sale. Will sell part or all of them, situated on C. B. & O. R. R., located in Southern Iowa and Northern Missouri, consisting of one shelling and cleaning in transit house and five other new up-to-date elevators. Also seven stations where we have warehouses and scales. Write us if you want a good grain business in a good grain and seed territory. Iowa-Missouri Grain Co., Lamoni, Iowa.

## ELEVATORS WANTED.

**WANTED** information regarding elevator or mill for sale. Send description. C. C. Shepard, Minneapolis, Minn.

**FOR EXCHANGE OR TRADE**—Large tract of undeveloped Texas land. Will trade for good country elevators in Central Illinois. Address Brooks, Box 7, Grain Dealers Journal, Chicago, Ill.

**MILL OR ELEVATOR WANTED**—Am a cash buyer and want a good bargain. Give full particulars in first letter. Address 5951 Box 3, Grain Dealers Journal, Chicago, Ill.

**IF YOU WANT** to sell your elevator, insert an advertisement in the "Elevators For Sale" columns of the Grain Dealers Journal, Chicago. We have sold elevators for others, let us serve you in a like manner. Send trial order today.

**WANTED TO TRADE**—Improved farm, 160 acres, Kiowa County, 4 mi. from county seat, for elevator, feed or coal business in some good Kansas town. What have you to offer? Write Joe Clark, Partridge, Kan.

**FOR EXCHANGE**—City property in Peoria, Ill., for elevators and lumber station, or either in Central or Northern Ill. 9-room modern residence, 5 blocks from Court House; the other 30-room rooming house running full continuously. Good reasons for exchange. Box 31, Steward, Ill.

## ELEVATOR BROKERS.

**SELLERS** list your elevators and buyers buy your elevators thru John A. Rice, Frankfort, Ind.—Reliable Broker 10 years.

**IN THE HEART OF THE CORN BELT**—List your elevators with me. Write me your wants. Terms or cash. T. F. Grady, Farmer City, Ill.

**CASH FOR YOUR ELEVATOR**, mill, business or property. I bring buyers and sellers together. No matter where located, if you want to buy, sell or trade, write me. Established 1881. John B. Wright, successor to Frank P. Cleveland, Mill and Real Estate Broker, 5951 Adams Express Building, Chicago, Ill.

## BUSINESS OPPORTUNITIES.

**I WANT** to buy a retail coal business. Address Box 313, Plano, Ill.

**WANT TO BUY** grain and coal business in a fair sized town. Must bear inspection. Iowa or Southern Minnesota. Sec. Farmers Elevtr. Co., Welcome, Minn.

**WHATEVER** your business may be, it will find a ready market if advertised in the "Business Opportunities" column of the Grain Dealers Journal, Chicago, Ill. 6,100 grain men look to these columns twice a month for real opportunities.

**ILLINOIS**—Hay Warehouse, Office and Scales for sale in good hay section. Station handles around 300 cars annually, also seed. Located in Illinois on Vandalia Line, or will exchange for small farm. Address Van, Box 8, Grain Dealers Journal, Chicago, Ill.

## MILLS FOR SALE.

**WISCONSIN** mill and feed warehouse for sale; up-to-date. Will accept Wisconsin land as part payment. Price reasonable. Ill health of owner reason for selling. Monroe Model Mill, Monroe, Wis.



## PARTNERS WANTED.

**YOU CAN SECURE** a partner if you make your wants known to the grain trade thru the Partners Wanted column of the Grain Dealers Journal.

**PARTNER WANTED**, with experience, to take charge of elevator, who has \$2,000.00 or more to invest in business. Elevator located in good town with good schools, and in a good grain country doing a good business in Eastern Nebraska. Address Nebraska, Box 8, Grain Dealers Journal, Chicago, Ill.

**PARTNER WANTED** with experience, with \$2,500.00 or more cash, to take 1/2 or 1/4 interest and manage grain business in a good town of 1,500 people, shipping over 1,000,000 bushels of grain annually. Four elevators in town—have best location. Grain, coal and seeds. Must be sober and come well recommended. Address Box 176, Worthington, Minn.

## FLOUR FOR SALE.

**MIXED CARS** of flour and mill feeds in 100-pound sacks are our specialties. Would like to send you a trial to convince you of the superiority of our products. Ansted & Burk Co., Springfield, O.

## INFORMATION BUREAU.

**READERS DESIRING** to learn by whom, or where any grain handling machine or device is made, can generally obtain it promptly by addressing Information Bureau, Grain Dealers Journal, Chicago, Ill.

## BUILDING MATERIAL.

**BUYERS ATTENTION**—We are having a mid-summer clearing sale of doors, windows, mantles etc. at less than half our regular prices. Odd lots of No. 1 and No. 2 lumber at decided bargains. Short 2x4" to 2x12" @ \$7.00 per M. ft. Doors in frames ready to set \$1.00 up. Hot water boilers, furnaces and radiators. Come quick and get the snaps. Ruel Lumber & Wrecking Co., 7337 Stony Island Ave., Chicago, Ill.

## SOLICITORS' SIDE LINE.

**WANTED** men calling upon grain shippers to carry small book needed by every grain firm. Easy sales, large commissions. Address W. B. Granger, 305 So. La Salle st., Chicago, Ill.

## SECOND-HAND BAGS AND BURLAP.

**BURLAP BAGS OF EVERY KIND FOR SALE**; new or second-hand, plain or printed with your brand; Seamless Cotton Grain Bags; Sample Bags, Burlap, Cotton Sheet-ting, or Paper for Car Lining, etc. Wanted: second-hand bags, best prices paid. WM. ROSS & CO., 409 N. Peoria St., Chicago

## SCALES FOR SALE.

**SECOND-HAND SCALES OF ANY make, size or price** find many ready buyers if full description is given in an advertisement inserted in the "Scales For Sale" column of the Grain Dealers Journal, Chicago.

## ADDRESS WANTED.

**WANTED**—Present address of J. L. Broaderson of Upham, N. D., last heard of in Westby, N. D. Address E. B. C., Box 6, Grain Dealers Journal, Chicago, Ills.

## MACHINES WANTED.

**WANTED TO PURCHASE**—One 36 to 60 H.P. Boiler; one 10,000 to 15,000 Gallon Iron Tank; one elevator boot complete; one elevator Head complete; fifty to seventy-five feet of Belting with buckets attached to fit elevator Head; 1 small stream Water Pump. Trenholm-Kolp Co., Memphis, Tenn.

## SITUATIONS WANTED.

**GRAIN BOOKKEEPER** and office man with six years' experience wants position. Address Bery, Box 9, Grain Dealers Journal, Chicago, Ill.

**ELEVATOR MAN**—Wants position as foreman in steam or gasoline plant; best of references. Address Chas., Box 9, Grain Dealers Journal, Chicago, Ill.

**GRAIN BUYER**—Would like position with good grain firm. 24 years old. Experienced. Understand all kind of grain. C. E. Coutts, Lemmon, S. Dak.

**MANAGER**—Want position as Manager of Elevator. 12 years' experience in grain business. References and bond furnished. Can come at once. Address F. E., 2317 Indiana Avenue, Chicago, Ill.

**POSITION WANTED**—By party experienced in buying from country trade, floor work and options. Would consider road work. Good character, sober, references. S. L. C., Box 9, Grain Dealers Journal, Chicago, Ill.

**MANAGER** or assistant in grain elevator. Have had eight years' experience. Am a good judge of grain and seed. Can keep books and give bond. Would come at once. Address Everett W. Cox, Springfield, O., Gen. Del.

**MANAGER**—Young married man wants position as mgr. of elevator, on salary or commission, latter preferred. 8 years' experience in buying, selling and inspecting country run grain. Address H. R. G., Box 6, Grain Dealers Journal, Chicago, Ills.

**TO MANAGE**—Know elevator business, selling and buying; understand elevator machinery and gasoline engines thoroughly. With line company now employed six years; 29 years old, married. Management farmers' elevators. Address Goodman, care Progress, Polk, Neb.

**MANAGER**—Position wanted as manager of elevator or lumber yard, have had 15 years' experience in lumber and 8 years in elevator; can handle gas or steam engines; can give good references; have also experience in repair work. Address Joe, Box 3, Grain Dealers Journal, Chicago, Ill.

**MANAGER**—Want to change situation. Sixteen years' general experience in grain business at both country station and with line firm; also in handling side lines of coal, feed, flour and lumber, seven years with milling firm. References—married—35 years of age. Address Grain, Box 8, Grain Dealers Journal, Chicago, Ill.

**MANAGER**—Position wanted by manager and bookkeeper, at present employed, 3 yrs. exper., bond and bank references furnished. Age 27, single, sober, well educated, industrious and capable of taking full charge of business. 10 yrs. exper. with machinery. Farmer Elevtr. preferred, altho would consider position with grain firm with chance for advancement. C. H. Seaman, Mgr. Farmers Elevtr., Monroeville, Ind.

**ARE YOU** looking for a position in any branch of the grain business? If you are send us your name, address, nationality, languages spoken, experiences, salary expected, references, in fact any information that will help an employer to form an idea of your ability to serve him. We will keep this information on file and from time to time place you in touch with elevator owners who seek competent help. This service will be absolutely free, placing you under no obligation whatever. Write today and get in line for a good position. Address—The Want Ad Man, Grain Dealers Journal, Chicago, Ill.

## HELP WANTED.

**EXPERIENCED HELP**, such as managers for country stations, foremen, auditors and employees need in the grain business are readily secured thru an ad in the "Help Want" column of the Grain Dealers Journal, Chicago.

## ENGINES FOR SALE.

**ENGINES**—Hundreds of sizes and styles in automobile, marine and stationary gasoline engines. State your power needs. Badger Motor Company, Dept. G, Milwaukee, Wis.

**FOR SALE**—30-H.P. two cylinder stationary vertical gasoline engine. This engine was taken in exchange for motors and is in good condition. Big bargain. Queen City Electric Co., 1716 W. Adams St., Chicago, Ill.

**GAS ENGINE FOR SALE**—6 Horse Power, Fairbanks, Morse & Co. gas engine, vertical. This is a good engine and a bargain for some one. For further particulars inquire or write the undersigned. Wm. Shardlow, Secy., Cherokee, Iowa.

**ANY KIND, ANY SIZE, ANY PRICE** gasoline engine which is not in use and which you wish to sell, will find many ready buyers if advertised in the "Gasoline Engines" column of the Grain Dealers Journal, Chicago. Try it.

## GASOLINE ENGINES FOR SALE.

44 H. P. Fairbanks-Morse.  
25 H. P. Columbus.  
25 H. P. Fairbanks-Morse.  
22 H. P. Fairbanks-Morse.  
15 H. P. Fairbanks-Morse.  
12 H. P. Fairbanks-Morse.  
6 H. P. Fairbanks-Morse.  
4 H. P. Fairbanks-Morse.

Also fifty engines of varied sizes and all makes. Address A. H. McDonald, 547 W. Monroe St., Chicago, Ill.

## STEAM ENGINES—BOILERS.

**FOR SALE**—100 Horse Power Atlas Steam engine, boiler and heater. Steam plant complete. Also forty foot track scale, shafting, etc. Write for particulars. Kaw Grain & Elevator Co., 327 Board of Trade, Kansas City, Mo.

## DYNAMOS—MOTORS

**DYNAMOS AND MOTOR BUYERS** are reached in largest numbers and less expense by offering them for sale in the grain trade's accepted medium for power bargains—the "Dynamo—Motors" columns of the Grain Dealers Journal, Chicago.

**BIG BARGAINS** in slightly used 3 Phase A. C. motors 7 1/2 H. P. Westinghouse \$85.00; 15 H. P. Fairbanks-Morse \$110.00. Prices f. o. b. and include starters, bases and pulleys. Also other sizes at low prices. Queen City Electric Co., 1716 W. Adams St., Chicago, Ill.

**WE HAVE** the largest stock of second-hand electric motors and generators in America and buy and sell, rent, exchange and repair electrical machinery of all kinds. Send for our "Monthly Bargain Sheet," showing complete stock with net prices. All machines guaranteed in good order.

**GREGORY ELECTRIC CO.**  
CHICAGO, ILLINOIS

## MOTORS FOR SALE.

50 h.p. Western Electric.  
40 h.p. Triumph Electric.  
35 h.p. Northern Electric.  
30 h.p. Crocker Wheeler.  
25 h.p. Western Electric.  
20 h.p. Fairbanks Morse.  
15 h.p. General Electric.  
10 h.p. Crocker Wheeler.  
7 1/2 h.p. General Electric.  
5 h.p. General Electric.  
3 h.p. Western Electric.  
2 h.p. General Electric.

Send for prices. All motors guaranteed for one year and sent on approval to responsible parties.

Northwestern Electric Co.,  
611-13-15 W. Adams St.,  
Chicago, Illinois.

**If Your Business**  
isn't worth advertising  
advertise it for sale



## MACHINES FOR SALE.

FEED AND MEAL OUTFIT—10 H.P. gasoline engine. 12 in. stone burr. One 8 in. new Holland. One meal Bolt as good as new. Will take auto truck. W. J. Jenkins, St. Paris, Ohio.

FOR SALE—One 12" Robinson Attrition Mill, used one year, good as new. New Sealing Rings and Grinding Plates. Price \$100.00.

D. O. Friend, Brighton, Iowa.

### MACHINERY BARGAINS.

1 Steam Condenser	30.00
1 Grain Spout complete	4.00
1 large bell	20.00
10 Belt Tighteners, each	5.00
300 Salem-cups, 6x16, each	.12
50 " " 6x18 " "	.12
600 Empire Buckets, 5x16	.06
150 " " 6x18 " "	.06
1 26" 3 ply 125 ft. Conveyor Belt	50.00

All of the above are in good condition and snaps at the prices offered.

La Crosse Wrecking & Lumber Co.,  
La Crosse, Wisconsin

## LOST AND FOUND.

LOST—\$20.00 bill. May have dropped from pocket when I was trimming car of grain. Reward. Address Nebraska Agent, Box 9, Grain Dealers Journal, Chicago, Ill.

### C. H. Taylor Lost.

C. H. Taylor, agent for the Shannon Grain Co. at Heartwell, Neb., mysteriously disappeared on Oct. 28th. He was last seen in Kearney, Neb., on Oct. 31st, and



C. H. Taylor, wanted at Heartwell, Neb. it is feared he is wandering about aimlessly and cannot find his way back home. Anyone identifying him will confer a great favor on his family by detaining him and wiring Mrs. C. H. Taylor, Heartwell, Neb.

## MACHINES FOR SALE.

FOR SALE—New Fosston Cleaner bought last winter, new and cost over \$400. With 10 extra sieves above regular equipment. All crated and in good shape and as good as new in every way for \$125 on cars at Worthington, Minn. The manufacturer makes strong claims for this machine. Want to buy second-hand Monitor Cleaner. Address St. John Grain Co., Worthington, Minn.

### Are You Looking for Real Bargains?

In Single or Double-head Attrition Mills, Any Size, Style or Make at Your Price. 16" to 36" Monarch's, Foss's, Unique's American's, Halsted's, Robinson's from \$90 to \$225 ea. in remodeled form, much less when purchased not remodeled. All remodeled machines guaranteed to be in as near new a condition as can be made. Also a full line of Reels, Roller Feed Mills, Shellers, Burr Mills, Crushers, Corn Crackers, etc. Write for catalogs today whether you want new or second-hand machinery or supplies.

George J. Noth,

No. 9 South Clinton Street, Chicago, Ill

IRON PULLEYS—Bankrupt sale. New stock standard goods; must go regardless of price. 70% discount from this list. Having acquired this stock of pulleys with bankrupt sale of the property of large machine shop we wish to dispose of same in the quickest possible time. We offer these f. o. b. Memphis, Tenn.

1 4x4x15/16	1 16x8x2 7/16
1 4x4x1 3/16	2 16x10x1 7/16
1 5x3x1 11/16	2 16x10x1 15/16
1 5x4x1 3/16	1 18x3x1 3/16
1 5x6x1 3/16	2 18x3x1 11/16
1 6x6x1 7/16	3 18x8x1 15/16
1 6x4x1 15/16	2 18x8x1 11/16
1 6x6x1 7/16	1 18x8x2 3/16
2 6x6x1 15/16	1 18x10x3 7/16
1 7x7x1 15/16	1 18x12x2 7/16
1 7x2x1 11/16	1 18x12x2 3/16
1 6x4x1 13/16	1 18x12x1 11/16
3 8x5x1 7/16	2 18x12x1 7/16
1 8x2x1 3/16	6 18x12x1 15/16
1 8x3x1 11/16	1 20x3x1 5/16

Bushings will be furnished for any size shaft. Send for prices of above and description of others we have to offer. Goods shipped same day order is received. Address H. B. Allen Sickel, Rice Mch. Specialist, Stuttgart, Ark.

## YOU

Can find no present more acceptable to the progressive grain dealer than a paid up subscription to the Grain Dealers Journal of Chicago.

## MACHINES FOR SALE.

WANTED—Grain Dealers who are contemplating installing new machinery to use the "Machines Wanted" columns of the Grain Dealers Journal in securing prices and estimates of machines for sale. We can save you money. More than value received.

## FLOUR MILL, FEED MILL AND ELEVATOR MACHINERY AND SUPPLIES.

The largest Stock of Overhauled and reconstructed Machinery in the World.

Roller Feed Mills: 9x18 and 9x24 Noye, 9x24 Northway, 9x24 Dawson, 9x18, 9x24 and 9x30 Allis, three pair high; and 9x18 Maish; 9x18 Wolf; 9x18 Hutchison; 9x30 Acme; 9x24 and 9x30 Allis, two pair high; and many others listed in our Bargain Book.

Write for one—Mailed on request.

Bowsher Combination Crushers and Grinders: .8, (20 to 60 Bu.) No. 9, 30 to 125 Bu.) No. 10 (40 to 175 Bu.).

Corn and Cob Crushers: All sizes and makes.

Attrition Feed Grinding Mills: 16, 20, 24 and 30 inch "Monarch"; 30 inch "American"; 16, 19 and 24 inch Foss; 24 inch "Unique." Two 18 inch American Special Single Disc Mills.

Single Roller Mills: 9x18 and 9x24 "Unique;" one 32-inch Monarch Ball-Bearing. Two 18 inch American Special Single Disc Mills.

Double Roller Mills: All Sizes and Makes.

Separators, Oat Clippers, Scourers, Dust Collectors, and Everything for Flour Mills, Feed Mills and Elevators.

Elevator Belts with Buckets Attached, at Extremely Low Prices—in either Cotton, Rubber or Canvas.

Address Dept. Q for "Gump's Bargain" Book, giving complete list of all Machinery, Belting, Pulleys, Shaftings, Elevator Belting, Buckets, etc., with Net Prices. Mailed Free on Request.

We can save you money.

Est. 1872.

Inc. 1901.

B. F. GUMP CO.,

431-437 So. Clinton St.

Chicago,

Illinois.

## Put Your Name

where every progressive grain dealer will see it and keep it there.

THAT IS IN THE

## Grain Dealers Journal

OF CHICAGO

## Modern Methods

### GRAIN DEALERS JOURNAL

315 So. La Salle St., Chicago, Ill.

Gentlemen:—In order to keep posted on modern methods of elevator management, I wish to receive the *Grain Dealers Journal* on the 10th and 25th of each month. Enclosed find One Dollar and Fifty Cents.

Name of Firm.....

Capacity of Elevator

Post Office.....

.....bus.

State.....



## SEEDS FOR SALE—WANTED

### SEEDS WANTED.

CLOVER AND TIMOTHY SEED wanted. Mail samples and quote prices. Address Philadelphia Seed Co., Phila., Penna.

SEEDS WANTED—Red Clover, Alsike, Timothy, Alfalfa, etc. We are headquarters for high class seeds. Write us when you are in the market. Hyman & Levy, Lima, Ohio.

CLOVER SEEDS and clover tailings wanted. We make a specialty of Buckhorn lots. Mail fair average sample with lowest price. Address C. C. Norton's Sons, Greenfield, Ohio.

### GRAIN WANTED.

TWELVE CARS No. 3 Milo Maize, bulk for sale to highest bidder. J. A. Baker, Lockney, Tex.

WANTED—100 cars good dry Oats Straw and Packing Hay. Address C. T. HAMILTON, NEW CASTLE, PA.

### HAY AND GRAIN WANTED

Wheat, Corn, Oats, Hay, Straw, Milling Buckwheat, Bran, Middlings, Red Dog, Potatoes. C. T. HAMILTON, New Castle, Pa.

WE CAN supply you with nice sorted yellow ear corn from one of the finest crops of corn ever produced in this section of country. Wire for prices. A. Schlientz, Brookville, Ohio.

### POP CORN FOR SALE.

We OFFER subject stock being unsold, 30,000 pounds old crop white rice pop corn \$2.25 per cwt. carlots, \$2.50 cwt. ton lots, sacks extra, f. o. b. Moorhead. Wire us for samples and prices on brome grass, spring rye and timothy seed in carlots. The Red River Valley Seed House, Moorhead, Minn.

### OLD LETTERS WANTED.

LETTERHEADS used by the Hayes Seed House or the Hayes Produce Company, of Topeka, Kan., between October 1, 1911, and June 1, 1912, wanted. Letters quoting prices on Seed Corn preferred. Address Seed Jobber, Box 8, Grain Dealers Journal, Chicago, Ill.

## BUCKWHEAT GRAIN WANTED

SAMPLES AND PRICES FORWARDED

J. ROSENBERG & SON Manufacturers of BUCKWHEAT PRODUCTS  
614-16 So. American St., PHILADELPHIA, PA.

KAFFIR CORN  
MILO MAIZE GRAIN  
B. C. CHRISTOPHER & CO.  
KANSAS CITY, MO.

### Private Wire Leases.

Private wire leases is said to bring to the American Telegraf & Telephone Company an income of \$2,006,828 per annum from brokers, a business that would be thrown on the public wires of the telegraf companies were all private wire leases canceled. These telephone wires are used for telegraf service in such a way as not to interfere with their use for telephone service. It seems the telegraf companies have been losing the private wire business. The revenue of the Western Union Telegraf Company from private wire leases is said to be only \$367,555 and has been decreasing; and the income of the Postal Telegraf Company, which will cancel all leases at the end of this month, has been only \$264,426 per annum. The General Manager of the Postal Company condemns the private wire leasing system unsparingly as follows:

"Those wires cost the telephone company practically nothing, because the telephone company is using them for telephone purposes at the same time these same wires are used by the brokers for telegraf purposes. This is called the 'composite use.' Moreover, the telephone company loses nothing in the way of telegraf business, inasmuch as the telephone company does not do a telegraf business. Furthermore, the telephone company may wink at a dozen brokers combining and using a single wire leased from the telephone company. The telephone company is not interested in preventing such practices. It has no telegraf business to protect. The telephone company has absorbed nearly all of the brokers' leased wire business by throwing in a bonus of free telephone service.

"Again, is a wire lessee entitled to cheaper telegraf service than the public gets, simply because the wire lessee has a lot of such telegraf business? Can a big shipper lease a whole railroad and put his little competitor out of business? Can a telephone company legally break

into the telegraf service and sell telegraf service at wholesale?

"The whole arrangement is a bad thing for the public. When a storm comes—and there are storms every day somewhere in this vast country—the leased wire broker demands his wire, and if that is disrupted he demands a substitute wire. And he gets it. It is well enough to say he doesn't. He does get it under threat that otherwise he will cancel the lease and take a new wire from some other company. And then the public service suffers. General telegraf business is blocked. This is discrimination. It is unfair to the public. It is a detriment to general business and an imposition, not only on the little broker but on commercial interests, family telegrams and government communications. There is no justification for it and it should be stopped."

BRITISH STEAMER Oristano which arrived on the coast from Europe, is taking grain at Portland for the United Kingdom.—D.

## NUNGESSER-DICKINSON

SEED CO. NEW YORK, N. Y.

EXPORTERS AND IMPORTERS

GRASS and CLOVER SEEDS

Grain, Clover and Grass Seeds,  
CHAS. E. PRUNTY,

7, 9 and 11 South Main St. SAINT LOUIS

## SEEDS

Have 10,000 Bu. CHICKEN FEED WHEAT on hand

Wire or Write for Samples and Prices

## HUHN ELEVATOR COMPANY

Chamber of Commerce, MINNEAPOLIS, MINN.

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### Necessity of Sealing Cars.

Sealing cars at shipping point and recording the seal numbers will prevent losses at junction points by theft. If the seal numbers are not known the cars may be sealed by train crews after the theft has been committed and the receiver would not know the grain had been tampered with.

In case of a claim for shortage if the railroad can prove the car was received at destination with seals intact and was in good condition, a claim is declined, except as stated, when the dealer can prove the seal was not the one originally put on.

The non receipt of car condition blank generally occurs when a shortage is noted. It may be that the weighmaster has not filled out a blank, or it may have been lost after leaving his hands, but in either instance it makes collection doubly certain if it can be proved that the car had been opened while in transit. Numbered seals are therefore invaluable.



## SEEDS FOR SALE—WANTED

### SEEDS FOR SALE.

**FOR SALE**—Best Imported carrot seed. All leading varieties. **FARMERS SEED CO., ROCHESTER, N. Y.**

**FOR SALE**—Parties wanting Sudan grass seed communicate with Lubbock Grain & Coal Co., Lubbock, Texas.

**ALFALFA SEED** direct—samples and growers' price on application. **J. L. Maxson, Buffalo Gap, South Dakota.**

**SWEET CLOVER SEED**, white and biennial yellow. Prices on request. **Bokhara Seed Co., Box 93, Falmouth, Ky.**

**IOWA GROWN SEEDS** for sale. Choice clover and timothy in car load lots or less. Buy your seed direct from original cleaner. Prices quoted on request. Address **C. E. Atherton & Co., Deep River, Ia.**

### SEEDS FOR SALE.

**THOMASSON-MORRISON GRAIN CO.,** Chattanooga, Tenn. Headquarters for Southern Cow peas and Soy beans. Write us for prices.

**WHEN** in the market for threshed maize, kafir or feterita, wire us. We can make either immediate or future shipments. Address **Cobb Grain Co., Plainview, Tex.**

**FOR SALE**—Perennial Ryegrass, Italian Ryegrass and Crested Dogstail. Highest grades re-cleaned and tested. **C. I. F. U. S. Ports.** Samples and offers on request. **McClinton & Co., Belfast, Ireland.**

**SEED BUYERS AND SELLERS** can quickly sell and quantity, or buy any amount or quality by making their want known through an insertion of an advertisement in the "Seeds For Sale" column of the Grain Dealers Journal, Chicago.

### Directory

### Grass Seed Trade

#### BALTIMORE, MD.

Buffington & Co., John J., whse. seed merchants.  
Scarlett & Co., Wm. G., whse. seed merchants.

#### CHICAGO, ILL.

Dickinson Co., The Albert, seeds.  
Illinois Seed Co., The, grass and field seeds.

#### EVANSVILLE, IND.

Small & Co., W. H., seeds, grain and hay.

#### INDIANAPOLIS, IND.

Indiana Seed Co., The, Seed Dealers.

#### KANSAS CITY, MO.

Kansas City Seed & Gr. Co., grain and seeds.  
Missouri Seed Co., Who. exp. and imp.  
Peppard Seed Co., J. G., grass and fld. seeds.  
Rudy-Patrick Seed Co., Wholesale Seeds.

#### LOUISVILLE, KY.

Hardin, Hamilton & Lewman, field seeds.  
Louisville Seed Co., clover and grasses.  
Ross Seed Co., field seeds, exporters.

#### MADISON, WIS.

Olds Seed Co., L. L., Wis. field seeds.

#### MEDIA, ILL.

Lewis, E. G. field seeds.

#### MILWAUKEE, WIS.

Courteen Seed Co., field seeds.  
Teweles & Co., L., grass and field seeds.

#### NEW YORK, N. Y.

Nungesser-Dickinson Seed Co., who., exp. & imp.  
Radwaner, I. L., field seeds.

#### ST. JOSEPH, MO.

Mitchellhill Bros., grass and field seeds.

#### ST. LOUIS, MO.

Prunty, Chas. E., field seeds.

#### TOLEDO, OHIO.

The Toledo Field Seed Co., clover, timothy.

#### TORONTO, ONT.

Steele, Briggs Seeds Co., Ltd., field seeds.

#### PHILADELPHIA, PA.

Philadelphia Seed Co., Inc., The, Whse. Field Sds.

### THE ILLINOIS SEED CO.

CHICAGO, ILL.

WE BUY AND SELL

### FIELD SEEDS

Ask for Prices. Mail Samples for Bids.

### The Toledo Field Seed Co.

Clover and Timothy Seed

Consignments solicited. Send us your samples.

Toledo, Ohio

### COW PEAS BLACK EYE PEAS

Carload or less from first hands  
Write for Prices and Samples  
Thoroughly Cleaned

KIEST MILLING CO. Knox, Ind.

### L. Teweles Seed Co.

Grass and Field Seeds

MILWAUKEE - - WISCONSIN

### WE BUY AND SELL

Clover, Timothy, Alfalfa, Millet, Seed Grain  
and Seed Potatoes.

Our Specialties—Wisconsin Pedigree Grains  
and Wisconsin Grown Seed Corn.

**L. L. OLDS SEED CO.**  
MADISON WISCONSIN

### "MAY BELL" Brand Pure Field

WE BUY **SEEDS** WE SELL

ROSS SEED CO., Louisville, Ky.

### KINSEY BROS.

GRAIN, HAY and SEED MERCHANTS

Field Seeds a Specialty

NORTH MANCHESTER, INDIANA

### SEED WANTED

Timothy, Clover, Millets and High Grade Seed  
Grains. Send us samples for bid. Sample  
envelopes mailed free on request.

**NORTHRUP, KING & CO., Seedsmen**  
Minneapolis, Minn.

### SCREENINGS WANTED

Clover, Timothy, Alsike

Mail Average Sample  
and Quote Lowest Prices

**CRAWFORDSVILLE SEED CO.**

CRAWFORDSVILLE, IND.

### BUYERS AND SELLERS

of grain elevators. You can make your wants  
known quickly by advertising in the "Elevators  
for Sale and Wanted" columns.

### I Am the Man You Want

I can fill that position you  
have open—fill it perfectly,  
to your satisfaction. Tell  
me where to find you in a

Grain Dealers Journal  
Want Ad.

### Do you follow us?

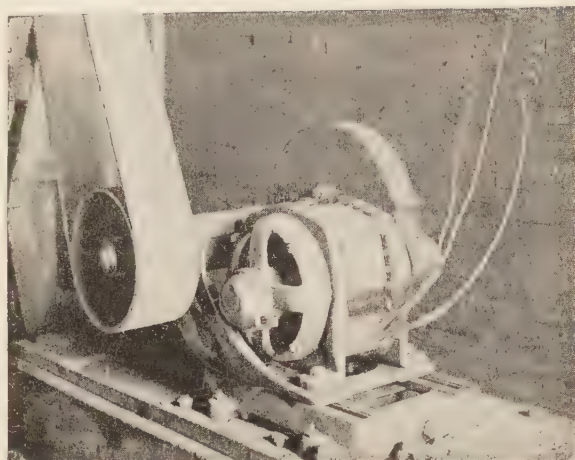
Our daily market letter  
keeps investors posted  
on the clover situation.  
Are you on our mailing  
list? If not, say the  
word.

**Southworth & Co.**

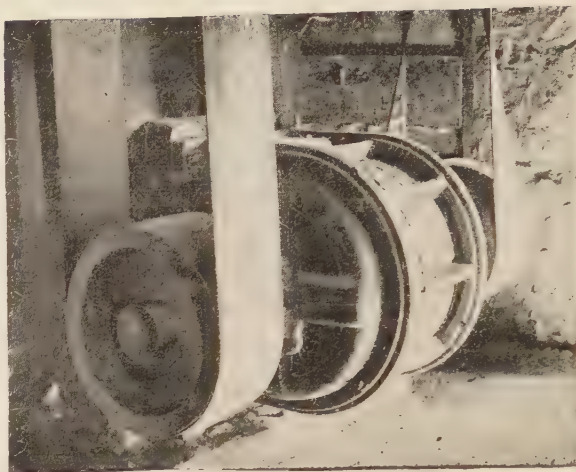
Grains — Seeds — Provisions  
Produce Exchange, Toledo

## DICKINSON'S SEEDS SUCCEED





G-E Motor Driving Coal Elevator and Automatic Shovel



G-E Motor Driving Attrition Mill

## More Power at Less Cost with G-E Motors

Electricity, through modern electrical appliances is giving a new meaning to the word "power." It gives you more power, better power, in more ways—ways of which you may not have considered the comfort, the safety, the productiveness or the economy.

By buying current from your local power company you can do away with your expensive boilers and steam engines with their attendant problem of fuel transportation and ash disposal. G-E motors will furnish clean, reliable and easily controlled power.

Take up the matter today with your electric power and light company or any General Electric Company dealer or agent in your vicinity. You'll find them more than glad to co-operate with you, and no matter how complex your problems may be, they have at their command the service of any part of our organization that may be most helpful to them and to you.

## General Electric Company

Atlanta, Ga.  
Baltimore, Md.  
Birmingham, Ala.  
Boston, Mass.  
Buffalo, N. Y.  
Butte, Mont.  
Charleston, W. Va.  
Charlotte, N. C.  
Chattanooga, Tenn.  
Chicago, Ill.  
Cincinnati, Ohio

Cleveland, Ohio  
Columbus, Ohio  
Dayton, Ohio  
Denver, Colo.  
Des Moines, Iowa  
Detroit, Mich.  
(Office of Agt.)  
Duluth, Minn.  
Elmira, N. Y.  
Erie, Pa.  
Fort Wayne, Ind.

### General Offices: Schenectady, N.Y.

### ADDRESS NEAREST OFFICE

Indianapolis, Ind.  
Jacksonville, Fla.  
Joplin, Mo.  
Kansas City, Mo.  
Knoxville, Tenn.



Los Angeles, Cal.  
Louisville, Ky.  
Memphis, Tenn.  
Milwaukee, Wis.  
Minneapolis, Minn.

Nashville, Tenn.  
New Haven, Conn.  
New Orleans, La.  
New York, N. Y.  
Niagara Falls, N. Y.  
Omaha, Neb.  
Philadelphia, Pa.  
Pittsburgh, Pa.  
Portland, Ore.  
Providence, R. I.  
Richmond, Va.  
Rochester, N. Y.

Salt Lake City, Utah  
San Francisco, Cal.  
St. Louis, Mo.  
Schenectady, N. Y.  
Seattle, Wash.  
Spokane, Wash.  
Springfield, Mass.  
Syracuse, N. Y.  
Toledo, Ohio  
Washington, D. C.  
Youngstown, Ohio

For Texas, Oklahoma and Arizona business refer to Southwest General Electric Co. (formerly Hobson Electric Co.), Dallas, El Paso, Houston and Oklahoma, City. For Canadian business refer to Canadian General Electric Company, Ltd., Toronto, Ont.

Motor Agencies in All Large Cities and Towns



## GRAIN DEALERS JOURNAL

[Incorporated]

Published on the

10th and 25th of Each Month at

315 S. La Salle Street, Chicago, Ill.

Charles S. Clark, Manager.

### SUBSCRIPTION RATES

To United States, Canada and Mexico, semi-monthly, one year, \$1.50; one copy, 10 cents.

To Foreign Countries within the Postal Union, prepaid, one year, \$2.50.

A Red Wrapper on your Journal means your subscription has expired.

### THE ADVERTISING

value of The Grain Dealers Journal as a medium for reaching progressive grain dealers and elevator men is unquestioned. The character and number of advertisements in its columns tell of its worth. If you would be classed with the leading firms catering to the grain trade, place your announcements in the Journal.

Advertisements of meritorious grain elevator machinery and supplies and of responsible firms who seek to serve grain dealers are solicited.

### LETTERS

on subjects of interest to those engaged in the grain trade, news items, reports on crops, new grain firms, new grain elevators, contemplated improvements, grain receipts, shipments, and cars leaking grain in transit, are always welcome.

Entered at the Chicago, Ill., Post Office as Second-Class Matter Aug. 5, 1898.

CHICAGO, NOVEMBER 10, 1914.

NEW CORN is not in condition for safe handling, and it behooves country elevator men to keep it back on the farm so long as possible. It would be better if it could dry out on the stalk, as damp corn cannot be cribbed or shipped without probability of its spoiling.

FINAL ESTIMATES on the corn crop show that the dealers of the corn surplus states will be kept busy for some months to come. The supply of old corn on the farms is considerably less than the five year average, so that a large movement cannot be expected until the new crop is in condition to handle.

SMUT IS SAID to be present in this year's wheat crop in greater quantities, and in grain from more sections than has been recorded for many years past, hence every shipper must exercise greater vigilance in grading wheat received from farmers than is their custom, otherwise they will surely suffer serious losses.

AN IOWA elevator which was burned recently was not insured because the policy was permitted to lapse last summer, when everything was dry and locomotive sparks were plentiful. Elevators insured in the mutual companies making a specialty of this line of business, do not burn until the policy has been renewed. The mutual inspectors are so vigilant that desirable risks are not permitted to lapse.

EX-GRAIN DEALERS who still receive market information and exhibit it promiscuously for the purpose of handicapping or discouraging the established dealers at a station, are a disgrace to themselves and the business they were formerly engaged in. It may be that the regular dealer needs just the information they are receiving, to enable him to pay better prices, and if anyone is entitled to the information, surely the man who has his money invested in the business should have it.

OATS CORNERS like that of July, 1902, are not likely to occur again, so that the outcome of the suit brot in New York last week by the short sellers in that deal to recover from the holders of the oats on the charge of conspiracy will be of little interest except to the parties directly concerned. Whatever the result of the suit no sympathy can be extended to the plaintiffs who dishonored their own contracts by failing to deliver the grain. Had the market gone their way they would have insisted upon buyers taking the full amount at the contract price. From welschers deliver us.

SOME very large mouthed, small brained politicians who have often worked themselves into a hoarse frenzy shouting for the closing of the exchanges in hope of holding the support of the voters back home are now pleading plaintively for the opening of the cotton and the stock exchanges. Notwithstanding our finances have been sorely strained and many industries almost forced to suspend, the grain exchanges have kept open every day and the members have handled more grain during the first four months of the crop year than for many years past. It is to be hoped the agitators have become convinced of the benefits of public exchanges.

GOVERNMENT OWNERSHIP of telegraph and telephone wires once again will be urged upon an unsuspecting public by the Postmaster General in his forthcoming annual report. The recommendation is said to be based upon the results of investigations conducted recently by a congressman from Maryland. It may be that the recommendations of one man are sufficient to foist upon this country another army of office holders, who will hold office because of their political influence, and in utter disregard of their ability to serve the public. The greatest weakness of the average reformer is that he refers every difficult problem to Uncle Sam. "Let Uncle Sam do it!" Everyone identified with government service recognizes that private enterprise invariably serves far better and at less expense than the government, yet the politicians persist in striving to gain additional places for their henchmen. Their perpetual slogan is "More places for the faithful."

STORING WHEAT for farmers has forced one Nebraska firm into bankruptcy, and another out of business. The bankrupt firm shipped out the stored wheat, the market advanced, the firm went broke, and the farmers will realize approximately 27c on the dollar. That is one time when both bailor and bailee lost by this bad practice. The firm which has been forced to suspend business because it saw fit to accommodate a few farmers, will not ship out the wheat and take the chances of the market. It has no room left for its own grain and free storage is so unprofitable that it will most assuredly refuse to engage in it hereafter. Men who build elevators for the accommodation of their grain handling business should refuse to lend them to others for storehouses.

EXPOSED BELTS are directly responsible for our publishing notices of four sad accidents in the news columns of this number. One man and a girl who was helping her father clean up the elevator, were horribly mangled and killed. Another man lost a leg trying to kick the belt off a pulley and still another was seriously injured because the home-made belt shifter slipped and he fell into the machinery. Guard rails were at one time thought sufficient, but the factory inspectors are now insisting upon heavy wire screens being molded about belts and revolving pulleys, so that persons passing nearby will not be drawn to their destruction in the moving machinery. So many lives and limbs are sacrificed each month to exposed machinery in grain elevators it would seem time that everyone identified with the trade should take warning and use their influence to protect the innocent from this merciless slaughter.

THE INDIANA Grain Dealers Ass'n and the Western Grain Dealers Ass'n have been making an earnest effort through many local meetings recently, to educate farmers and grain buyers to take great care in grading new corn. The Federal Corn Grades are being followed closely in all markets and shippers who want their corn to grade will throw out all rotten ears before they reach the sheller, and then clean all corn carefully before loading it into car. Much educational work has been done by the associations and the trade press, but still more depends upon the shippers, if they are to avoid heavy discounts. Some markets have virtually no demand for off-grade corn, hence it is but natural that discounts on such grain should be very heavy. Markets blessed with consumers who are not over-finicky about the quality, or elevator men who have large drying capacity, can assimilate more off-grade corn, without the necessity of inflicting a heavy discount on shippers.



**OVERLOADING CARS** is becoming so common in the southwest that the Rock Island is now removing the amount of the overload found in the grain-laden cars at Belleville, Kans., where the railroad maintains track scales, and sells the overload grain to E. A. Fulcomer, who pays the Rock Island the market price less 1c per bushel for drayage. No doubt many shippers have suffered inexplicable shortages in their shipments, and all overloaded shipments have been delayed while the overload was being removed.

**FORGED Bs/L** have been the means of sharpers extracting money from many an unsuspecting receiver, and such paper will continue to be used until the railroads discontinue issuing blank order Bs/L to anyone. Passenger tickets are numbered serially and issued to no one until paid for. Then they are stamped with the station dating stamp. The same protection thrown around blank order Bs/L would save grain receivers thousands of dollars annually and remove a constant temptation to the sharper to impose upon the credulity of the grain man.

**THE KANSAS ASS'N** continues its fight against exchange rules which permit buyers to reject purchases long after day of sale. None but buyers has any sympathy with the rule which forces unwary shippers to guarantee the grade of their grain indefinitely after it has arrived at terminal market and been inspected, but shippers have the remedy in their own hands. All that is necessary for them to do is to instruct the receiver to whom they consign grain, to sell it subject to reinspection not more than 24 hours after date of sale. With all shipments sold subject to such terms, shipper will be able to resell rejected grain and protect himself against any rapid fluctuations in the market.

**RAISING DOLLAR BILLS** to tens and \$20 checks to \$70 has long been a common practice with sharpers the world over, but raising the weight of grain specified on a B/L to be in a specified car, is a new trick being practiced by a grain dealer who long since sacrificed all right to standing in the trade by his sharp practices. No organization can afford to continue in membership a man who persists in cutting sharp corners for the purpose of robbing those with whom he does business. No trade organization can ever afford to compromise with a wrong-doer. To tolerate the raising of weights by the member of an association or a Board of Trade is to become a party to the swindling practice. Such dealers should be summarily expelled and the trade given a full statement of the reasons why he was expelled. When it becomes a common practice to show up tricksters to the trade, other dealers with a weakness for imposing upon their fellow members will hesitate and generally desist from following the example of their more intrepid "short change artist."

### Contracting for Farmers Grain.

A contract for the purchase of grain is always enforceable, whether it be oral or written, providing it can be proved to the satisfaction of judge or jury. Grain buyers who have simply made entry of grain's purchase in their day book have often obtained judgment for loss resulting through failure of farmer to deliver grain sold. Grain buyers who have taken the precaution to give a check to the seller as first payment on the grain purchased, have more frequently succeeded in having the contract recognized. A simple notation at the bottom of the check to the effect that it is "first payment on 7,000 bus. of No. 3 wheat at 74 cents to be delivered during August is a complete acknowledgment of the contract by the farmer, who endorses the check in order to get the money.

Grain buyers who insist on receiving and giving written contracts often prevent serious misunderstandings and heavy losses, by writing out all the essential terms of the contract and giving a copy of it to the seller. Then if there is an understanding of the terms contrary to those written in the contract, the matter can be quickly adjusted without loss or inconvenience to either. Written contracts always have and always will prove the safer and the more satisfactory method of buying grain from farmers for future delivery.

### National Grain Futures.

Wheat trading on the New York Consolidated Stock Exchange will begin at 10:30 a. m., Nov. 11, with the privilege of delivering upon contracts grain stored anywhere in the United States.

Seller making delivery will be required to pay the cost of transportation from storage point to New York City, and has the option of making delivery at the various points agreed upon at a discount from the New York price equal to the cost of transportation.

To protect buyers intending deliverers are required to notify receivers on or before the 15th of the option month where the delivery is to be effected 10 days from said notification, so that receivers can arrange for the receipt of the grain.

The purpose of this novel plan of trading is claimed to be to prevent corners and to give an opportunity to hedge grain safely at interior points from which it may be impracticable to ship to the cities having active trading in futures.

The New York Produce Exchange several years ago started trading in Buffalo receipts; Milwaukee traded in Chicago grain and Winnipeg does a heavy future business in Fort William wheat; but the stock market speculators who find trade dull while the stock exchange is closed are doomed to disappointment if their hope is to corral the grain speculative trade of the leading western markets.

Their scheme of trading considers only the seller. It takes two to make a trade.

Some of the strongest exchanges long established that have tried to broaden their market by legislating in favor of sellers have learned this to their cost. The buyer will not part with his cash unless given a more substantial consideration than a cat in a bag. The new scheme will get no support from buyers, even tho they are given green trading stamps with every bucket of wheat bought. It is suggested that the curb crowd pass the hat and take up a collection for the purpose of paying the buyers 10 per cent interest per annum on the cost price of the options.

### More Elevators Needed at Gulf Ports.

The Oklahoma Grain Dealers Ass'n held a meeting last Saturday night, and protested against the Santa Fe's embargo against wheat shipments to Galveston for export. The Santa Fe unfortunately has no elevator facilities at gulf ports for handling its export grain, so must depend upon others, and in times like the present, when there is a rush of grain for export, the railroads must suffer even more than the shippers. The Santa Fe has ground of its own at Galveston and should be importuned by the grain shippers of the Southwest to provide ample elevator facilities for storing and transferring to ocean-going vessels their grain, to the end that shipments over the Santa Fe will not be forcibly suspended so frequently as to bankrupt all the shippers along the line.

While the granting of an export rate on grain from Santa Fe points to New Orleans might provide temporary relief for southwestern shippers, it could not last long, because New Orleans' elevator facilities are no better than Galveston's. Both ports need additional rapid handling elevators, with large storage capacity. The lifting of the Santa Fe's embargo would be likely to bring more grief than help to the wheat shippers, and especially so if the grain laden cars were hauled to Galveston and held in the yards for two or three months. The danger of loss through heating or pilfering would be ever present. Until Galveston has elevator facilities to care for more grain it would seem folly to send it there.

**CORN SHIPPERS**, who in the past have favored the seaboard markets with their off-grade shipments, will cautiously observe that it was clearly pointed out at the fall meeting of the Ohio Ass'n (an account of which is published elsewhere in this number) that the seaboard markets cannot care for mahogany corn until the German ports are open and the distilleries running. Hasty shippers, who in their eagerness to get the lion's share of the business, forward corn to the seaboard before it is in fit condition to stand shipment, must expect to lose many carloads. As usual, those corn shippers who load out only dry, well cured corn, which will safely carry, will have no trouble.



## The Dealer Without Account Book

The grain dealer without account books is really to be pitied, because he seldom has little conception of the condition of his business and cannot tell whether he is prospering or on the verge of bankruptcy. When every grain dealer keeps a separate set of books for his grain business and draws off a trial balance monthly, grain will be handled on a margin which will insure him a profit on the business. If he cannot make a profit he will simply devote his time and attention to profitable side lines.

A Nebraska elevator firm, which so far has been able to meet all its obligations, actually admits that it has never had any account books or printed stationery of any sort. The only effort to keep track of the grain received is through a scale ticket book—one of the old style kind, with stubs that necessitates making every entry twice. These are given to farmers and redeemed by check, when the farmer calls for settlement. Drafts are made against shipments and if they get a balance in addition to the draft, they feel certain that they are realizing all that is due them. The weight of each shipment is estimated and the shortages—well, they think they never have any, because they have no shipping scales.

Men may have succeeded in the grain business by following such methods fifty years ago, but it does not seem possible today. Accurately kept accounts of all receipts and shipments and all expenses of the business, together with a monthly trial balance, are absolutely necessary to certain success. If the grain dealer does

not know what results he is obtaining, he will have no evidence to look for defective methods or costly practices. Check up your business frequently. Know what you are accomplishing.

## Government by Commissions.

In times gone by, the average law maker thought it was enough to secure the enforcement of laws and regulations for the people, if a fine and imprisonment were provided for violators of the provisions of the law. In those days laws were enacted primarily for the improvement of living conditions. Now all laws seem enacted primarily for the purpose of providing sinecures for ward politicians.

Many states now have Public Utilities Commissions, Foodstuffs Commissions, Seed and Dairy Commissions, Labor Commissions, Weights & Measures Commissions, Federal inspectors and many other departments employing large numbers of so-called detectives, who go about the land exercising a surveillance over all those engaged in the lines of business coming under their jurisdiction, to the end that the citizens who obey the laws and have no inclination to do otherwise, are continually called upon for fees which in reality are but fines assessed against a particular line of business, because a few in that line of trade might or may have, at one time, done violence to the provisions of the law. In other words, the politicians, in their eagerness to provide soft berths for their henchmen, have established an army of spies, which must be supported principally by the innocent, with the result that the cost of doing business, and hence the cost of living, is materially increased, without improving

proportionately the conditions under which people work and live.

It is all right to provide rules and regulations for any line of business, but the burden of ignoring those rules and regulations should rest upon the people who violate the laws and not upon the entire people. If law-breakers were *always* fined and punished severely, then all citizens would make it their first duty to see that they did not violate the laws. The present method of securing respect for the laws through an army of inspectors and spies places the burden of the laws' enforcement upon the innocent and affords some guilty an easy way to obtain immunity.

## Leaking in Transit

Grain dealers can help brother sufferers in the collection of claims for loss by reporting to Grain Dealers Journal, Chicago, for free publication, the initials, number, place, date and condition of cars seen leaking grain in transit.

Recently we have received reports of the following leaking or bad orders cars:

C. S. N. O. & T. P. 122177 passed thru Washington, Ia., eastbound, Nov. 7, leaking wheat; sheathing was loose.—Wm. A. Whiting & Son.

G. N. 12497 was set out for repairs at Osabrock, N. D., Nov. 6, leaking wheat badly under drawbar.—Iver L. Dahl, agt. Imperial Elvtr. Co.

Penna 87274 passed thru Tisdale, Kan., Nov. 6, leaking wheat thru sprung sheathing at sides and doorpost. Billed from Otis, Kan. to Arkansas City, Kan. Assisted trainmen to repair.—Bartlow & Coffey.

Cotton Belt 5188 passed thru Genoa, Ill., Nov. 6, leaking oats thru side.—Jackman & Son.

C. R. I. & P. 35276 passed thru Okarche, Okla., Nov. 4, leaking wheat badly at side door.—E. Eischen, agt. El Reno Mill & Elvtr. Co.

C. B. & Q. 98056 passed thru Neponset, Ill., Nov. 5, leaking wheat at side of car either from short floor boards or loose sheathing. Was leaking steady stream wheat so will undoubtedly be very short at destination. Train did not stop.—W. H. Hayes, mgr. Farmers Grain Elvtr. Co.

C. R. I. & P. 31995, standing in yard at Englewood (Chicago), Ill., Nov. 1, heap of grain on ground under door.—H. A.

C. & N. W. 78930 passed thru Verdil, Minn., Oct. 30, leaking wheat underneath siding.—Alfred Hoch, agt. Western Elvtr. Co.

C. B. & Q. 28720 passed thru Blakeman, Kan., Oct. 30, leaking hard wheat badly at door post.—Paul Reimer, mgr. Blakeman Grain Co.

Great Nor. 125731 was shipped from Geneseo, N. D., loaded with grain, Oct. 20 or 21, with bad leak over coupler.—R. E. Peck, agt. Thorpe Elvtr. Co.

G. N. 126753 passed thru York, N. D., Oct. 20, leaking grain badly at end above drawbar. No opportunity to repair.—O. H. Greensgard, agt. St. Anthony & Dakota Elvtr. Co.

Texas Cent 651 in eastbound U. P. local freight stopped at Columbus, Neb., with broken doorpost. Very good patching had been done, but it was leaking wheat nevertheless. The side with broken doorpost bore Boelus, Neb., seal 2647. Other side, which only showed slight leak under grain door, bore Poole, Neb., seal 5240.—S.



Railroads Must Prove Grain Did Shrink or Deliver Full Amount at Destination.



## Asked— Answered

[Readers who fail to find information desired on any subject of interest to grain dealers should send us their query for free publication here. The experience of your brother dealers is worth consulting. Replies to queries are solicited.]

### Cotton Seed Meal at \$1.10.

*Grain Dealers Journal:* Having read in the Sept. 10 number of the Grain Dealers Journal, under the head of Feed-stuffs, that cotton seed meal is selling for \$1.10 per cwt. against \$1.40 last year, I wish to ask where this product can be had at \$1.10 per cwt.—S. C. Brinser, Mid-dletown, Pa.

### Where Obtain Dust Protector?

*Grain Dealers Journal:* Where can we purchase a dust protector for keeping the dust out of nostrils? By what name is the article known?—Brown-DeField Grain Co., Charleston, Mo.

**Ans.:** The device is known as a respirator or dust protector, and is sold by H. S. Cover, whose address is given in the advertising section of the Grain Dealers Journal.

### Information on Safety Dumps Wanted.

*Grain Dealers Journal:* We would like to have information from dump users, as to what is the safest and best dump obtainable. We want the best controllable dump, not one of those cheap things that is "just as good." We have an old style log dump, which is not satisfactory. We believe that a safe dump, so arranged that it would be impossible for a team to get down into the dump sink, would be a profitable investment. At the same time we want a dump that is not too much work to operate. It must be convenient and labor-saving, not a man-killer. Any light on this subject will be greatly appreciated by—F. A. Hague, Mgr. Farmers Federation, Inc., Cherokee, Okla.

### Postage on Grain Samples.

*Grain Dealers Journal:* I have just been informed that grain samples must go by parcels post and I must pay at the rate of one cent an ounce up to five ounces and then it goes at pound rates. This is the first time I have been charged over the usual rate of 2 ounces for 1 cent. Is the new rate correct?—E. E. Billings, Grundy Center, Ia.

**Ans.:** The rate is 2 oz. for 1 cent, up to 8 oz. Over 8 oz. sample grain or seeds take the same rate as ordinary parcel post matter and are subject to the same zonal rates and distances.

The present rate went into effect March 16, 1914, and is found in Circular III, issued in April by the Division of Classification, Post Office Dept., as follows:

"Parcels weighing 8 oz. or less containing books, seeds, cuttings, scions, roots, bulbs and plants, 1c for each 2 oz. or fraction thereof, regardless of distance."

"Parcels weighing more than 8 oz. containing books, seeds, plants, etc., parcels of miscellaneous printed matter weighing more than 4 lbs., and all other parcels of fourth-class matter weighing more than four oz. are chargeable, according to distance or zone, at the pound rate as shown in the parcel post tables, a fraction of a pound being considered a full pound."

Evidently your local postmaster misunderstands the last paragraph referring to fourth class matter weighing more than 4 oz. The rate on seeds is governed by the paragraph preceding, limit 8 oz.

### Bank's Ownership of Draft.

*Grain Dealers Journal:* When a B/L is attached to an arrival draft, the bank having advanced money on it, does the bank become the actual owner of the B/L or who is the owner? I understand the Journal has recently published a decision on this point.—A. B. Clemmer, sec'y Commercial Exchange, Philadelphia, Pa.

**Ans.:** The rule is that the bank is the owner of the B/L as against third parties, as in the decision following, from the Grain Dealers Journal, Oct. 25. Interesting decisions where the bank's ownership was defeated thru special circumstances have been published in the Journal Feb. 10, page 240; Feb. 25, page 320, and in this number of the Journal.

**Transfer by B/L.**—Where a B/L in favor of the assignor is by him indorsed to the bank with draft attached and the draft paid to the assignor by the bank, held, that such a transaction had the effect to transfer the legal title of the property called for in the bill to the bank.—State Nat. Bank of Oklahoma City v. Wood, Supreme Court of Oklahoma. 152 Pac. 1002.

### Ruling on Natural Shrinkage.

*Grain Dealers Journal:* We notice in your Oct. 25th number a paragraph stating that Judge McPherson had decided a case in favor of the Omaha Grain Exchange in the matter of railroads signing Bs/L for a certain amount of grain and then docking the consignees for shrinkage. Could you obtain for us a copy of this decision?

We have been having quite a lot of trouble with carriers refusing to pay our claims because their equipment seemed to be in good condition upon its arrival. If you can cite any other decisions bearing upon this matter we would appreciate it.—Harry A. Miller, Westbrook Grain & Commission Co., Pine Bluff, Ark.

**Ans.:** A full statement of the decision of the federal court in this suit by E. P. Smith, attorney of the Omaha Grain Exchange, appeared on page 621 of the October 25th Journal. By this decision rules providing for dockage from claims for shortage in grain shipments on account of so-called "natural shrinkage" are knocked out.

### Liability of Carrier for Delay?

*Grain Dealers Journal:* In the Grain Dealers Journal we note a decision by the Supreme Court of Oklahoma in the case of Awbrey & Semple v. Ft. Smith & Western R. R. Co. that the measure of damages for delay in shipment is not the value at place of shipment, as provided in a B/L. This seems to us to be contradictory. What were the facts?—Early & Daniel Co., Cincinnati, O.

**Ans.:** The Sans Bois Coal Co. shipped coke from mines at McCurtain, Okla., to plaintiffs at El Paso, Tex., to go over the M., K. & T. R. R. from Crowder, Okla.; but the M., K. & T. had an embargo against coke shipments from Ft. Worth to El Paso or points beyond on account of alleged inability to move cars thru to El Paso. The M., K. & T. refused to accept the cars on their arrival at Crowder, hence the delay, for which plaintiffs brought suit and got judgment.

The court held that the connecting carrier was the agent, not of the shipper, but of the originating railroad; and that the initial carrier was liable to the shipper for the loss due to delay. The recovery in the state court was under the Carmack amendment to the Hepburn Interstate Commerce Act, of June 29, 1906, sec. 7, making the initial carrier liable.

The railroad company sought to escape liability by relying on the provision in the B/L, "In the event of loss of property under the provisions of this agreement, the value or cost of the same at the point of shipment shall govern the settlement," but the court held this provision does not apply in cases where the property was not lost or destroyed. "It has no application in a case where the property was delivered and the damage was occasioned by delay."

### Recovery for Shortages.

*Grain Dealers Journal:* All of our grain is weighed over a Richardson Automatic Scale, and the returns from cars are all practically correct, some with a little shortage, while others will overrun. But our shipments to one particular firm have been short from 8 to 17 bus. per car with no leakage reported on the short cars. We would like to know first, can we recover this shortage from the R. R., and second, why does this condition exist?—Western Shipper.

**Ans.:** Evidently the grain is stolen en route or before being weighed at destination, due to inadequate policing of the railway yards. The railroad company is responsible for this and can be made to pay claim. Claim should be supported by affidavit of shipper's weighman to prove the amount loaded into car, and any other statements of fact that go to show shipper is careful and that his scales are accurate.

In the few cases where shippers have had to go into court to collect claims for grain lost in transit they have been given judgment against the railroads, as reported in the Grain Dealers Journal.

Cases where carrier paid for shortages when there was no evidence of leakage were reported in the Grain Dealers Journal Feb. 10, 1913, pages 206-207. Turle & Co. v. Soo Ry., and Northwestern Elevator Co. v. Great Northern Ry. In the Journal Oct. 10, 1913, page 522, the Ohio Hay & Grain Co. reports getting judgment against the C., H. & D. R. R. without evidence of leakage.

### Telegraf Co. Liable for Delay.

*Grain Dealers Journal:* I recently sold two cars of corn to a party in a nearby town. I sent a telegram at 11 a. m. but it did not arrive at destination, Kokomo, Ind., until 3 p. m. I have received this telegram from the party it was sent to, and with an affidavit have filed a claim with the agent here, but have as yet heard nothing from it. This happened a year ago, and the claim was for \$30. The message had plenty of time to get to Kokomo before the market closed, and on the day the message was sent the market was strong up to the close when it broke  $1\frac{1}{2}$  c. I would have been all right had the message gone thru in 35 or 40 minutes, as it should.—F. P. McFadden, New Waverly, Ind.

**Ans.:** The telegraf company is liable, for the delay was unreasonable, and will be so held by the courts as shown by the three decisions given below. In the case of Wofford, below, the court on trial in the lower court gave Wofford judgment against the telegraf company because the time, 11:20 to 3 o'clock, showed negligent delay; but the company won on appeal because the party was not in town to receive the message. A grain office, of course, is always open during business hours.

**Grain Messages Urgent.**—A telegram directing commission merchants in Chicago to sell corn in their possession is sufficient of itself, without instructions, to indicate to the operator to whom it is delivered the necessity of its prompt transmission, so as to render the telegraf company liable for delay in transmitting it.—W. U. Tel. Co. v. Lowrey, Supreme Court of Nebraska. 49 N. W. 2.

**Indiana Law Requires Diligence.**—Where a message was delivered to a telegraf operator at about 7 o'clock in the morning, and was not received by the addressee until shortly before 1 o'clock of that day, and the time ordinarily required for the transmission of such message was from 5 to 15 minutes, the company was liable under the statute requiring it to exercise diligence.—W. U. Tel. Co. v. Scircle, Supreme Court of Indiana. 103 Ind. 227.

**Delay in Delivery.**—A telegraf company's agent received a message addressed to the sheriff of the town at 11:20 a. m. The sheriff was out of town at the time, but received the message on his return at 3 p. m. The evidence did not show presentation of the message at the sheriff's office, or that, if presented, it would have been opened, and an advertised sale of land by the sheriff thereby prevented. Held not to show negligence on the part of the telegraf company in delivering the message.—W. U. Tel. Co. v. Wofford, Supreme Court of Texas. 60 S. W. 546.



## Intervention by Bank in Creditor's Attachment Suit?

*Grain Dealers Journal:* Will readers of the Journal please give their opinion in the following controversy:

A, who resides in the state of Illinois, ships a carload of corn to B. in Texas, and ships same on a straight B/L to a prepay point. A. takes lading (which is non-negotiable,) to C. a bank in his home town in Illinois, and draws draft on B. for the value of the car of corn. Both draft and B/L are marked "Deliver to bearer," and signed by A. C. credits A's account with amount of such draft, and sends draft and B/L to a bank in Texas for collection, same being address of B. When car arrives at prepay point, B. secures possession of car of corn and unloads same, without securing possession of B/L by paying draft.

D. a creditor of A's, brings suit in Texas, and attaches the debt due from B. to A. C. files an interpleader and claims ownership of draft and B/L, and contends that the corn thereby was C's property, by reason of the fact that C. had credited A's account with amount of draft when same was deposited. Question: Can the bank C. hold the amount due from B. to A. over D's claim, or will D. be entitled to have his claim satisfied and balance paid to either C. or A.?—W. H. H., Clinton.

## Is Contract Enforceable?

*Grain Dealers Journal:* On July 30th I bought 3,000 bus. of wheat of one farmer, to be delivered during August. Owing to rapid advance in price, seller refused to deliver the wheat. Contract was only verbal. Can we bring suit against farmer for damages to cover the loss we sustained, owing to his failure and refusal to deliver the grain sold?—E. C. Smith.

**Ans.:** A verbal or oral contract is as good as a written contract, if its terms can be proved beyond reasonable doubt. The great advantage in having a written contract is that it enables each party to have a clear statement of the other party's understanding of the contract, so that any misunderstanding can be corrected immediately and before either is injured. Should either party to a written contract fail or refuse to fulfill his part of the contract, it will be a comparatively easy matter for the other party to prove the contract by the document itself. Then if the party who fails to fulfill his contract is responsible, it should be a very easy matter to prove the damage done the other party by his failure or refusal to live up to the terms of his contract, as grain markets are of public record. With any evidence that will prove to the satisfaction of the average judge or jury that a contract was made, suit can be successfully brought against the farmer for the difference between the contract price and the market price the last day upon which he was to make delivery. Many grain buyers who have no evidence or oral contract other than entry in purchase book have successfully brought suit and collected the full amount of their loss.

## Coming Conventions.

Nov. 12.—American Feed Manufacturers Ass'n, Washington, D. C.

THE ADVISORY COM'ITE of the Grain Dealers National Ass'n will meet at the Hotel La Salle Nov. 13-14.

Nov. 13, 14.—Ass'n of Feed Control Officials of the U. S., Washington, D. C.

Nov. 16, 17.—Ass'n of Colleges and Agricultural Experiment Stations and Ass'n of Official Agricultural Chemists, Washington, D. C.

Jan. 17-19, 1915.—Missouri Grain Dealers Ass'n at St. Louis.

## TRUTH—LOVE—PEACE.

"Not in armaments is a nation's strength; Not in gold, its wealth; not in conquest, its glory.

For the rewards of battle vanish; The enduring victories are the conquests of peace.

In fair dealing lies a people's strength; In freedom to achieve, its riches; In the men it rears, its greatness."

## Letters

[Here is the grain dealers' forum for the discussion of grain trade problems, practices and needed reforms. When you have anything to say of interest to members of the grain trade, send it to the Journal for publication. It may draw out the views of others.]

## Guard Rail Approved by Inspector.

*Grain Dealers Journal:* In the last number of the Journal we notice on page 636 a picture of an exposed pulley at Milford; and in reply to the criticism made in the accompanying article we would say that the casualty company which has two policies issued here and which inspects the plant twice a year ordered the guard rail shown on page 636 of the Journal for Oct. 23. The belt used on the pulley, when not in use is removed and put inside.—X, Milford, Ill.

## Discounting Corn for Moisture.

*Grain Dealers Journal:* A leading track buyer whose bids we receive regularly for yellow milling corn recently sent out a circular notifying us that discounts for moisture over 19.5% would be taken on a percentage basis, as follows:

We will figure discounts on a basis of 1c per bushel for each 1% of moisture over 19.5%. Therefore, corn testing 20% would be discounted 1/2c per bushel; 20.5% of moisture, 1c per bushel; 21% of moisture, 1 1/2c per bushel, and so on.

To our protest against this method of discounting the company replied:

We would not care to insist that our present rate of discount of 1c per bushel for each 1% of moisture will cover the situation in another year. The percentage basis, however, is unfair because of the fact that the expense in drying 23% corn is proportionately higher than the expense of drying 20% corn, there is a greater invisible loss and the quality of 23% corn, when kiln dried, is inferior.

There are other factors to be considered than the actual difference in moisture content. In years when corn is in good shape and fairly easy to handle, we have made our basis 1% discount for each 1% of moisture. This, however, would be radically unfair in the case of 30c corn, as there would be less than 1c per bushel for drying out 3% of water and it costs money to take water out of corn. It has been our experience that the more water you take out the higher is the proportion of cost.

In my letter I wrote "I note that you intend to make an arbitrary discount of 1c per bushel for each 1% of moisture over 19.5%. I do not think that this is the proper way to fix the discount because it will establish a bad precedent. For instance suppose that next year the price of corn was 30c per bushel, you continued this method of discounting and made the discount 3c on account of 3% excess moisture. This would mean a discount of 10% of the value of the corn. You can see that this would be unreasonable.

"If your proposed method of discounting becomes the general custom, it will in time work a hardship on the country shipper. It is unfair because it assumes that the excess water in the corn is of the same value at all times regardless of the price of corn.

"I believe that the proper way to adjust these discounts would be to make

same a certain per cent of the price of the corn. Then same would vary in proportion as the price advanced or declined and nobody would object."—Edwin Beggs, Ashland, Ill.

## Collecting Claims.

*Grain Dealers Journal:* A freight claim agent advised me the other day that after thoroly investigating my claim for shortage in transit he had found no defects revealed "and car was delivered to unloading point with seals intact." The claim was respectfully declined.

I was about to give up the claim as worthless, the amount involved not being worth fighting for, when I read an article in the Grain Dealers Journal showing dealers how to investigate shortages in grain shipments and I proceeded to execute my claim in accordance with the article. I wrote the weighmaster for an investigation of weights and a report on the condition of the car and seal numbers.

My efforts were repaid as I received a reply stating that the door was open on arrival at the unloading point, with a depression at the doorway. This investigation not only enabled me to collect my claim but convinced me that in the first instance evidence had been concealed, also that failure to receive bad order blank from the weighmaster is not final.—T. M.

## Government Crop Report.

Washington, Nov. 9.—The United States Dep't of Agriculture in its final 1914 report estimates the crops as follows:

	Yield per acre.			Production.	
	10-yr. av.	1914.	1913.	1914.	1913.
Corn, bu. . . . .	25.8	23.1	26.7	2,705,692	2,446,988
Wheat, bu. . . . .	16.7	15.2	14.4	891,950	763,380
Oats, bu. . . . .	29.7	29.2	29.9	1,139,741	1,121,768
Barley, bu. . . . .	26.1	23.8	25.2	196,568	178,189
Rye, bu. . . . .	16.8	16.2	16.2	42,664	41,381

\*(000 omitted.)

## Corn.

The corn crop increased 31,000,000 bus. over the October estimate and is 259,000,000 bus. more than the 1913 crop and only 2,000,000 bus. less than the 5-year average. The total estimate is 2,705,692,000 bus. The quality of 85.1% of this amount is 2.9% higher than last year.

Estimates of old corn still on hand are 3.3% of last year's crop, or 80,069,000 bus.

Details of the yield and production of corn by states is as follows:

States.	Yield per acre.			Production.	
	1914.	1913.	av.	1914.	1913.
Penn. . . . .	42.0	39.0	38.4	61,446	57,057
Va. . . . .	21.0	26.0	24.5	40,341	51,480
N. C. . . . .	20.0	19.5	17.0	56,700	55,282
Ga. . . . .	14.5	15.5	13.4	58,957	63,023
Ohio . . . . .	39.1	37.5	38.1	149,440	146,250
Ind. . . . .	33.0	36.0	37.0	163,217	176,400
Ill. . . . .	29.0	27.0	35.5	300,034	282,150
Mich. . . . .	36.0	33.5	33.0	60,912	56,112
Wis. . . . .	40.5	40.5	35.2	68,850	66,825
Minn. . . . .	35.0	40.0	32.5	89,040	96,000
Iowa . . . . .	38.0	34.0	34.4	389,424	338,300
Mo. . . . .	22.0	17.5	28.5	159,016	129,062
S. D. . . . .	26.0	25.5	28.3	75,504	67,320
Neb. . . . .	24.0	15.0	26.1	178,992	114,150
Kan. . . . .	18.0	3.2	20.1	115,956	23,424
Ky. . . . .	26.0	20.5	27.8	94,900	74,825
Tenn. . . . .	23.5	20.5	25.0	78,725	68,675
Ala. . . . .	17.0	17.3	16.0	55,488	55,360
Miss. . . . .	18.5	20.0	17.8	60,606	63,000
La. . . . .	19.5	22.0	19.3	39,273	41,800
Tex. . . . .	20.0	24.0	20.3	133,280	163,200
Okla. . . . .	13.2	11.0	20.8	56,430	52,250
Ark. . . . .	17.5	19.0	20.2	42,875	47,025

U. S. . . . . 25.8 23.1 26.7 2,705,692 2,446,988

FEAR THAT FRANCE will experience a big shortage in wheat is being gradually replaced by the possibility that she has already imported enough of the product to produce a depression in price. The harvest of 1914 will yield 8,000,000 tons wheat. The country requires for local consumption 8,400,000 tons and for seeding 1,000,000 tons.—U. S. Consul General Thackara.



## Grain Movement

Reports on the movement of grain from farm to country elevator and shipments from interior points are always welcome.

### CANADA.

Toronto, Ont., Nov. 5.—Not much doing in barley; farmers holding grain back and brewers will not pay high prices. Farmers will be compelled to sell wheat and other grains at an early date in order to meet payments; look for heavy delivery of wheat; prices seem satisfactory to farmers who would sell freely on their own initiative.—L. H. Clarke, mgr. Canadian Malting Co.—S.

Winnipeg, Man., Nov. 2.—The total amount of wheat inspected to date amounted to 51,483 bus.; 30,127,000 bus. in farmers' hands; 20,740,000 bus. in store at country points; 1,725,000 bus. in transit not inspected; 15,000 bus. marketed at Winnipeg; 35,000,000 bus. allowed for feed, seed, etc.; total wheat crop 108,963,000 bus.; compared with 76,911,600 bus. inspected; 50,430,000 bus. in farmers' hands; 19,900,000 bus. in store at country points; 4,600,000 bus. in transit not inspected and 60,000 bus. marketed at Winnipeg by Nov. 8, 1913. Oats inspected 11,142,000 bus., and barley 1,929,300 bus.; compared with 18,760,000 bus. oats and 6,680,000 bus. barley by Nov. 8, 1913.—Frank O. Fowler, sec'y Northwest Grain Dealers Ass'n.

### ILLINOIS.

Wellington, Ill., Oct. 31.—Very little corn contracted for.—Boughton Bros.

Prophetstown, Ill., Nov. 6.—New corn moving here.—J. E. Frary & Son.

Decatur, Ill., Nov. 5.—No new corn coming in yet; will commence to move next week.—G. W. Leonard.

Rooks Creek (Pontiac p. o.), Ill., Nov. 6. Farmers not selling anything at present time; old corn all shipped; about 15% oats to be sold still in farmers' hands.—Jas. McMahon, mgr. Rooks Creek Farmers Grain Co.

### IOWA.

Badger, Ia., Nov. 6.—Movement new corn started this week.—T. A. Pfund, mgr. Farmers Elvtr. Co.

Underwood, Ia., Oct. 30.—Not much new corn moving so far.—J. J. Wobbe, supt. Calvers-Sturtevant Co.

Blanchard, Ia., Nov. 5.—Farmers gathering corn; not feeding much corn this year.—Blanchard Mill & Elvtr. Co.

Goldfield, Ia., Oct. 31.—Farmers husking corn; shipped 2 cars new corn this week.—D. H. Keith, mgr. Farmers Elvtr. Co.

### KANSAS.

Baxter Springs, Kan., Nov. 5.—Corn moving freely.—B. H. Shields, Baxter Mill & Elvtr. Co.

Dartmouth sta. (Great Bend p. o.), Kan., Nov. 5.—Great deal wheat moving; received 16,000 bus. last week; threshing finished this morning; 45% wheat in farmers' hands; broke all records in handling wheat here; took in 2,400 loads since July 9 and shipped 90 cars.—L. J. Degarms, agt. Wolf Mlg. Co.

### LOUISIANA.

New Orleans, La., Oct. 1.—Receipts of grain at this market for September were 5,262,000 bus. wheat, 231,000 bus. corn and 1,026,000 bus. of oats. Exports were 5,482,000 bus. wheat, 219,000 bus. corn and 545,000 bus. of oats.—H. S. Herring, sec'y Board of Trade.

### MARYLAND.

Baltimore, Md., Oct. 21.—First car new cob corn arrived from Talbot county today; condition good; ears well filled; color light. It was consigned to Robinson & Jackson and sold at \$3.35 a bbl. of 350 lbs.—E. N.

### MISSOURI.

Clearmont, Mo., Nov. 5.—Wheat sowing finished; looking fine; corn poor, both in quality and quantity; averaging about 40 bus.; grading No. 4.—H. E. Coombs, agt. G. W. Carter.

### NEBRASKA.

Holdredge, Neb., Oct. 29.—Not enuf corn to feed.—A. C. Johnson, mgr. Farmers Elvtr. Co.

Funk, Neb., Oct. 29.—Not enuf corn for feeding.—M. Johnson, agt. Funk Grain & Elvtr. Co.

Minden, Neb., Oct. 29.—Corn crop about enuf to feed.—J. S. Ream, mgr. Farmers Grain & Sply. Co.

Wilcox, Neb., Oct. 31.—Expect to ship in corn; 30% of wheat left in farmers' hands.—Everling & Peterson.

Grand Island, Neb., Oct. 28.—Stack threshing about done.—L. A. Zuehlke, agt. T. B. Hord Grain Co.

Clarks, Neb., Oct. 27.—About 25% wheat left in farmers' hands.—A. Masters, agt. T. B. Hord Grain Co.

Roseland, Neb., Oct. 29.—Wheat threshing about done.—M. J. Stotzel, mgr. Roseland Grain & Sply. Co.

Waco, Neb., Nov. 4.—About 40% of wheat left in farmers' hands; stack wheat about threshed.—J. A. Gilbert.

Silver Creek, Neb., Oct. 27.—About 65% wheat still in farmers' hands.—John Reed, agt. T. B. Hord Grain Co.

Fairfield, Neb., Nov. 3.—About 25% of wheat left in farmers' hands.—A. E. Hockman, mgr. Clay County Grain Co.

Superior, Neb., Nov. 2.—About 35% of wheat left in farmers' hands; stack threshing about done.—Elliott & Meyers.

Doniphan, Neb., Oct. 28.—About 50% wheat still in farmers' hands.—R. L. McMullin, mgr. Hall County Grain Co.

Holstein, Neb., Oct. 29.—About 40% wheat in farmers' hands; all want \$1.00.—J. M. Dick, agt. Nebraska-Iowa Grain Co.

Funk, Neb., Oct. 29.—About 50% of wheat in farmers' hands; 25% of it still to be threshed.—Geo. Rydlund, agt. W. M. Bruce.

Keene, Neb., Nov. 2.—Have had big grain business here this summer.—O. C. Smith, mgr. Keene Grain, Stock, Lbr. & Coal Co.

Cortland, Neb., Nov. 5.—Stack threshing about done; only 15% of wheat left in farmers' hands.—C. A. Moore, agt. Nebraska Elvtr. Co.

Loomis, Neb., Oct. 31.—Stack threshing wheat about done; 40% of wheat left in farmers' hands.—F. E. Young, agt. Bodman-McConaughy Co.

Norman, Neb., Oct. 29.—About 50% of wheat left in farmers' hands; no corn will be shipped out this year.—C. L. Lienhart, agt. Hynes Elvtr. Co.

Verona, Neb., Nov. 3.—About 50% of wheat left in farmers' hands; stack threshing about done.—E. C. England, agt. Aspengren & Strand Lbr. Co.

Anandale sta. (Glenville p. o.), Neb., Nov. 3.—Corn making 25 bus.; fall wheat needs rain.—U. C. Oker, pres.-mgr. Farmers Grain, Coal & L. S. Ass'n.

Nebraska, Nov. 7.—Wheat in eastern part of state has been marketed freely. Farmers are free sellers at \$1, but will not sell under that mark. Stack threshing about done, as farmers have been threshing to get \$1 for wheat. In this connection it is well to state that they sow wheat and harvest it with care, but in stacking it they are very careless, as is evidenced by moldy and sprouted wheat being received by many dealers. Stack threshing in western Nebraska not as nearly completed as in eastern part. On account of higher freight rates dealers have not been able to pay \$1 for wheat and as many farmers have no bins they hold wheat in stack until such time as they want to sell it. They want \$1.—S.

Hansen, Neb., Oct. 28.—About ¼ wheat not threshed.—F. M. Frink, agt. Platte Grain Co.

Juniata, Neb., Oct. 29.—Hardly enuf corn to feed; about 40% of wheat left in farmers' hands; all holding for \$1.00. E. P. Hubbard, mgr. Juniata Grain & L. S. Ass'n.

### NORTH DAKOTA.

Moselle sta. (Wyndmere p. o.), N. D., Nov. 7.—About 60% wheat out of farmers' hands at this station.—Stanley Jackson, mgr. Farmers Elvtr. Co.

### OHIO.

London, O., Oct. 30.—Will commence to handle corn about Dec. 1.—Farrar & Watts.

Houston, O., Nov. 6.—Will begin buying corn about Nov. 15.—C. H. Ginn, mgr. Farmers Elvtr. Co.

London, O., Oct. 30.—Will begin husking next week, but will not ship corn for 2 or 3 weeks.—Rea Chenoweth.

Toledo, O., Oct. 24.—First car new corn arrived from Grelton, O., today; yellow; tested 21.2%. It was consigned to the Toledo Grain & Mlg. Co.—N.

Cincinnati, O., Nov. 5.—First car new sheiled corn graded sample yellow; tested 26 1/5% moisture. It was sold by McQuillan & Co. to Gale Bros., at 61c.—N.

### OKLAHOMA.

Carrier, Okla., Nov. 4.—About 20% wheat still in farmers' hands.—Agt. Enid Mill & Elvtr. Co.

Cherokee, Okla., Nov. 5.—About 35% wheat and no other grain in farmers' hands.—C. A. Boles, agt. W. W. Miller & Sons.

### PENNSYLVANIA.

Pittsburgh, Pa., Oct. 24.—First new corn to reach this market was received by Austen Bros. and J. W. Smith & Co.—H.

Philadelphia, Pa., Oct. 26.—First car new corn arrived at this market from Ohio; graded No. 4 yellow. It was received by Walton Bros.—N.

Schwenksville, Pa., Nov. 6.—No wheat shipped out; have to buy wheat and rye from other dealers around us account small crop.—H. B. Kratz, H. B. Kratz & Co.

### SOUTH DAKOTA.

Osceola, S. D., Oct. 29.—Grain movement slow; about ½ grain in farmers' bins.—M. I. Smith, agt. Northwestern Elvtr. Co.

### WASHINGTON.

Seattle, Wash., Nov. 4.—By the first of year 1915 the shipment of wheat for Pacific Northwest will have become very near normal. The shipments thus far are considerably behind normal, but I believe when the months of November and December are ended this condition will have changed. There is a general opinion that there is a good market now tho there is a tendency for farmers to hold their product. When Argentine and Australian grain starts coming in in December and January it will tend to bring price of wheat down. There are fair crops coming from both places according to reports reaching us. I have handled more grain at the West Seattle elevator than has been handled in any of previous 5 seasons up to this time of year.—M. H. Houser.

Seattle, Wash., Nov. 4.—Buying has been so heavy recently that well informed grain men declare 70 to 75% of the farmers' holdings in the Northwest have changed hands. In last two weeks it is said that sales in the three states of the Pacific Northwest have aggregated 4,000,000 bus. War demand has been strong and only limit to business is declared to be farmers holding back for better prices. Many say they will hold back until after first of year but every advance in price brings out some offerings. Flour orders now contracted for by mills of Pacific Northwest are more than sufficient to keep all running for more than 3 months. Dealers say every bu. of wheat in Northwest could be sold in 24 hours if holders desired to sell at prevailing prices.—M. H. Houser.



## Wheat Movement in October.

Receipts and shipments of wheat at the various markets during October, 1914; compared with October, 1913, were in bushels, as follows:

	Receipts.		Shipments.	
	1914.	1913.	1914.	1913.
Minn'polis	17,983,560	13,452,030	4,108,930	2,794,230
Duluth	12,675,564	13,058,395	9,795,234	9,568,915
Chicago	8,677,000	2,290,000	7,064,000	2,246,000
Kan. City	7,473,600	2,127,600	6,259,200	1,764,000
St. Louis	3,161,271	2,007,702	1,998,970	1,992,010
Baltimore	2,064,982	3,239,523	1,227,895	2,519,612
Wichita	2,056,800	1,728,040	1,458,000	322,300
Omaha	1,562,125	1,170,000	1,092,910	1,585,200
Milwaukee	1,562,125	683,550	1,092,910	409,140
Toledo	837,000	667,000	228,600	272,700
San Francisco	530,400	1,120,640	.....	.....
Louisville	303,700	477,900	.....	.....
Detroit	245,000	91,000	226,900	86,000
Cincinnati	166,394	437,545	104,592	174,608
Indianapolis	130,000	110,000	960,000	65,000
Galveston	.....	.....	4,853,330	239,022
New Orleans	.....	.....	3,567,810	245,926

## Corn Movement in October.

Receipts and shipments of corn at the various markets during October, 1914; compared with October, 1913, were in bushels, as follows:

	Receipts.		Shipments.	
	1914.	1913.	1914.	1913.
Chicago	5,914,000	5,795,000	3,706,000	5,231,000
St. Louis	1,008,000	1,188,030	621,710	442,550
Omaha	828,000	2,506,600	1,522,800	2,332,000
Milwaukee	685,950	349,280	697,341	268,940
Cincinnati	467,573	514,048	244,467	273,122
Indianapolis	465,000	511,000	160,000	118,000
Kansas City	425,000	2,000,000	272,500	1,371,500
Minneapolis	433,440	278,770	278,100	262,390
Wichita	27,600	420,500	18,400	42,500
Louisville	227,665	421,645	177,720	402,245
Detroit	131,200	221,800	104,000	262,000
Toledo	127,400	276,800	40,100	76,000
Baltimore	116,083	173,521	50	2,300
San Francisco	16,857	9,250	.....	.....
New Orleans	.....	.....	117,065	100,380

## Oats Movement in October.

Receipts and shipments of oats at the various markets during October, 1914; compared with October, 1913, were in bushels, as follows:

	Receipts.		Shipments.	
	1914.	1913.	1914.	1913.
Chicago	17,873,000	8,962,000	13,118,000	8,278,000
Baltimore	5,924,805	263,919	6,005,909	215
Milwaukee	4,307,300	1,274,400	4,919,029	1,429,324
Minn'apolis	4,100,140	3,287,960	2,322,040	3,087,080
Duluth	2,226,895	1,519,205	1,305,460	1,120,096
St. Louis	1,898,900	2,412,300	1,389,530	1,570,260
Omaha	1,871,700	2,113,100	1,855,500	2,155,500
Kansas City	741,200	1,378,700	457,300	1,081,200
Indianapolis	428,000	302,000	233,000	188,000
Cincinnati	367,765	610,834	270,487	461,541
Toledo	328,000	320,800	218,800	370,100
Detroit	303,500	404,000	130,700	79,000
Louisville	223,400	404,400	226,555	349,640
San Francisco	146,063	205,750	.....	.....
Wichita	40,500	40,500	22,300	15,700
New Orleans	.....	.....	615,392	1,340

## Exports of Grain, Weekly.

Week ending	WHEAT.		OATS.	
	1914.	1913.	1914.	1913.
July 4	3,794,000	3,358,000	470,000	550,000
July 11	5,758,000	3,535,000	672,000	647,000
July 18	5,087,000	2,130,000	474,000	444,000
July 25	7,711,000	4,199,000	277,000	207,000
Aug. 1	8,196,000	4,472,000	345,000	437,000
Aug. 8	4,347,000	6,278,000	384,000	118,000
Aug. 15	3,425,000	6,551,000	280,000	366,000
Aug. 22	9,286,000	5,731,000	612,000	218,000
Aug. 29	8,643,000	6,504,000	323,000	92,000
Sep. 5	9,049,000	3,984,000	769,000	278,000
Sep. 12	7,440,000	3,356,000	2,746,000	157,000
Sep. 19	5,230,000	2,812,000	2,660,000	138,000
Sep. 26	6,483,000	3,245,000	2,570,000	94,000
Oct. 3	3,304,000	4,245,000	4,078,000	147,000
Oct. 10	6,368,000	4,135,000	1,611,000	68,000
Oct. 17	4,291,000	4,620,000	2,000,000	165,000
Oct. 24	4,917,000	4,611,000	1,696,000	2,000,000
Oct. 31	5,691,000	4,777,000	2,167,000	1,696,000
Nov. 7	5,866,000	4,374,000	1,845,000	91,000

Total 119,686,000 82,917,000 25,979,000 8,913,000

## Barley Movement in October.

Receipts and shipments of barley at the various markets during October, 1914; compared with October, 1913, were in bushels, as follows:

	Receipts.		Shipments.	
	1914.	1913.	1914.	1913.
Minn'apolis	4,247,450	5,559,220	4,639,620	5,536,800
Chicago	4,037,000	4,844,000	867,000	593,000
San Fran.	2,035,125	864,833	.....	.....
Milwaukee	2,438,120	3,174,000	845,771	512,640
Duluth	2,101,552	2,042,234	2,235,298	2,047,040
St. Louis	351,200	603,800	65,520	22,000
Cincinnati	93,263	135,254	2,636	15,454
Louisville	75,900	71,700	.....	.....
Omaha	71,400	98,000	23,000	16,000
Kansas City	57,400	19,600	35,000	5,000
Baltimore	50,635	1,906	.....	.....
Detroit	20,000	7,000	.....	.....
Toledo	5,000	1,000	.....	.....

## Rye Movement in October.

Receipts and shipments of rye at the various markets during October, 1914; compared with October, 1913, were in bushels, as follows:

	Receipts.		Shipments.	
	1914.	1913.	1914.	1913.
Baltimore	1,415,020	162,775	815,753	.....
Duluth	1,238,552	62,753	1,163,455	.....
Minneapolis	845,550	1,009,660	520,830	626,510
Milwaukee	506,210	427,900	396,167	186,440
Chicago	347,000	414,000	252,000	136,000
Omaha	123,200	42,900	98,000	5,000
Detroit	85,000	52,000	27,000	30,000
St. Louis	54,100	63,064	18,920	33,610
Louisville	28,500	119,150	2,505	44,989
Kansas City	24,200	73,700	29,700	44,000
Cincinnati	17,863	60,571	6,215	42,131
Toledo	9,000	5,000	12,200	10,700
Indianapolis	2,000	12,000	.....	.....

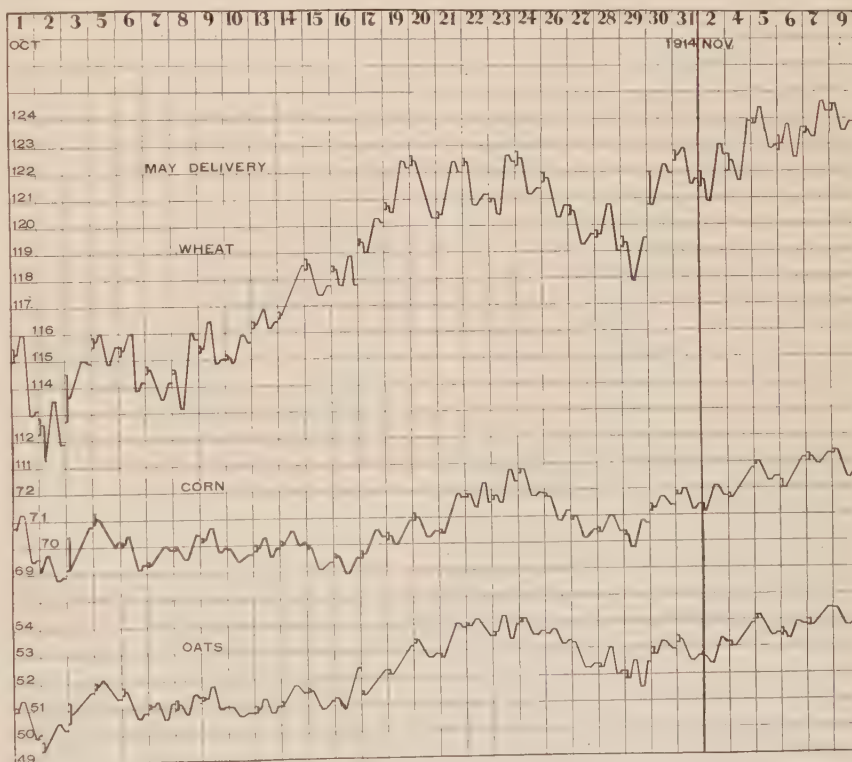
## Big Reserve for Export.

It is estimated that 525,000,000 bus. of wheat will be required for food in the United States for the 1914-15 crop year. The requirement for seeding according to Nat C. Murray, Ass't Statistician, U. S. Dept. of Agriculture, of 77,000,000 bus. brings the total required to 602,000,000 bus. The estimate of production is 892,000,000 bus. allowing a surplus for export of 290,000,000 bus. The largest amount of wheat ever exported from this country was in 1901 when 235,000,000 bus. were sent out. Last year's exports amounted to 146,000,000 bus.

WE CERTAINLY would not want to be without the Grain Dealers Journal.—J. W. Boyd, pres., J. W. Boyd Grain & Com. Co., Joplin, Mo.

## Chicago Futures

Opening high, low and closing quotations on wheat, corn and oats for May delivery during October and part of November are given on the chart herewith.



## Daily Closing Prices.

The closing prices of wheat and corn for December delivery at the following markets for the past two weeks have been as follows:

	Oct.		Oct.		Oct.		Oct.		Nov.		Nov.		Nov.		Nov.	
	26	27	28	29	30	31	1	2	3	4	5	6	7	8	9	10
<b>DECEMBER WHEAT.</b>																
Chicago	115½	114½	113½	113½	116	115¾	116¾	117½	116¾	117½	117½	117½	117½	117½	117½	117
Minneapolis	111½	110½	109½	110½	112½	112	112¾	113¾	113	113½	113½	114½	114½	114½	114½	115½
Duluth	111½	111½	111½	111½	113½	113½	114½	114½	115	114½	115	116½	116½	116½	116½	117½
St. Louis	112½	111½	110½	111	113½	113	113½	114½	113½	113½	113½	114½	114½	114½	114½	115½
Kansas City	107½	106	105½	105½	107½	107½	108	108½	108	108½	108½	109½	109½	109½	109½	110½
Milwaukee	115½	114½	113½	113½	116	115½	116¾	117½	116¾	117½	117½	118½	118½	118½	118½	119½
Toledo	116½	115½	114½	114½	117½	116½	117½	117½	117½	117½	117½	118½	118½	118½	118½	119½
Baltimore	112	110¾	110¾	110¾	112½	113	116¾	117½	116¾	117½	117½	118½	118½	118½	118½	119½
Winnipeg	115½	115½	114½	114½	116½	116¾	117½	117½	117½	117½	117½	118½	118½	118½	118½	119½
<b>DECEMBER CORN.</b>																
Chicago	68½	67½	67½	68½	68½	68½	69½	70½	69½	70½	70½	70½	70½	70½	70½	69½
Kansas City	64½	63½	63½	64½	64½	64½	65½	66½	65½	66½	66½	66½	66½	66½	66½	65½
St. Louis	66½	65½	65½	66½	66½	67½	67½	68½	68	68½	68½	68½	68½	68½	68½	67½

\*October delivery.  
†No. 2 Red.



## Crop Reports

Reports on the acreage, condition and yield of grain and field seeds, as well as on the movement to country markets, are always welcome.

### CANADA.

Toronto, Ont., Nov. 5.—Western crops running to low grades.—Hogg & Lytle.—S.

Regina, Sask., Oct. 30.—Wheat acreage in Saskatchewan is 6,003,552 acres, which is 4.6% larger than 1913; oats acreage 2,792,611 acres. The wheat yield for 1914 is estimated at 76,610,643 bus.; oats 66,698,953 bus. and barley 5,627,783 bus.—C.

Winnipeg, Man., Can., Oct. 20.—Estimated wheat acreage in Manitoba, Saskatchewan and Alberta 10,952,000 acres; yield 12.7 bus.; total estimated yield 139,090,000 bus.; oats acreage 6,017,000 acres; yield 27 bus.; total estimated yield 162,459,000 bus.; barley acreage 1,226,000 acres; yield 18.5 bus.; total estimated yield 5,508,000 bus.—Frank O. Fowler, sec'y Northwest Grain Dealers Ass'n.

### ILLINOIS.

Wellington, Ill., Oct. 31.—Corn will average 30 to 32 bus.; quality good.—Boughton Bros.

Ospur sta. (Clinton p. o.), Ill., Nov. 7.—Corn yielding from 40 to 50 bus.; quality fine.—W. T. Lane.

Lawndale, Ill., Nov. 6.—Corn will average 40 bus.; quality superior.—G. J. Brearley, agt. Spellman & Co.

Prophetstown, Ill., Nov. 6.—New corn extra dry for this time of year; handling corn as low as 16% moisture.—J. E. Frary & Son.

Matanzas sta. (Havana p. o.), Ill., Nov. 5.—Corn not very good; very much worm eaten.—Aug. H. Dierker, agt. Turner-Hudnut Co.

Danvers, Ill., Nov. 3.—Crops good considering dry weather; corn making 45 bus. in favored locality; 15 to 30 bus. in unfavorable locality.—Levi Johnston & Son.

### IOWA.

Blanchard, Ia., Nov. 5.—Corn yield fair; quality fair.—Blanchard Mill & Elvtr. Co.

Meriden, Ia., Nov. 6.—Corn good; averaging 55 bus.—C. W. Bruce, agt. L. J. Button Elvtr. Co.

Badger, Ia., Nov. 6.—Corn will average 65 bus.; condition fine; will grade No. 3 and 4 under new federal grades.—T. A. Pfund, mgr. Farmers Elvtr. Co.

Goldfield, Ia., Oct. 31.—Corn yielding up to expectations; about 60 bus.; our test on first new corn showed 18 to 18½% moisture.—D. H. Keith, mgr. Farmers Elvtr. Co.

Underwood, Ia., Oct. 30.—Farmers taking advantage of ideal weather for husking; new corn rather sappy account recent damp weather; quality good; some spoiled on ground during wet weather; will average around 35 bus.—J. J. Wobbe, supt. Cavers-Sturtevant Co.

### KANSAS.

Towanda, Kan., Nov. 4.—Crops poor.—G. E. Garrison.

Tisdale, Kan., Nov. 6.—Wheat looking fine; needs rain.—Bartlow & Coffey.

Baxter Springs, Kan., Nov. 5.—Fall sown wheat looks good; acreage greater than ever.—B. H. Shields, Baxter Mills & Elvtr. Co.

### NEBRASKA.

Waco, Neb., Nov. 4.—Corn making 38 bus.; quality fine.—J. A. Gilbert.

Fairfield, Neb., Nov. 3.—Corn making 25 bus.; quality good; fall wheat looking fair.—A. E. Hockman, mgr. Clay County Grain Co.

Cortland, Neb., Nov. 5.—Corn averaged 20 bus.; fall wheat acreage 10% less; looks fine.—J. T. McPherson, mgr. Farmers Grain & Coal Co.

Holstein, Neb., Oct. 29.—Corn averaging 15 bus.; wheat looks fine; needs rain.—G. L. Fisher.

Roseland, Neb., Oct. 29.—Corn average 12 bus.—M. J. Stoetzel, mgr. Roseland Grain & Sply. Co.

Utica, Neb., Nov. 4.—Corn making 35 bus.; quality fair.—H. W. Busch, mgr. Farmers Grain Co.

Pickrell, Neb., Nov. 5.—Corn making 25 bus.; quality good.—J. R. Wilson, mgr. Farmers Elvtr. Co.

Keene, Neb., Nov. 2.—Crops fair to good; some corn.—O. C. Smith, mgr. Keene Grain, Stock, Lbr. & Coal Co.

Silver Creek, Neb., Oct. 27.—Corn averaged 30 bus.; wheat looking fine.—E. L. Ives, agt. Omaha Elvtr. Co.

Clay Center, Neb., Nov. 3.—Corn making 15 bus.; quality chaffy; fall wheat good.—A. J. Janovy, agt. E. Stockham.

Verona, Neb., Nov. 3.—Corn making 12 bus.; fall wheat fine.—J. P. Nelson, mgr. Farmers Co-operative Union Ass'n.

Loomis, Neb., Oct. 31.—Wheat looking fair; acreage increased 10%.—C. A. Johnson, mgr. Farmers Co-operative Co.

Norman, Neb., Oct. 29.—Corn averaged 15 bus.; fall wheat needs rain.—Ed. McKibbin, mgr. Farmers Business Ass'n.

Minden, Neb., Oct. 29.—Corn may average 12 bus.; fall wheat looking fine.—J. S. Ream, mgr. Farmers Grain & Sply. Co.

Doniphan, Neb., Oct. 28.—Corn will average 25 bus.; wheat acreage same as last year.—J. E. Hitt, mgr. Doniphan Grain Co.

Holdrege, Neb., Oct. 29.—Wheat acreage increased 10%; looks fine but needs rain.—A. C. Johnson, mgr. Farmers Elvtr. Co.

Axtell, Neb., Oct. 29.—Corn averaged 25 bus.; fall wheat acreage same as last year; looking fine.—Jas. Johnson, agt. Crete Mills.

Wilcox, Neb., Oct. 31.—Fall wheat not good; too dry; acreage increased 10%.—T. F. Crawford, mgr. Farmers Business Ass'n.

Superior, Neb., Nov. 2.—Corn will make 15 bus.; it is wormy and poor quality. Wheat acreage increased 10%.—Elliott & Meyers.

Ragan, Neb., Oct. 31.—Fall wheat condition only fair; some reports of Hessian fly.—Carl Peterson, mgr. Farmers Grain & Shpg. Ass'n.

Hildreth, Neb., Oct. 31.—Corn averaging 30 bus.; wheat looks fair; needs rain; no fly here.—W. O. Landan, mgr. Farmers Grain & Sply. Co.

Pauline, Neb., Nov. 3.—Corn averaged 15 bus.; fall wheat looks good; acreage same as last year.—E. T. Jones, mgr. Pauline Grain & Supply Co.

Anandale sta. (Glennville p. o.), Neb., Nov. 3.—About 40% of wheat left in farmers' hands.—U. C. Oker, pres. Farmers Grain & L. S. Ass'n.

Juniata, Neb., Oct. 29.—Corn ½ crop; averaging 15 bus.; wheat acreage same as last year; looks fine.—E. P. Hubbard, mgr. Juniata Grain & L. S. Ass'n.

Ayr, Neb., Oct. 30.—Wheat acreage same as last year; weather too dry for fall wheat; corn averaging 12½ bus.—O. P. Ellis, mgr. Ayr Grain & Sply Co.

Clarks, Neb., Oct. 27.—Corn averaged 20 bus.; wheat looking fine; acreage 15% less than last year.—Frank Sears, mgr. Merrick County Farmers Co-operative Ass'n.

Grand Island, Neb., Oct. 28.—Corn will average 45 bus.; wheat made 23 bus.; stack threshed wheat poor quality account heavy rains.—L. A. Zuehlke, agt. T. E. Hord Grain Co.

Hansen, Neb., Oct. 28.—Corn will average 25 bus.; quality fair; wheat acreage same as last year; looking fine; some stack wheat bad account rain.—F. M. Frink, agt. Platte Grain Co.

Barneston, Neb., Nov. 2.—Corn light; making 12 to 15 bus. on upland; 20 to 25 bus. on bottom land; oats average 40 bus.; growing wheat looks fine at present time.—Wm. Townsend.

Funk, Neb., Oct. 29.—Fall wheat fine.—M. Johnson, agt. Funk Grain & Elvtr. Co.

### NORTH DAKOTA.

Hurdsfield, N. D., Oct. 31.—Crops very fair in this territory; 60% graded No. 1.—J. C. Reinertson, sec'y Farmers Elvtr. Co.

### OHIO.

London, O., Oct. 30.—Corn about average crop.—Farrar & Watts.

Prospect, O., Oct. 30.—Crops good; wheat good; corn fair.—Union Mills.

London, O., Oct. 30.—Wheat good; full acreage.—John B. Van Wagener.

Xenia, O., Nov. 3.—Corn crop in Green county larger than last year.—Dilver Bel-den.

London, O., Oct. 30.—Corn fair to average; driest received so far was 23% moisture.—Rea Chenoweth.

Merideth sta. (Radnor p. o.), O., Oct. 30.—Wheat good; corn fair; drouth delayed but coming along now.—F. Coonfare.

Oak Harbor, O., Oct. 30.—Wheat acreage increased 33% over last year; fine stand; never looked so well.—E. Thierwechter.

Marion, O., Oct. 30.—Wheat good; acreage 10% increase over last year; oats slow at present; corn fair to average; figure on normal crop.—H. W. Fish, mgr. National Mill Co.

Sidney, O., Nov. 4.—Weather ideal; wheat has good start but is not growing as fast as might be expected for this kind of weather. Corn husking progressing nicely; new crop will soon be ready for market.—J. C. Custenborder, E. T. Custenborder & Co.

### OKLAHOMA.

Cherokee, Okla., Nov. 5.—Wheat acreage 90%; none plowed up.—C. A. Boles, agt. W. W. Miller & Sons.

Duke, Okla., Nov. 4.—Wheat acreage same as last year; conditions not as good.—C. I. Johnson, agt. Cox-Grim Grain Co.

Hobart, Okla., Nov. 3.—Wheat acreage to date small, but will be increased 25% over last year if we get some moisture within next 15 days; some early sown wheat up, but most farmers waiting for moisture before they sow.—Hobart Mill & Elvtr. Co.

Carrier, Okla., Nov. 4.—About 75% tillable land here in wheat; condition fine; never better; so good that none will be plowed up unless green bug hits it; will be little oats sown next spring.—Agst. Enid Mill & Elvtr. Co.

Oklahoma, Nov. 2.—Wheat acreage will be increased 10 to 20%; acreage last fall was 2,541,000 acres; compared with 1,761,000 acres 2 years ago; average yield corn 16 bus. compared with 15.5 bus. last year; acreage 4,275,000 acres; estimated yield 68,400,000 bus.; compared with 54,000,000 bus. last year.—Oklahoma State Board of Agriculture.

### PENNSYLVANIA.

Schwenksville, Pa., Nov. 6.—Wheat in locality was only ½ crop; fly got in field; largest corn crop in many years; in good condition.—H. B. Kratz, H. B. Kratz & Co.

### Austrian Grain Situation.

Value of grain in Austria-Hungary has not only increased since the war but the amount of it available is less by 50% than the quantity on hand a year ago. A wire from Burdujeni reports that the Roumanian bankers have refused to finance the foreign grain business owing to prohibition of exports, but since receipt of the wire it has been found this prohibition of exports was merely temporary, caused by disorganized railway connections.

The men laborers in the country are at present so busy plowing for wheat and rye that it is difficult to have grain carted to stations. This is noticeable in Budapest, where only 1,996,200 bus. were received during the whole of September, compared with 5,412,000 bus. for the same month last year.



## Ohio Ass'n Holds Fall Session.

When Pres. E. C. Eikenberry called the Ohio Grain Dealers Ass'n to order at the Virginia Hotel, Columbus, on Oct. 30, he faced just 150 enthusiastic members. While the attendance was not exceptionally large it was composed of men who were vitally interested in everything which might come up for discussion, and no time was lost in getting down to business.

In his opening address Pres. E. C. Eikenberry, Camden, said:

You know the reputation we have to sustain as to the character of our fall meetings; they are the big meetings of the year. We have much business; let us get everything done, and in a businesslike manner. In the first place I wish to thank the members for my election for the third time as pres. of the ass'n and assure you it is an honor highly appreciated. It is an honor that can not be overlooked.

You will remember at Cedar Point we instituted a membership campaign. In a mail campaign for members we have been reasonably successful. It is my desire to have every dealer in Ohio a member, and I don't see why the dealer in the eastern section of the state is not as much interested and affected as the man in the western cities and towns of Ohio. It is my desire to extend the membership, because it is at this time that ass'ns are of especial benefit and this is especially true of the grain trade ass'ns throuth the country. The Missouri ass'n has been organized; they are awaking to the fact that our big questions must be answered thru the ass'n.

I shall not be satisfied with the matter of membership—will never be satisfied, but we must get as many of the grain dealers as possible. The cheapest and best investment a man can buy is his membership in his trade ass'n, and I am satisfied that most grain dealers in the state will come across.

We shall be afflicted with another session of the Ohio legislature this year and there is some legislation forecasted which will touch the grain trade. We have assurance that the licensing of terminal market commission men will be up for attention.

I want also to call attention to some changes in trade rules made at the National meeting, especially the amendment to rule 7 on violation of a contract. The rules as amended were published on Page 631 of the Oct. 25th number of The Grain Dealers Journal. The burden of loss resulting from a shipment not completed within a specified time is made to fall more heavily upon the seller than before. This may seem to be wrong, but the change is assuredly right. A contract is a contract and the time specified is as much a part of that contract as the price. If a contract is made for shipment within 10 days no provision should be allowed for extending it without the consent of the receiver, for two or three days more. The new rule requires an actual completion of the contract at the time it is supposed to expire. The farmer as a rule has very little regard for the validity of a contract; he will violate it in every point, and some dealers have acquired the habit from the farmer. This question of contracts is a burning one this year with the rapid fluctuations in wheat, and repudiation of contracts have been frequent occurrences. We are proud to state we have no report of any member who has in any manner repudiated a contract in the last season. We can not do better than live strictly to the letter of a contract and consider the time and other conditions as much as the price.

It is of exceptional interest to shippers and receivers to know the exact wording on the contracts. This is the greatest law suit preventer known. Remember this meeting is strictly your meeting; there is no set program. It will be open for discussion every moment.

Sec'y J. W. McCord, Columbus, gave a very interesting talk:

Those at Cedar Point will remember the membership campaign instituted. I have used my best effort in correspondence before starting a big booster campaign. We obtained first the names of 300 dealers, going clear to the Pennsylvania line. I then sent out three sets of letters and have been successful in enrolling 49 new members and reinstating 14 old ones who had been dropped for non-payment of dues. We must now arrange for a booster campaign from our list of eligibles. We must appoint a booster com'ite in each locality—we should have 150 more members.

I suppose you all miss our friend, H. S. Grimes, who has been sick since the 14th

of last January. Although he was with us at Cedar Point he has not since been well. He is now in the Johns Hopkins Hospital at Baltimore. I should like to see a com'ite appointed to send Mr. Grimes a telegram. Another old friend is A. E. Clutter, now on the coast near Los Angeles.

After reading the minutes of the previous meeting Sec'y McCord announced the Pres. had appointed the following com'ites:

Arbitration—J. H. Motz, Brice; M. A. Silver, West Jefferson; Robert McAllister, Columbus.

Legislative—Charles E. Groce, Circleville; D. R. Risser, Vaughnsville; Geo. W. Lamb, Hooker.

Membership—Willis Jones, Mt. Sterling; Charles T. Pierce, Van Wert; C. W. Pontius, Lewisburg; W. D. Rapp, Sabina; E. M. Dull, Celina; R. C. Calvert, Selma.

Bill of Lading—J. S. Dewey, Blanchester; E. M. Crowe, Piqua; J. W. Chan- nel, Melvin; D. L. Mote, New Madison; O. E. Teegardin, Duval.

Ohio Agricultural Experiment Station.— E. C. Baer, Hicksville; E. T. Custen- border, Sidney; J. E. Wells, Quincy; Fred Mayer, Toledo; Joseph Wolcott, Conover; Chas. Ozias, Paulding.

Claim Bureau—A. H. Cratty, Columbus; Ed Strittmatter, Portsmouth; John B. Van Wagner, London.

Traffic—H. L. Goemann, Mansfield; J. W. Simmons, Pemberton; Edw. Richter, Cincinnati.

The first named on each of these com'ites will act as chairman.

Pres. Eikenberry: Does the conven- tion wish to take any further action as to the conduct of a membership cam- paign?

E. T. Custenborder, Sidney: My idea would be to divide the state into groups of counties and write to each of the deal- ers, sending a list of all the dealers in his group, showing the ones who have paid dues and those who have not. If a dealer knows his neighbor is paying dues it is an incentive to him to pay. From the experience of our little local this is a good plan.

Sec'y McCord: Our members are all paid up, and there are no delinquents. In the thickly populated centers I think we have about 75% of the enroll- ment, but in the eastern part of the state and in the corn producing territory there is certainly 100 dealers who ought to be with us. We will get them some how or other. The Miami Valley is well represented, but we should get from 15 to 25 more out of that territory. Northwestern Ohio has been responding pretty good; perhaps 20 of our increase this year came from northwestern Ohio. Mr. McDonald's sec- tion. We have also received much valuable assistance from Mr. Rice in his county.

A suggestion was given here to appoint a committeeman for each county where all the dealers were not affiliated. With six members to each county com'ite it was suggested that some would not work, so the idea of putting this committeeman on the payroll of the ass'n to work for new members was favorably received. Mr. Heffner put the matter in the form of a motion which was promptly seconded by C. E. Groce, who added: "The com'ites for each county should be selected by the pres. and sec'y of the ass'n. Where we have only one member to a county it should be up to him to produce more members than the others."

It was also suggested that the pres. appoint a membership com'ite for each county, giving them a list of the dealers in their county who are desirable for ass'n membership. The salaried com- mitteeman, however, was to be omitted. To this Pres. Eikenberry replied: "The Sec'y will furnish a list of members to anyone wishing to work along these lines. Shippers in the western part of the state have receivers in the eastern section and they may be able to help us out."

Messrs. Groce, Meyer and McAllister, all ex-presidents, were selected as a com'ite to frame a telegram to Mr. Grimes.

Sec'y McCord: The Agricultural Com- ite of Ohio has been investigating market conditions with a view of eliminating as far as possible an unreasonable margin between the producer and consumer. It is not directed at grain particularly, perhaps less so than matters of produce, but they have a man investi- gating conditions and perhaps some of you have seen articles in the papers alleging that the Cincinnati commission men were robbing the shippers and producers of the state who saw fit to consign stuff to that market. The complainant claimed that when his stuff was received there it was not treated right, was graded too rigidly, etc. They robbed him, he said, and sug- gested that the state should intervene and investigate. I went to the sec'y of the com's'n, and he said they did not take any stock in it, coming from only one man, but that they were investigating the whole proposition of market conditions. This brought up the subject of the bill before the legislature three years ago, which sought to license all commission men and dealers in all produce. This bill you know, was fought by all interests as it was un- fair, but it now occurs to the com's'n that there should be some regulation to pre- vent unscrupulous men from opening offices for a week or two, handling one or two cars, and making away, paying as they see fit. Or there is the irresponsible man at the terminal market paying only as he pleases, short weighting, and other things of that kind. It is the irresponsible fellow the com's'n is after and it occurs to me that if legislation of that kind is offered we should so amend it that it would be of some use to the grain trade. It would be a good idea to license every dealer in grain in the state—have him register, and charge him a small license fee similar to that of vendors, theaters, etc. I think the whole business could be incorporated in one bill and the Agricultural Com's'n would be glad if we would co-operate with them to bring about the proper legislation to protect the people from dishonest meth- ods. I think we should have some au- thority from this meeting to appoint a com'ite to work with the Agricultural Com's'n. Our legislative com'ite consists of only three and may not be able to handle it; when the time comes we will probably have to employ an attorney to frame the bill.

H. P. McDonald, Greenville: Mr. Mc- Cord's ideas are the same as my own. I realize that the grain dealers not only need protection—they need a little protec- tion among themselves. The grain dealers have nothing to depend on as to the uni- formity of buying. They don't always think in the same light. I believe some legislation should be brought up whereby dealers could be brought to buy all kinds of grain by grade, being placed in the po- sition where all would buy at the same price, or for what it was worth. The



Pres. E. C. Eikenberry, Camden.



farmer brings in a lot of poor stuff we do not like to turn away because he may have good stuff later. We should have legislation brought about that will be of benefit to all, including the local dealer. You have to depend upon the state ass'n to push this matter thru. I do not believe there is any body of men which wants to do the square thing that stands as well, or better, than the grain dealers of Ohio. I would suggest that a com'te be appointed in accordance with Sec'y McCord's remarks.

H. E. Richter, Cincinnati: I do not quite agree with the remarks just made as to legislation. You can never legislate common sense or honesty into any man's head. We have, in the Federal law which goes into effect Dec. 1, a provision that any man handling commodities in exchange must be licensed. It is a mistake to go to the legislature with a matter of this kind. I think the trouble with most shippers and receivers is that we lack even good sense. We will trade with a man who offers a little more than the other fellow whom we know is good.

I think the way to help the membership com'te is to issue a list of members who are shipping, and for a time confine the business to those men whom you know are members of this ass'n, and whom you can lay your hands on if you want them. The complaint on Cincinnati was not well founded; it was made by a man who shipped something he should not have sent and it did not grade as he thought it should. As far as Cincinnati is concerned we invite any shipper to come into the market and assure himself as to how his stuff is being handled. We want the poor as well as the good—we will get results out of it. But when a shipper sends a poor carload of stuff we don't want him to tell us it is No. 1, 2 or 3. In the matter of a recent hay complaint we invited the shippers to come to our city and make an inspection for themselves. This they declined, which seems strange to me. What the dealers really want to know is who is responsible.

H. W. Fish, Marion: The firm I represent pays a state corporation tax, the regular annual tax, real estate tax, and in addition to that pays to the industrial com's'n the tax levied on all employers, and quite a number of licenses. And now an ass'n of our fellow dealers is proposing that we pay another one for what seems to me, a somewhat doubtful benefit. I am absolutely opposed to licensing any man who is engaged in a reputable business. He should not be required to pay a license. That is a license whereby the state should recommend him to the people as an honest man. If a license does not do that it does nothing, and I say that no state has the right to recommend any set of men because they would then have to recommend everybody. I don't see where we would be in any different position as regularly established grain handlers. Just a little more red tape and another com's'n to support in the state of Ohio.

Pres. Eikenberry: Brother Fish understands the question but made one remark which might be misconstrued. The facts in the case are that such an attempt will be made at the next session of the Ohio legislature and this convention desires to define its attitude so that a com'te from our trade can have a share in the conduct and shaping of legislation.

H. W. Fish: I move that this ass'n oppose any legislation whereby the grain dealer in the state of Ohio shall be further specially taxed for any purpose whatsoever.

At this point a general round table discussion favored the views of Mr. Fish. It brot out that what was wanted more than legislation was the prevention of any further dealings with irresponsible parties.

E. T. Custenborder, Sidney: For three or four years I have advocated just the very matter brot up here. I believe the proper thing to do is to license every grain dealer who ships in car lots. I am also in favor of state inspection of grain at country elevators, calling for the issuance of a ticket of inspection. It would encourage the farmer to grade his grain. There is not one member of our local ass'n who makes even an effort to grade his grain or buy on merits. If we had a law which would require grain dealers to buy grain by grade it would be an incentive to the farmer to grade his

grain and it would be only a short time when bad grain would not find a way into the market.

H. E. Richter: A license law is in effect in the Dakotas and Minnesota, and in St. Louis a commission man has to pay a license. But there is more off grade stuff in the north west this year than ever before, and I question whether in this or any other state you can regulate by license a contract between two men.

H. P. McDonald: All this emphasizes what I said before, that the grain trade needs protection against itself. The scooper is the big factor. If a license for a grain dealer would remove the scooper there would be a united action as to the license. We want to remedy the existing evil in the grain trade, but you can not legislate an honest man. If we bought on grades those fellows who slip up on prices would be unable to continue the practice.

H. E. Richter: If any legislation could be enacted to give the regular dealers relief from the scoopers I would be in favor of it, but I don't believe it would be well for this convention to take any action because it is too much in its infancy and legislation of that kind I do not believe would be legal. Any man who is reputable could get a license whether he was a regular dealer or not. I would favor the tabling of this matter until we can get further information as to whether legislation of that kind would give the dealer the relief he desires.

Pres. Eikenberry. The desire is to secure an expression of the feeling of the convention and it seems to me that we should appoint a com'te to handle such legislation.

How these matters are handled in the larger centers was then discussed. Every commission merchant at Baltimore, it developed has to procure a trader's license, based on the amount of stock he has in his hands at any one time during the year. He must make oath that he does not handle over a certain amount, and the price of the license is graded according to the amount of business he does.

H. W. Fish: I think every one recognizes the fact that you can not license a scooper out of existence. Every grain dealer would have the added excuse for doing business with him if he had stamped on his stationery, "Licensed By the State."

Pres. Eikenberry then promised to consider the matter of appointments for the com'te he had suggested, stating: It seems to me that the com'te should consist of shippers instead of receivers. This ass'n is originally the grain dealer's and legislation would probably affect him more than the receiver.

Sec'y McCord: I wish to state that the grain dealers of Columbus have extended to you the courtesy of a luncheon in the room adjoining this. We are glad to have you with us and hope you will enjoy it and come with us again some time in the future. We have always felt that you have appreciated the courtesy.

Motion then carried to adjourn for luncheon, business to be resumed at 1:30.

#### Afternoon Session.

The afternoon session was opened by C. E. Groce reading the following resolution sent H. S. Grimes:

H. S. Grimes, Johns Hopkins Hospital, Baltimore, Md.: The boys in session at the fall meeting of the Ohio Grain Dealers Ass'n send greetings to one of their boys whose happy smile and beaming countenance is missed for the first time. They are all delighted to hear of your

improved condition and urge you to keep a stiff upper lip, just as you do when betting two blues on a pair of deuces. Everyone here joins in the above expression and they are looking forward to meeting you next June at Cedar Point, or some other damp-dry spot in Ohio. C. E. Groce, Fred Mayer, J. P. McAlister, Com'te.

It was moved and seconded that this day-letter be at once forwarded to Mr. Grimes. Unanimously carried.

Mr. Wickenhiser, Toledo: I want to offer a resolution on the part of this convention thanking the Columbus dealers for the elegant luncheon provided for visiting dealers. Carried.

Sec'y McCord: It might be a good thing for dealers to consider the advisability of having the state of Ohio formulate grades for corn along the line of the federal grades. We have no grading system in Ohio as in Illinois, Kansas, Missouri and Minnesota. The time is coming when we will have to meet the issue, and inasmuch as we have three-fourths of our business regulated by the federal government, it might be well to consider whether we want the matter to become statewide.

H. W. Fish: Inasmuch as the federal government is now conducting an investigation and has taken some action in reference to the federal inspection and grading of corn, I move that this ass'n discourage state legislation along that line until some definite policy is adopted and rules put into effect by the United States government. I then favor the adoption by the state of Ohio of a similar set of rules.

E. T. Custenborder: In regard to the government grades—as far as their being in force is concerned—there is no provision made to put them in force. My understanding is that these grades will not be in effect until there is some federal legislation on the subject. I would like to hear from the convention.

Sec'y McCord: The grades are in force now, and the rules and regulations of the Food and Drugs act govern until some legislation similar to the Moss bill comes to the relief.

C. E. Groce: I came here to hear this subject discussed and suppose three-fourths of you came for the same purpose. Now, if I ship a car of corn east supposed to be No. 2, will they put me in jail if it does not appear to be No. 2? I do not know anything about this matter, and would be glad to hear from someone who does.

K. B. Seeds, Circleville: As I understand it, these grades can be enforced under the Food and Drugs act, which means that the corn can be confiscated if misbranded. In regard to Mr. Fish's resolution, the first part is very good; we should wait until we see what the national law does.

Considerable comment then was made on the motion of Mr. Fish and after a thorough discussion, it was permitted to stand as originally made except that the convention did not pledge itself to the endorsement of such rules and regulations as the government might make.

Col. Groce's question, however, had not been properly answered, and he was anxious for an explanation of whether or not it would result seriously if any corn was found which did not come up to its grade. It was shown where if corn of a certain grade is sold, and an inferior grade is shipped, trouble might follow, but nothing could be found to prevent a man from selling yellow corn or any other kind of corn, so long as he



did not specify grade. The law is primarily intended to prohibit the shipment and sale of inferior corn as a substitute for the better grade.

Sec'y McCord: If you sell any corn by grade outside of the state of Ohio, you must use the government specifications. If not, you are liable to prosecution under the term of misbranding. But as to seizure of corn, there has not been a case since February, 1912, under the government law. There have been some seizures of corn in the southern states, but these have been under the state laws, which are drastic.

The question of proof of guilt created a lot of interest. The condition of the grain itself was given as the principal answer, also that it was not so much a question of guilt as it was a question of fact. Great care must be taken, however, not to infringe on the government's phraseology as to grades. If cool and sweet corn turned to a state of fermentation en route, the product would not be seized by the government, it developed, even though it was billed as cool and sweet. It might be held up pending some sort of settlement with the shipper, but if this did occur it would most likely be found that the car originated at a point where there was neither supervision or inspection.

When corn is shipped in good condition and arrives hot, the shipper cannot be prosecuted if he can show a certificate of inspection. He has no control over conditions of transportation. But, if the shipper sends out a car of say No. 3 corn which he knows to be below federal requirements of the grade, he is liable to prosecution.

The problem of seeds spoiling while in a warehouse was next discussed. In some cases cited the government had seized several lots. But where there had been no intent to deceive, there could be no prosecution.

The question arose as to the difference between No. 2 corn and No. 3. A committee to establish what corn shall be No. 2 or 3 was suggested.

G. W. Lamb, Hooker: There is quite a difference in opinion as to what is No. 2 or 3 corn. We do not always know, although we may be perfectly honest and sincere in the matter, but if we had a state inspector, the corn would be inspected before it leaves, and we would be protected against any law which might be passed. If we had an inspector of our own, the Sec'y of Agriculture might listen to what we did here today. It is my opinion that we should formulate some plan by which this corn could be graded and estimated at home.

Mr. Lamb's comment brought out the reply that any regulation ought to come through the federal government.

Pres. Eikenberry: We have the pleasure of having with us today Peter Goodman of whom you all know. He is a crop expert of Chicago, and will address us on Business Conditions.

## Business Conditions.

P. S. Goodman, Chicago: One of the misfortunes of all fights, whether between neighbors or nations, we are just now feeling, in an international sense. I will try to talk on phases of the present situation and I want to be practical.

I have heard so much recently about the effect of the war that I sometimes wonder whether I have been in a dilemma or whether those I have been listening to knew what they were talking about. I want to talk today to business men—practical men—on the practical aspects of this war as it touches your business and that of the country. Within a day from the declaration of war the whole commerce of the world went into eclipse and the shadow of that eclipse has been densest near the seat of the fight. We

found over night that our business, which we thought was largely domestic, that our nation which we considered so big and so great, was after all, only a chain that tied commerce together.

We must adjust ourselves to another situation, but before this we must know what has happened to us. Where have we been hurt?

We have continued on the theory that we could do anything that anyone else could do. But now we find that our business is touched. Our exports and our imports, which have been running at a figure of over \$4,000,000,000 a year have been cut in half. People who have been doing a business of \$2,000,000 in the U. S., or who have been doing \$4,000,000 have lost half their business. Some may have gained, but some others may have lost more heavily. But we have had that part of our business cut in half and the total business of our nation does not exceed \$20,000,000,000 a year, so you can see the extent to which we are hit. It reacts like the ball which hits the first pin and then the others. That is what has happened to our foreign trade.

**Every Line of Business is Touched.**—In what direction may be turn to help ourselves? During August we were told by politicians and others where this war was the greatest blessing that ever happened. We were going to all the different countries with our trade; we would start things humming, and we did start. In nearly every city of every size in the country all these fellows who are reformers started export trade ass'ns. They knew nothing about exporting, but figured there was nothing to do but fit up ships, and etc., and it finally dawned upon them that this business was a great work.

Europe is depending upon investments of the present fighting zone for help more so in the newer countries than in our country. We find we can do a big trade with Argentina, but we can sell Argentine just those necessities which it must have. We can not take all the Brazilian rubber supply because, after all, we can only use four wheels to an automobile and we have been using only the amount we need. We can not get much trade in Chile.

The main thing that has hurt us has been the denial for nearly two years of investments in our securities. Our commercial enterprise industries, railroads, and municipalities require \$2,000,000,000 a year. We have been furnishing in the past about \$1,500,000,000 of that and Europe has furnished the balance. Ever since the Balkan War every European saw the forming of the military forces in Prussia and he ceased to invest in his own or in our securities. He knew that the big military machine was ready for a fight, and that it would come. The nations of Europe had taken all the money of their people to keep up armies, and they too were suffering.

**We Must Do Our Own Financing.**—How far can we go in this direction? People who have been exporting and manufacturing goods abroad must turn their goods some place else. Railroads must stop improving and buying. All through the line of compression and contraction bright men are being forced out of employment, out of their lines in which they have worked for years. They do not starve, or lie down and die, but use their brains in some other business, and in a period like this competition becomes keener among ourselves and as that competition becomes keener we all suffer. But those readjustments mean that the people must be content to want less and save some. We can not now expect to profit out of any line of business as enormously as when everybody was employed. Lessening of wages means the reduction of ability to spend, and ability to use, and so we all are affected thruout the whole world, except in a few things. When the war came alarm came with it and there was as much hording during August and September as during November and December, 1907. The only thing which saved us from so great a shock to business was that Aldrich bill which anticipated the reserve banking system, permitting banks to issue additional currency. Going over the returns of the national banks and the circulation reports of the government I find that in a little over six weeks the national banks lost \$70,000,000 and issued \$60,000,000 of clearing house certificates to do business among themselves. All told there was over \$300,000,000 taken out of circulation. It is this from which we are suffering now. There is such a thing as too much economy; too much thrift in times like this. Men and women who have no reason to deny themselves the comforts of life are denying themselves these comforts.

The international trade, which our bankers have regarded with alarm has had one effect upon the hording of money. We owed probably, when the war occurred, about \$300,000,000 to \$400,000,000, largely to London. We could only pay that in one way and that was in gold, but not knowing how much gold was needed, our bankers could not permit the gold to go. That is now being adjusted. We should pay our debts, but since this war occurred there has been a large withdrawal of gold certificates. They have gone into hiding. Remember this, if England or any other European country wanted to get our gold for our debts all that would be necessary would be to get the certificates. We have never bought the gold as a government—we have taken in the gold and given a certificate. Now we have stopped that for the time being, and will pay our debts to Europe to the extent that they will take from us food stuffs and other articles of commerce. Beyond that we will not go.

Our banks have been trying to prepare the country for a better period and yet at the same time have profited themselves. We have been forced first, to establish a bill to take care of \$55,000,000 of New York City notes. Following that was the gold pool to keep the gold from going out. We have been led to believe that the money is deposited there simply to keep it from getting out of the country.

The banks have been forced to go further. They formed another pool to take care of the cotton crop, to maintain some sort of value for cotton. That will have to be worked out. Now remember, these banking pools have been forced in order to save the country from worse trouble than was experienced. But in times of distress it seems that people who have been afraid of violation of the law are willing to wink at it.

Sometimes I think after this period is over we may change our point of view. But we have got that money difficulty to some extent settled. Our banking situation is the most important to us because of the high rates of interest. There may have been justification in high rates of interest early in August when the people were alarmed, but I doubt if those rates are any longer either good banking or common sense. The only defense I find for increased rates is speculation. We know the bank with which we do business and in which we own stock, and we know the speculator in the community as well as the good man. The banks can regulate the rates of interest as well as not.

I know the financing of grain in Chicago has been a tremendous burden to some of the houses in that city, even apart from the financing of the grain board. Of course this has been taxed a little heavier than the rest. This has been somewhat out of line with the former situation.

The reserve bank system comes into operation in the next month or two. There will not be created a bit more money; there will simply be a less reserve with more available for loans. Remember our loans have been running for the past couple of years at the proportion of \$100 to \$14 in cash. Eight to 10 years ago the proportion was \$100 to \$20, so we have



Sec'y J. W. McCord, Columbus.



reached a point where no good banker will permit his loans to go too far beyond his cash holdings, which represent to some extent his obligations to the depositors.

Apart from that banking business we will have to meet in this country a considerable recession in general business. Especially during the winter. In the spring it may become better, but at present the money rate has kept us from engaging in building operations. We build at the rate of \$1,250,000,000 a year. That has been largely stopped, except work contracted for before the war. A more serious feature is that of the cotton trade.

There is some talk about methods for improving southern agricultural conditions, but we who are acquainted with conditions know that this is impossible where people have not the implements and experience. It is well enough to tell the south to sow wheat this fall but where will they get the machinery and seed? They have to work out their salvation as best they can.

There is one bright side to the export trade—that is wheat. We have been fortunate this year. Where we have had 145,000,000 we now have 275,000,000 bus. for export. The price is from 15 to 20c higher than this time last year, and half of this advance is due to the war. Ten cents a bu. means an expense to the American people of \$55,000,000 over and above what they ordinarily would pay for it at wholesale, while we only get about half of that \$55,000,000 back as the added price to export.

Our small grains, oats for instance, are now a world crop. There has been a shortage of oats in every country of the world except ours and our exports will amount to \$100,000,000. That trade has already put oats 20c a bu. higher than a year ago and our people at home will be taxed for what oats they consume. But it does not sit very well on a nation when its own people must pay for the export. With us the thing cuts both ways. In all our small grains we will export \$370,000,000 worth of surplus stuff, an increase of \$200,000,000 over exports last year. To some little extent that cuts off the loss we have met in our cotton but it is not distributed over the same region.

We are confronted with the railroad situation which is one of the worst the nation has faced since the early nineties. Our railroads have suffered from the inability to secure money to keep pace with the growth of our cities. Our lines and mileage are excellent, but the terminal facilities and the cost of putting in those facilities are burdening the railroads. They ought to require \$1,000,000,000 a year for some years to come. During the past year they have not received a third of it. Since the war began practically nothing has been invested in railroad securities.

So long as the railroads are unable to do anything in the way of betterments the industrial life of the country is bound to suffer.

We can not open the stock market or trade in securities, and until that situation is ironed out there will be no market in this country. Bankers will not be able to do anything without knowing exact values and in the mean time corporations whose securities are held up are passing and deferring dividends. Up to this time the reduced dividends are equal to \$340,000,000 a year. So it is not only the business interests which suffer, but the investor class as well.

These conditions could not change overnight, but might be modified somewhat with the close of the war. The crash of arms has thrown us back, and it will mean economy of the most drastic kind. It will mean the strictest attention to business until we can overcome it. The only thing in favor of a rapid recovery is the one fact that the great need, gold, continues to be produced in enormous volume.

When you destroy the thrift of six years in one year it does not take anything but ordinary common sense to appreciate that there must be the strictest economy to make up that loss. Our own trade of course is so different from the average man's trade. As to the wheat situation today our country stands alone. After next spring the United States will still be expected to feed the world. It may take a year or two for Europe to provide the muscular skill to till the acreage. So long as the cheapest feed in the world is wheat we can look forward to continuing a tremendous export business providing nature will be bountiful.

At the conclusion of Mr. Goodman's talk, Pres. Eikenberry called on Mr. Forbell of New York City.

L. W. Forbell: Your pres. has called

on me at a very inopportune time to say anything on corn because the future of the business is an unknown quantity just now. I do not know what outlet we will have for the crop of this country, assuming that there will be a surplus for exporting. I have talked with large exporters, but none have as yet received an inquiry for new corn. They have had some inquiries for old corn, and a few sales of small quantities. When it comes to new corn we don't know what we would do with it for export at New York. The principal ports of Europe which receive our corn are all closed to navigation. The German and Dutch ports are closed up and do not know when they will open. England takes a considerable quantity but how much this year we are unable to say. There have been no inquiries from France or England. They may be compelled to use corn for feed there. I hope a little later that developments may be such as to admit of an export business.

Another thing, I might add regarding corn that is liable to get out of condition while in transit. We wish to warn all shippers against sending such corn to the seaboard, for should it arrive in that condition I would not know what to do with it. The German ports cannot use any of this Mahogany corn. The American distiller would probably buy this corn, but at his own price. Be on the safe side and discount warm corn pretty heavily as there is no market for it at the seaboard and we cannot see any for it.

Pres. Eikenberry: The grain dealers in the state of Ohio face an exceptional situation in corn. I think it well to take the advice of one another to get a line on what the trade is doing regarding contracting for this corn, and what they expect to do with it.

W. Jones, Mt. Sterling: I have bought one carload but don't know what I will do with it. The corn has been bringing 60c. We figure 72 lbs. to the bu. and the stuff taken in has run 22% in moisture.

C. E. Groce: I do not expect to handle corn until the middle of November. I think our crop will be 75% of normal.

H. S. Heffner: We have handled no corn. Believe we will have 90% of a crop in our territory. It will average around 22% in moisture right now. We have had no drying weather, therefore, it is late in being handled. We pay 55c for a bu. of 68 lbs.

E. C. Baer: The Maumee Valley has the largest crop of corn in its history. We have had no frost until very recently, therefore, it will take longer to cure. But it is of a choice quality and we will handle it in another two weeks. I shall avoid selling the contract grades. Shippers should be careful in contracting corn for future delivery.

E. T. Cusenbolder: We have only handled a little in a retail way. It will not be in condition to handle for two weeks. The yield is very good, above the average.

D. L. Mote, New Madison: We have had only one load and that was wet enough. I think we have an average crop.

H. G. Dehring, Curtice: We have the best crop in our section that has ever been grown along Lake Erie. It is well matured and has about 25% moisture.

J. Leas, W. Manchester: We are going to stay out of the market as long as we can.

J. E. Wells, Sidney: Our corn is of good quality and as dry as usual. We have not sold any new corn as we have already been stung badly on hot corn, and this year we were afraid. Cool and sweet is so much lower in price that we have

decided to wait. The corn will not carry as well this year as last because it has too much oil in it. The quality, however, and the quantity is good. We can stay out of corn as there seems to be a good market for other products. We buy by the hundred and would not buy any other way.

C. E. Groce: We also buy by the hundred and have a card to make it easier figuring for the farmer. We advised the farmers who complained that it was according to law and that we could not help it.

J. McDonald, Washington C. H.: We have taken in 10,000 bus. of new corn at 50c, figuring 70 lbs. to the bu. We must dry this corn as the moisture runs from 20 to 28%.

R. C. Calvert, Selma: A good average crop. Will start to handle it the latter part of November. Quality is good.

G. W. Lamb, Hooker: We have a good crop of other grain but not of corn. It is not in fit condition to handle except on the ear. The farmers are anxious to sell early and so we are compelled to handle some of it early.

H. P. McDonald: With the exception of a few scoopers, very little corn is moving in our section. Much corn heated in the field when piled up by the farmer, and it is not in shape to ship even on the ear. The price is 65 to 75c per 100 lbs., and 72c at Van Wert.

Geo. Stephenson, Rosewood: We buy our corn by the 100 and have no trouble in checking the farmer. The condition of the grain and the crop is about an average. Will handle November 15.

J. B. Van Wagener, London: We have handled no corn as we have not had the weather to dry it out. It will not be in condition for 20 days. Our crop is from 60 to 75% of normal and the quality is good.

E. H. Beer, Baltimore, Md.: Exports are just beginning and it looks to me as tho there would be a big export demand for corn.

Following these reports on the corn situation, the meeting was adjourned.

### Convention Notes.

Insurance men in attendance were C. O. Garver, representing the Grain Dealers National Mut. Fire Ins. Co., and C. O. Peters, representing the Millers National Ins. Co.

J. B. Seymour, Kenton, was too busy with the worries of a tremendous onion crop to get to Columbus, so sent his son, L. G. Seymour, to harken to the words of wisdom.

The room provided for the meeting hall at the Hotel Virginia was the best the dealers have had in Columbus. It is large, well ventilated and quiet, so that everyone could be hard and auditors could be seated comfortably.

James Lee Cochran, field agent for the Bureau of Crop Estimates of the Dept of Agriculture, Columbus, visited the convention for a few moments but did not incriminate himself with a speech presenting figures of the Ohio crop.

H. M. Brouse of The Gale Bros. Co., Cincinnati, distributed choice samples of their new No. 2 K. D. yellow corn confectionery. Moisture tester men could get nothing but sugar out of it, so it is sure to stand shipment to any climate.

As has been customary for many years, all visitors were the guests of the Columbus Grain Dealers and Millers at luncheon. The arrangements were ideal, all delegates being served in a large room by themselves, just off the meeting hall.



Among the supply men in attendance were A. S. Garman, representing the Huntley Mfg. Co., Silver Creek, N. Y.; G. H. Baxter, representing Richardson Scale Co., Chicago; B. M. Hess, representing Hess Warming & Ventilating Co., Chicago; J. C. Burrell, Detroit, and L. M. Smith, Chicago.

Moisture testers were an attractive feature of the meeting. A 4 flask moisture tester of the latest design and improvement attachments with Torsion Balance, was exhibited by the Hess Warming & Ventilating Co., and a 2 flask moisture tester with balance exhibited by the Seed Trade Reporting Bureau.

The gain in membership reported by Sec'y McCord since the June meeting of 49 new members and 14 old members reinstated, shows that Ohio grain dealers are taking more interest in the work of the state association and should result in better attended meetings and more forceful work in the interests of the trade.

Ralph H. Brown dropped into the convention hall for a few pointers on consignment and shipping. He is attending University at Columbus and had been called upon to prepare a paper on those subjects for the enlightenment of his fellow students. Ralph is the son of Henry W. Brown, grain dealer at Cincinnati.

Wes Hardman, who many years ago was operating elevators in the neighborhood of Cable, attended the meeting, and, as of yore, attracted some attention by his excited talk and wild gestures. His present heresy is that he is just as much a regular grain dealer as anybody, because he buys only at one station and is in business 365 days a year. However, he admits he has no elevator and very little invested.

There were some questions of interest propounded in the corridors of the Victoria hotel which might well have been brot up before the convention. One man in particular, from a town which is the center of a big grain section, remarked: "There are six of us in my town, all regularly equipped, but we're fighting always. Dozens of attempts have been made to get together, and when the effort is successful, it doesn't last; we have no confidence in each other. How do you fellows get along so well?" This would have had many willing partakers if put up for discussion at the round table.

Among the shippers in attendance were: Pres. E. C. Elkenberry, Camden, and Sec'y J. W. McCord, Columbus; G. W. Brecount, Conover; J. G. Boggs, Circle-

ville; Jesse Brundage, Kingston; Earl C. Baer, Hicksville.

E. Milton Crowe, Piqua; H. P. Clouse, Milford Center; O. M. Clark, Cable; E. T. Custerbender, Sidney; B. E. Chambers, Sidney; J. W. Chanel, Melvin; Rae Chenoweth, London; C. P. Clements, Atlanta; R. G. Calvert, Selma; H. G. Dehring, Curtice; John De Wine, Yellow Springs; J. L. Doering, Antwerp; L. W. Dewey, Blanchester; A. M. Daugherty, Derby.

U. G. Furnas, St. Paris; H. W. Fish, Marion; G. A. Graham, Lancaster; W. B. Grammer, Deshler; H. H. Gill, Rosewood; C. E. Groce, Circleville; H. S. Heffner, Circleville; P. H. Harsha, Portsmouth; F. P. Hastings, Cedarville; W. Jones, Mt. Sterling; Jesse Lewis, St. Paris; G. W. Lamb, Hooker; J. Leas, W. Manchester.

John H. Myers, St. Paris; J. H. Motz, Brice; J. McDonald, Washington C. H.; D. L. Mote, New Madison; W. M. Myers, Lockbourne; G. M. North, Groveport; W. A. Nisonger, Quincy; C. A. Powers, Genoa; S. L. Rice, Metamora; J. F. Rufing, Marion.

K. B. Seeds, Circleville; M. A. Silver, W. Jefferson; Omer Snyder, Tremont City; L. G. Seymour, Kenton; Ed. Stritmatter, Portsmouth; J. W. Simmons, Pemberton; W. E. Schlientz, Eldorado; L. G. Shanley, Pemberton; J. H. Sark, Ashville.

E. Thierwechter, Oak Harbor; E. O. Teegardin, Duvall; John B. Van Wagener, London; E. R. Wooley, Pickerington; Jo Wolcott, Conover; L. R. Wattson, London; R. T. Watson, Old Fort; J. E. Wells, Quincy.

The terminal markets were represented as follows:

Buffalo: J. J. Rammacher; E. E. McConnell, McConnell Grain Cor.

Cleveland: F. W. Blazy; F. C. Cain, mgr. grain dep't, E. I. Bailey; F. E. Watkins, Cleveland Grain Co.; H. M. Strauss, H. M. Strauss & Co.

Cincinnati: Ralph H. Brown, Henry W. Brown & Co.; H. E. Richter.

Pittsburgh: F. L. Davis, Herb Bros. & Martin; G. C. Jaeger; R. A. Sheets, R. S. McCague.

Toledo: Kent D. Keilholtz, Southworth & Co.; John Wickenhisser, John Wickenhisser & Co.

Baltimore: E. H. Beer, Chas. England & Co.; H. E. Elgert, J. A. Manger & Co.

THE JUTE CROP area of India is estimated at 3,358,737 acres, compared with 2,910,960 acres last year. This figure was exceeded only in 1907-8 when 3,883,200 acres yielded 9,817,100 bales of jute. The yield for the present year is estimated as 10,531,505 bales of 400 lbs. each. The world's normal average consumption is 10,000,000 bales, but this year Germany, Austria and other countries will be unable to register a normal consumption, so it is estimated that the world's consumption will fall short of the supply by 2,000,000 bales.

## Calling on Shippers in a Private Car.

Travelers calling on the country grain shippers have found the service rendered by the steam cars and the electric interurbans so unreliable and inconvenient that many have adopted the automobile as a means for rapid transportation to any town they desire and whenever it suits their convenience.

Three of these private car travelers from Omaha met at Hastings, Neb., last Sunday, viz., W. F. Shepard of the Merriam Com'n Co., J. L. Welsh of the Omaha Elevator Co., and O. H. Gibbs. Messrs. Welsh and Gibbs received a visit from their better halves.

Another private car stopped at Hastings for gasoline one day last week, on the way back from Wyoming and Colorado. As is shown by our engraving of this car, it is well covered with Colorado clay. The driver, Mr. C. A. Houlton, also of Omaha, has covered 11,000 miles during the past five months. He has been calling on the grain shippers in Iowa, Nebraska, Wyoming and Colorado. From Omaha he went to Cheyenne, then south to Denver and back to Omaha. He reports conditions in different sections varying widely. In Wyoming and Colorado he reports many farmers hauling grain 35 to 40 miles to market, while in Iowa they seldom haul it more than six. The wheat crop in Wyoming and Colorado is said to be the largest in yield and the best in quality for five years and the prevailing high prices insure an increase of at least 10% in the acreage.

Where a man travels in his own car he does not have to waste 24 hours waiting for the next train, and in case the grain shipper is out of town, as frequently happens, he can leave a card and pass on to the next town. The traveler is absolutely independent of the steam lines and can go and come as he pleases. Mr. Houlton, who has traveled so many miles recently, enjoys his work thoroughly.

J. A. Ackerman, who travels over Nebraska in an automobile for the Crowell Elevator Co., reports that the only excitement he has encountered recently was furnished by fickle-minded chickens who had ambitions to get on the other side of the road.

J. L. Welsh recently traveled 400 miles in four days and made 32 towns. Traveling rapidly has its disadvantages, as well as the time saving feature. The travelers occasionally go without a meal in order to call on some dealer who will not even give them a hearing. Then, too, the private car occasionally gets stuck in the mud or sand, or attempts to climb a tree.

J. A. Vickers, who travels out of Kansas City, was slightly injured near Wamego, Oct. 28th, when his auto attempted to climb a telegraph pole. Altho his car has performed some wonderful feats in the way of hill climbing, it could not master the telegraph pole. Mr. Vickers was able to get into the next town for repairs and shortly thereafter was out making his regular calls again.

WHILE BULGARIA is not an important producer of oats, it is significant to note that her oats crop this year is only 10,000,000 bus. against 20,000,000 bus. in 1913.

LOOK FORWARD. Foresight is necessary. Hindsight may be interesting but the mill will not grind with the water which has passed. Conditions are different from any previous season. Historical operators are having a rocky time.—C. A. King & Co.



C. A. Houlton Returning From Eleven Thousand Mile Trip.



## Grain Exports Heavy.

THE FRYE is loading 5,500 tons of wheat at Seattle for the United Kingdom. The Sewall sailed from that port with 5,000 tons of wheat within the week.—D.

NORWEGIAN bark Semantha cleared from Portland for the United Kingdom with 135,207 bus. of wheat valued at \$148,728. This is the highest valuation on a grain cargo this season.—D.

THE STEAMERS Canadian and Memphian have left the port of Boston for England, the Memphian with 40,000 bus. of wheat and the Canadian with a similar load of wheat and an additional 20,000 bus. of barley.

MORE EXTENSIVE buying of foodstuffs for South Africa is shown by the charter of the Norwegian bark Lindfield, which has been taken for grain to the United Kingdom with an option of South Africa.—D.

GRAIN CHARTERS at Baltimore for the last week of October were large, 10 full cargoes of wheat, oats and rye being chartered for November loading. The aggregate loading will be approximately 2,400,000 bus.

THE EXPORT DEMAND for wheat continues in undiminished volume and is mainly for hard wheats. Not much attention has been paid to No. 2 red, though it is in better request than recently.—L. W. Forbell & Co.

LACK OF STEAMERS at Toronto and other Canadian ports is greatly hampering the grain export business and this branch of the industry is approximately 75% less than usual. The government has taken for its own use practically all of the available vessels.—S.

THE BRITISH steamer Bankdale has been chartered by Balfour, Guthrie & Co., San Francisco, to carry barley from that port to the United Kingdom. The French bark Berengere has also been chartered to carry barley. The William P. Frye will carry a cargo of wheat to Cork.

BIDS FOR TRANSPORTATION of 3,000 tons of oats from Seattle and 1,100 tons of hay from Tacoma to Manila have been asked for by the United States army quartermaster at Seattle. The oats are to be sent in three shipments of 1,000 tons each in January, February and March.—D.

A LARGE FLEET of vessels is taking wheat at Seattle and Tacoma, Wash., for transportation to the United Kingdom. The British steamer Volga has just cleared at Tacoma with 288,884 bus. on board, and other British and French ships are now bound for that port to take on grain cargoes.

EXPORT GRAIN is moving briskly at Baltimore. The steamers Veendyke, Vellore and Maresfield have just completed loading 1,010,000 bus. grain and another 1,000,000 will be sent out in the steamers Lord Ormond, Urd and California. Many other steamers have been chartered and should reach the port within a few days.

AMERICAN OATS will be imported by European countries in large quantities thruout the season if the indications this week amount to anything. This demand for export has given a stronger tone to the oats market. The latest reports also state that the Argentine crop has been a failure and should this be confirmed it would tend to increase values.—L. W. Forbell & Co.

A NUMBER of European grain charters have been recently reported at Portland, Ore., among them the French ship Francois, Russian bark Port Caledonia, Italian ship Loch Garve, and the Norwegian bark Clan Galbraith taken by H. M. Houser. The French bark Gen'l DeBoisdeffre has been engaged by Balfour, Guthrie & Co.

A DANISH grain merchant, Viggo Gliemann, recently spent several days at Baltimore, and while there expressed it as his opinion that his country's purchases of United States grain would be 300,000 tons, or nearly 11,000,000 bus. greater this year than formerly. This is due to the impossibility of securing the product from Germany or Russia, which nations have heretofore supplied Denmark with a large part of its grain.

EXPORTS from the port of Galveston for October amounted to 4,853,330 bus. of wheat. No other grain was exported. The exports of wheat for October, 1913, were 239,022 bus. This is the port at which conditions are so congested that the A. T. & S. Fe was forced to issue an embargo, and the exports would have been double the above figures had the vessels been available. Italy was sent 6 cargoes during the month, Montevideo 1 cargo and Rio de Janeiro 1 cargo.

GRAIN EXPORTS for October from the port of New Orleans amounted to 4,300,178 bus., of which 117,065 bus. were corn, 615,303 bus. were oats, and the remainder wheat. Five liberal cargoes were consigned to Genoa. Total wheat exported in October, 1914, from this port, 3,567,810 bus., is an increase of 3,321,883 bus. over last year when only 245,926 bus. were exported in October. Corn shows an increase for the month of 16,685 bus., and oats, 613,963 bus.

ONE VESSEL a day is being taken to load Northwestern wheat at Portland for the United Kingdom. Engagements recently made at Seattle include: British ship Castleton by Strauss & Co.; British steamer St. Hugo by Balfour, Guthrie & Co.; French bark Vendee by M. H. Houser; the Ilala; British ship Centurian; Norwegian barks Bogen, by M. H. Houser, and Peter Ugland; British steamer Fornabo by Kerr-Gifford; Norwegian bark Glitre by Strauss & Co. Four steamships whose names are withheld have been chartered for flour, wheat and oats, going to Germany and England. American barks William Frye and Arthur Sewall will also clear for the United Kingdom.—D.

## Elevator Observations.

BY TRAVELER.

LOCKED FEED SPOUT. In many elevators I visit I find a spout from the feed bin in driveway, so as to facilitate the filling of bags or the loading of wagon box direct from bin. Anyone who desires can pull the slide and help themselves to all the feed they want. Many times I have searched the elevator over and even then did not find the manager, because he had gone "up town on an errand," and I have often wondered that more feedstuffs was not removed from the house without the elevator man's knowledge. The first attempt I have seen of any elevator man to protect his property was made by the C. A. Millar Grain Co. at North Bend, Neb. It has placed a heavy galvanized iron cap over the end of its feed spout in driveway, and fastens it with a heavy padlock, so chicken fanciers and others needing feed, must apply to the manager before obtaining access to the feed bin. It is an inexpensive protection that will prove a profitable investment for any elevator man catering to local feed trade.

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## WHY MEN BUILD ELEVATORS.

Many elevators are built at stations where it would not be possible for the investors ever to realize even 2% on their investment. One of the most puzzling ventures of this character which has come under my observation in many months was at Valley, Neb., where the farmers recently organized to build an elevator. Most of the buyers at Valley are consumers and pay fancy prices, in fact pay much more for most of the grain than it would bring loaded into cars on track. The Valley Stock Yards & Grain Co. feeds stock for the U. P. R. R. and last year fed a million and a half head of sheep and cattle. It is always a large buyer of good oats and hay at fancy prices. The J. C. Robinson Seed Co. of Waterloo, who own an elevator at the station, offered to sell it at \$1,000 less than it cost, but the new elevator company declined to consider it. Most of the purchases made through the elevator are of seed corn. The C. Herbert Seed Co. also buy seed corn at this station, in fact it purchased fully 150,000 bus. last year and paid a fancy price for most of it. With such competition it seems as though it would be utterly impossible for the builders of the new elevator to realize even 1% on their investment, and they cannot hope to receive



J. L. Welsh Fondles His Pet Bull Snake.



any former prices for grain than has been in vogue during recent years.

**A ROAD MAN'S SOUVENIR.** Traveling men who make the rounds of Nebraska elevators in private cars collect many interesting souvenirs unknown to the patrons of the slow-going steam cars. J. L. Welsh, who covers Nebraska for the Omaha Elevator Co., nearly ran his car over a rail fence recently, trying to avoid the destruction of a big bull snake, which insisted on monopolizing the traveled road. Mr. Welsh, possessing more than usual hypnotic influence, tenderly coaxed Mr. Bull Snake by the tail out of the way of the merciless wheels, for which he received a kindly nod of the head from the snake. With verities of this size frequenting the public highways of Nebraska, the wonder is the state has not long since gone dry.

**PALLAGRA** is due to clay water, and not to a diet of Indian corn. Exhaustive investigations by Professors Alessandrini and Seale of Rome led to the conclusion that pellagra is a disease strictly localized and limited to areas where water is drunk which has been almost exclusively in contact with a clay soil. The clay contains the apparently harmless and inert silicic acid, but in a colloidal state. Experiments on monkeys, rabbits, guinea pigs and puppies proved that the typical pellagra symptoms could be induced in them by the injection of colloidal silicic acid and that eating maize made no difference one way or the other. The professors discovered that the effects of the silicic acid could be counteracted by subcutaneous injections of neutral nitrate of sodium, and they report ten cases of patients much benefited if not cured by daily injections of a 10 per cent solution of trisodic citrate.

### Mitchell's 15th Annual Corn Palace.

With the closing of the fifteenth annual corn palace at Mitchell, S. D., last month the people of the northwest demonstrated what is possible in the way of corn production by concerted endeavor. The festival was the greatest from every point of view of any of its predecessors, and as a result Mitchell has earned the title of "Corn Palace City of the World," the movement now being world-wide. The agricultural pre-eminence of the great northwest has been advertised as nothing less than here done, and those in attendance as well as the exhibitors have returned to their homes proud to think that they were able to partake of the institution's celebration this year.

The movement was started in a small way in 1882 by L. O. Gale and Louis Beckwith, residents of Mitchell, who were squabbling about for some booster work. The little town of Plankinton had devised a fall festival, part of which was given over to the display of grains produced in the vicinity, and the thought of that little town drawing big crowds so grateful on the nerves of the two gentlemen that they decided to organize a grain palace of their own. After considerable securing of subscriptions they obtained the support necessary for introducing the Mitchell corn palace, and the proposition has steadily grown.

So many boosters appeared after the first festival that the show was made an annual without even the formalities of a meeting to decide the question. Since that time the yearly corn palace at Mitchell has grown until now it is no longer an institution of Mitchell or of South Dakota, but belongs to the entire Northwest.

The program this year was the most elaborate ever produced. The comite on

arrangements contracted for a 35-piece band to furnish music thruout the week, and besides a big vaudeville program a number of soloists with more than local reputation rendered selections afternoons and evenings.

The money for the conduct of the fall festival this year was, as in the past, raised by popular subscriptions of business men in the state. A fund of \$6,000 is annually required to conduct the institution.

The building is 150 feet long, 100 feet wide and has a stage 58 feet deep. It was erected in 1905 at an expense of \$20,000. The indebtedness was liquidated 5 years ago. The work of decorating the building this year started three weeks before the festival opened and 40 men worked at it constantly until the opening day. Eight massive towers ascended above the building, each trimmed with corn. Over 2,000 bus. were required in decorating, besides hundreds of bushels of oats and grass heads. Corn silks, husks and stalks were also utilized with dark red ears to produce such designs as Indian heads, fraternal and society emblems.

The corn is taken from the field while it is rather soft so that it may be cut in two, lengthwise, to afford a flat surface for nailing on the building. The women of Mitchell had charge of the interior decorations this year and won a reputation for artistic talent.

The palace with its various grain exhibitions, and especially corn, demonstrated more than ever that the 1914 crop in the northwest is the greatest ever produced. Those who participated left Mitchell with the feeling that next year they would endeavor to do just a little better; it is this spirit which has caused the growth of the institution since its inception 22 years ago.



The 1914 Corn Palace at Mitchell, S. D.



## Grain Carriers

THE RATE on wheat from Duluth to Buffalo is only 1c per bu. and at this figure one cargo left the city for Buffalo winter storage the last week in October.

WESTERN ROADS are objecting to the stopping of cars to complete loading or unloading and have filed notice of their intention to cancel the rules permitting these privileges.

EXCESSIVE CHARGES on wheat, oats and barley to Superior, Wis., it is alleged has caused damage to the Crookston Milling Co. of that city to the extent of \$219. The claim has been filed with the Interstate Commerce Com's'n against the G. N. Ry.

THE INTERSTATE COMMERCE Com's'n has found that the rates of the L. & N., the B. & O., and the Southern Rys. on distillers' dried grain from the S. J. Greenbaum Co., at Midway, Ky., have in some instances been unreasonable and unjustly discriminatory.

ELEVATION ALLOWANCE will be eliminated from the new grain transit tariff which goes into effect on lines of the southwest Dec. 1. This allowance has permitted the roads to return for service many cars which would otherwise leave their own rails.

SUBSTITUTING the uniform for the open B/L on the Great Lakes has been authorized by the Lake Carriers' Ass'n. The com'ite on grain Bs/L will join with the com'ites of the lake lines and the Dominion Marine Ass'n in an endeavor to eliminate the open B/L.

INCREASES in freight rates on grain from points in Minnesota and Iowa to certain destinations in Missouri, Kansas, Oklahoma and Colorado have been considered reasonable by the Interstate Commerce Com's'n. The rates become effective Nov. 30 and vary from 4 to 25%.

REHEARING of the application of the eastern railroads for a general freight rate increase was concluded Oct. 30 before the Interstate Commerce Com's'n at Washington. The Com's'n is expected to consider the case at an early date and no delay is looked for in the matter of a decision.

E. E. CLARK of the Interstate Commerce Com's'n and W. L. Fisher, former sec'y of the Interior will address the National Industrial Traffic League at Chicago, Nov. 12 and 13. Reports are to be submitted by members on all phases of terminal, freight, railway legislation and transportation questions.

FREIGHT RATES thruout the southern territory were adjusted by the Interstate Commerce Com's'n on Oct. 30. The carriers are authorized in most instances to continue the existing class and commodity rates which are in some cases higher to intermediate points than to the more distant destinations. The rates from New York, and the east generally, from Chicago, St. Louis, Louisville and Cincinnati to and from southern points are affected. In most instances the existing rates were authorized but in five cases the Com's'n declined to grant permission to the carriers to exact higher rates from northern and eastern points to intermediate stations than to the further points. The decision is effective April 1, 1915.

SUSPENSION of the increased grain rates from Chicago eastward is being considered by the Interstate Commerce Com's'n. The rates were recently ordered increased 1c per 100 lbs. but this has been generally protested by farmers, shippers and millers thruout the middle west. The increases were to have become effective Jan. 1, 1915.

TRUNK LINES may grant allowances to industries, or tap lines, in the future, according to the last ruling of the Interstate Commerce Com's'n. This decision of the Com's'n was made on Nov. 6 and is based on the decision of the U. S. Supreme Court stating that tap lines are common carriers. The Com's'n will hold an investigation at Chicago Nov. 30 to determine what allowances may be granted by the trunk lines.

THE GALVESTON, Texas, grain congestion is still serious. Over 4,000,000 bus. are in storage at local elevators, and miles of track are congested with loaded grain cars. The A. T. & S. F. alone has 3,079 grain cars on track awaiting an opportunity to unload. The company has placed an embargo on further consignments to the port and from present appearances this embargo can not be lifted for another two weeks.

PHILADELPHIA, with the exception of Boston, is behind the other Atlantic Seaboard ports in the matter of grain exports. The reason for this, according to F. L. Neal of the Statistical bureau of the Commercial Exchange, is that the other cities have lower elevator charges. It is asked as a remedy that the Philadelphia trunk line railroads grant the same rate of elevator charges on full cargo tramp steamer shipments as prevail in New York.

THE MEMPHIS MERCHANTS EXCHANGE, Memphis, Tenn., contemplates filing a protest on the grain rates from Illinois points to that city, with the Interstate Commerce Com's'n. The southern merchants complain that the Cairo rate of 7c per 100 lbs. is discriminatory, as the Memphis rate is 12c. As the present rates were authorized by the Com's'n and put into effect by that body on Jan. 8, 1914, it is doubtful if the protest would accomplish the reduction sought.

THE BALTIMORE Chamber of Commerce seeks dismissal of the application of the Pennsylvania and other roads for permission to amend their tariffs affecting industrial switching, having filed a petition with the Public Service Com's'n of Maryland early in November. It is denied that 48 hours to load or unload a car, to be transferred at \$5, is unreasonable, or that the tariffs now in force, and which were established by the Com's'n, are due to an error. The case will come up for hearing Nov. 11.

INTERSTATE COMMERCE Com's'n announced Nov. 3 that it would hold a hearing at Chicago beginning Jan. 20 in its investigation of railroad embargoes on freight. Unjust discrimination against shippers as a result of these embargoes, has been alleged and besides this the Com's'n will also inquire into the subject of rules and regulations, and the practice of carriers in establishing embargoes. Put in the words of the Com's'n, it is the desire of that body "to receive from both carriers and shippers information as to the necessity for embargoes, their frequency, their misuse (if any), their advantages and the practicability or impracticability of requiring carriers to notify the public generally as well as the commission of each embargo."

DISCRIMINATION against Middletown, Conn., in the matter of rates is alleged by the Meech & Stoddard Co. in its claim for reparation filed before the Interstate Commerce Com's'n. The defendant is the Grand Trunk Ry., and it is alleged Hartford has been shown favoritism in the matter of rates. The company asks for \$10,000.

THE LAWRENCEBURG Roller Mills have filed libel charges in the federal courts at Boston, against the steamship Jemtland, of the Swedish-America-Mexico line. The libel charges the steamship company with breach of contract, alleging that it has refused to ship 10,000 sacks of flour to Sweden, causing a damage to the corporation of \$20,000. The ship has been seized at Charlestown after it had been chartered to load 2,000 tons of flour for Gothenborg, which was part of the 125,000-sack lot purchased by Swedish merchants some weeks ago.

IN VIEW of the recent Federal court decision against the legality of the natural shrinkage deduction, H. P. Elliott, freight claim agent of the C., M. & St. P. and the legal department of that road have reason to congratulate themselves on having been the first among the carriers to drop this unjust charge and to have done so many months before the question was taken into court by the shippers. It is an example of the broad gage policy of the C., M. & St. P. to favor its grain shippers as far as the merits of their claims and the laws will permit.

MINIMUM WEIGHTS on grain and grain screenings to all points east of Chicago and north of Ohio river out of Chicago have been changed. The increased minimum weights will also apply on thru rates to the east, according to J. S. Brown, mgr., Transportation Dept., Chicago Board of Trade. On domestic grain, except oats and oat screenings, the minimum weight is now 60,000 lbs., and on oats and oat screenings the weight is 48,000 lbs. The same applies on export grain except that in the case of oats and oat screenings the minimum weight is 56,000 lbs.

LOSS OF GRAIN in transit will be largely overcome if the following suggestions of the Frisco officials to its employees are enforced: Rough starting and stopping of trains in switching yards must be stopped; freight to be protected from theft in yards and in transit; proper records must be kept on waybills of all damages, overruns or shortages; notice must be sent to headquarters when freight is received from another line in a damaged condition, and cars must be inspected and cleaned before loading. These rules are undoubtedly a step in the right direction, as it is often brot out that grain shortages are due to neglect or carelessness on the part of railroad employees.

THE KENTUCKY R. R. Com's'n on Oct. 27 heard arguments at Louisville of the Eminence Milling Co., E. H. Taylor & Sons Distilling Co., and the Kentucky Distilleries & Warehouse Co., intended to show why the L. & N. R. R.'s grain rates between Eminence and Louisville should be reduced. The rate on wheat from Louisville to Eminence is said to be 9c, whereas corn, rye and malt go for 6c. Wheat is said to be carried by the same road from Eminence to Louisville for 7c. The three companies are seeking reparation of \$60,000, all but \$8,000 of which is sought by the Kentucky Distilleries & Warehouse Co.



PENN. Ry. has issued notice to the effect that on and after Dec. 16 the carload minimum weight on wheat, corn, rye and barley will be 60,000 lbs.

THE GALVESTON situation as far as the M. K. & T. is concerned is perfectly clear. The road's embargo on grain has been lifted and the traffic dept reports shipments being put thru that port without any delay.

CLEVELAND REPORTS that grain shippers have chartered a steamer to carry a cargo from Fort William to Buffalo, the rate being 1c. Buffalo had afloat one morning recently 2,900,000 bus. of grain, less than half of which was elevated during the day.

THE NEW BARGE canal was inspected last week by a party of New York Produce Exchange representatives. At a dinner given the delegation in Buffalo, E. R. Carhart, spokesman, declared that the new canal must be saved from politics of the Empire state.

THE ERIE CANAL took 300,000 bus. of wheat, oats and barley during the week ending Nov. 7 at Buffalo. Rates have been advanced to 4½c for wheat and 3c for oats from Buffalo to New York. For the corresponding week last year only 200,000 bus. were taken, and the big increase is attributed to the fact that the canal will be closed Nov. 25.

THE INTERSTATE COMMERCE Com'n will hold a hearing at Chicago Nov. 11 to determine whether the rates on grain from Chicago and Milwaukee east are justifiable. Eastern lines have maintained the same rates on grain whether it was shipped via Chicago or across the lake by car ferry lines, but notices were recently published withdrawing these rates and the coming hearing is the result.

EFFECTIVE Nov. 16 the C. & A. Ry. will apply its local basis of minimum weights on grain west of Chicago to eastern trunk line territory. This includes Buffalo, Pittsburgh and the east. This has, according to J. S. Brown, mgr. transportation dept., Chicago Board of Trade, the effect of establishing to Chicago one basis of minimum weight regardless of destination. It would be well therefore for country shippers to load cars as heavily as possible to escape penalties. The following roads still retain the official classification and special export bases of minimum weights from point of origin to destination: Chicago & Ill. Midland; Chicago, Milwaukee & Gary; Chicago, Terre Haute & Southeastern; E. J. & E., and the P. C. C. & St. L.

## Liability on Commission Merchant's Bond.

The Supreme Court of Minnesota has affirmed the judgment of the district court of Ramsey County in favor of the Farmers Co-operative Elevator Co. of Atwater, Minn., against the Massachusetts Bonding & Insurance Co. as bondsman for Nels Enge, commission merchant, who failed to account for the proceeds of consignments of two carloads of wheat.

Enge had been a commission merchant of Minneapolis for several years previous to the shipments mentioned, during which time plaintiff, a country grain dealer, had been forwarding grain to him for sale, the business between them being conducted as follows: Enge sold the grain, made reports of sales to plaintiff, credited the net proceeds to it, honored its drafts on the account, occasionally furnished it money, purchased commodities and futures for it on request, charging same to it in the account, and allowed it interest on balances. Pursuant to this arrangement a large amount of business was transacted, in the course of which plaintiff was sometimes indebted to Enge, but at the time of the shipments in controversy he owed it a sum exceeding \$10,000.

Judge Brown, of the Supreme Court, held: Appellant's contention is that the agreement, with this long course of dealing, took the case out of the statute, establishing the ordinary relation of debtor and creditor, and abrogated that usually arising between consignor and consignee, thus relieving it of responsibility. The gist of the argument in support of this position is that plaintiff did not require Enge to handle the money received from sales of grain as prescribed by the statutes referred to; that the bond was given to secure his honesty, and not his credit or continued solvency; and that no breach of duty imposed by the statute occurred, because he disposed of the proceeds in accordance with both the agreement and course of dealings. We do not concur. In the case cited it is said: "The several sections of the statute were designed by the Legislature for the protection of dealers in farm products who were, in the nature of the business, compelled to intrust the sale of their commodities to commission merchants located at commercial centers;" and, further, that the principal purposes of the law were "the protection of shippers from the overreaching of commission merchants."

The surety's obligation was conditioned as required by statute, and in terms provided it should stand responsible that Enge should "faithfully account and report to all persons intrusting him with grain," etc., "to be sold for account of the consignor, less the customary charges on account of the making of said sale, and necessary and actual disbursements," and should "faithfully perform his duties as such commission merchant."

The statute is silent as to the duty of the commission merchant to remit proceeds, merely requiring him to render to the consignor true statements of sales; the Legislature evidently not intending to in-

terfere with the common-law rule allowing the factor to account within the time agreed, or, in the absence of such agreement, within a reasonable time, and, in any event, upon a reasonable demand (Mecham, Agency, § 1023), nor with the further rule that he is not required to keep separately moneys received upon sales for different consignors, but may commingle them with like funds of his own, from whatever source derived, he, however, becoming in such cases forthwith a debtor of and liable to the consignor (Id., § 1022; Vall v. Durant, 7 Allen [Mass.] 408).

We are unable to see how the contractual relations between Enge and plaintiff, or their course of dealing, relieves appellant of responsibility. The business was, no doubt, conducted substantially as like transactions where a commission merchant acts generally for his principal in making sales and purchases, and in handling other trading for him, nor does the allowance of interest affect the matter; the crux being that Enge received plaintiff's property as a commission merchant, sold the same, and failed to account.—148 N. W. Rep. 466.

## Russian Marine Insurance.

The steamship Thistletoer has been destined from Nicolaieff, Russia, with a cargo of barley for London, but the fear of hostilities by Turkey kept shippers generally from sending tonnage to the Black Sea, which would prove a trap in case of Turkish trouble.

Russian shippers were much interested in the last batch of grain boats which passed through the Dardanelles, as the companies in which these boats and cargoes were insured have advised the shippers that the insurance is null and void. The reason for canceling this insurance is said to be the fact that the steamers are not proceeding under their original Bs/L. British underwriters are being wired to cover the risks.

As a rule Russian insurance is done very loosely, largely because the shippers understand little of its technicalities. The insurance companies, it seems, must insure where the banks direct, as the bankers are also insurance agents of the big Russian companies. In the present instance the insurance was really arranged by the banks, and the shippers were ignorant of the clauses contained in the policies.

THE INFORMATION in all the departments of the Grain Dealers Journal is valuable.—L. D. Harris, Simpson, Minn.

## Grain Men Hear Bryan.

That the grain man has other interests at heart besides the buying and selling of grain was evidenced on Oct. 30, when a large delegation gathered at Hastings, Neb., to hear the Hon. Wm. Jennings Bryan. The group is shown in the cut and from the expression on the faces of the men it is concluded that they were heartily in sympathy with what Wm. J. had to say.

The dealers are: Front row, left to right: A. C. Johnson, Holdredge, Neb.; J. L. Walsh, Omaha Elvtr. Co., Omaha, Neb.; C. E. Hill, A. C. Davis & Co., Kansas City, Mo.; J. A. Ridgeway, Fairfield, Neb.; A. D. Baum, Fairfield, Neb.; O. H. Gibbs, Albers Pollock Com. Co., Omaha.

Second row: A. Peterson, Campbell, Neb.; A. E. Hockman and M. Broderick, Fairfield, Neb.

Back row: B. J. Dodge, McCaul Dinsmore Co., Minneapolis, Minn.; W. E. Hotchkiss, Hastings, Neb.; E. Hultine, Saronville, Neb.; C. S. Scherwitz, Sutton, Neb.; C. R. Anderson, Saronville, Neb.; F. A. Theiss, Hastings, Neb.; F. W. Elder, Hastings, Neb.; C. L. Scholl, Hastings, Neb.



Grain Men Go to Hastings for Political Inspiration.



# Grain Trade News

## ARKANSAS

Berryville, Ark.—No elvtr. is being built in this section as reported.—Berryville Mlg. Co.

Arkadelphia, Ark.—We have made the following improvements in our plant in the last two months: Completed a large 100x75 ft. reinforced concrete and brick warehouse, increasing our storage capacity 50 cars; installed self-rising flour plant in our mill, and completed a new metal side frame sack room 36x50 ft. There are no other elvtrs. or mills in this vicinity.—Arkadelphia Mlg. Co.

## CALIFORNIA

South Vallejo (Vallejo p. o.), Cal.—The elvtr. of the Sperry Flour Co. is nearing completion.

## CANADA

Hamilton, Ont.—The Canadian Malting Co. has been improving its plant.

Medicine Hat, Alta.—The plant of the Alberta Linseed Oil Mills Co., burned some time ago, will be rebuilt at once.

Ogema, Sask.—The Lake of the Woods Mlg. Co. has about decided to rebuild its elvtr. at this point. The house burned last August.

Cardston, Alta.—G. W. Green and J. E. Ellison of the Lethbridge Mlg. & Elvtr. Co. of Lethbridge have bot the plant of the Cardston Mlg. Co.

Chilliwak, B. C.—Rockwell, Theal & Davison are building an elvtr. and feed mill. The foundations have been completed and work on the superstructure will be rushed.

Winnipeg, Man.—We have not closed our office in this city as was reported in this column, Oct. 25, and we have no intention of doing so.—B. J. Ostrander, B. J. Ostrander & Co.

Moose Jaw, Sask.—The large oil mill to be erected by the International Linseed Oil Mill Co. of Cincinnati, O., in this city, will be started at an early date and will be put into operation July 1, 1915. A 250,000-bu. elvtr. will be erected also.

Montreal, Que.—Wm. Hutchinson, vice-pres. of the Lake of the Woods Mlg. Co., is slowly recovering from the effects of a serious operation in the hospital at Rochester, Minn.—Three of the directors of the company are serving at the front in France.

Transcona, Man.—The great tanks of the Can. Pac. Ry. Elvtr. are again straight and the elvtr. pronounced in perfect condition, but it is that that the house will not be put into operation until navigation opens in the spring. In the meantime minor repairs will be made. This is the house that tipped to an angle of 45 degrees, Oct. 18, 1913.

Winnipeg, Man.—The annual report of the Grain Growers Grain Co. read at the annual meeting held here, Nov. 4, states that the company has made a net profit of \$151,080.92 during the last year. The company handled 30,000,000 bus. of grain and in the 8 years of its existence has handled 137,821,862 bus. The report states that the government elvtrs. operated by the company have been handled at a profit this year, but that the small terminal elvtr. at Fort William which has been operated as a cleaning and sacking plant, has met with a loss, which has been wiped out by the profits of the other depts. The directors, however, think this elvtr. will be operated at a profit during the next year. The big terminal elvtr. which the company leased from the Can. Pac. Ry. was operated at a

very satisfactory profit, and handled 1,000,000 bus more than during the previous year.

Winnipeg, Man.—Wm. Williams, alias John Quigg, charged with embezzling \$24,000 from the Grain Growers Grain Co. and the Square Deal Grain Co. has been brot back to this city from St. Paul, Minn., where he was recently arrested. F. L. Tucker, asst. sales mgr. for the Grain Growers company, says: "Quigg called on me Oct. 10, and asked if the Grain Grower's company could handle a large shipment of wheat. I informed him we would take all he could send and gave him blank Bs/L. He said he owned a large farm at Monitor, Alta., and that his name was J. Quigg. Oct. 7 he brot us a list of forged Bs/L and we paid him the money. We then telegraphed to Monitor and learned that his alleged shipments never had been made." Williams was captured while changing Canadian coin for American money at a bank. He denies that he is the man wanted altho identified by Mr. Tucker and by W. E. McNaughton, who is mgr. for the Square Deal Company. The four detectives who made the arrest will divide \$1,000 reward offered by the two companies victimized.

Vancouver, B. C.—Plans for the new 1,500,000-bu. government elvtr. to be erected on the south side of Burrard Inlet, have been received and are open for bids. The elvtr. will be built on the new 800x300 ft. dock and will consist of a work house, power house and 4 rows of storage tanks. The entire plant will be 230x75 ft. and will be 65 ft. high, the work house being 130x60 ft. and 170 ft. high at one point. There will be 13 tanks in each row, 65 ft. high, and the workhouse will have 32 bins. The entire plant will be operated by electricity and will be of re-inforced concrete construction. Belt galleries for conveying grain from ships berthed alongside the dock will run along the outer edges of the wharf. Seven sets of depressed tracks will be installed down the centre of the dock between the freight sheds which will be built each side. The plans show a special railway siding immediately south of the building, which will be gained by switches and spurs leading from the C. P. R. tracks and the elvtr. All the latest appliances for handling, sacking and cleaning grain will be installed.

## TORONTO LETTER.

The Cosgrove Brewing & Malting Co. has built a new malting plant and installed new machinery.—S.

J. Melady has gone out of the grain business on his own account and is now with Melady & Co.—S.

The W. K. Kellogg Cereal Co., of Battle Creek, Mich., has opened a branch office in this city and expects to build a factory somewhere in the province next year.—S.

The Canadian Board of Grain Com'sners recently ordered the cancellation of the recently adopted advances at the Grand Trunk Elvtr. at Tiffin, Ont., and the Can. Pac. Elvtr. at Port McNicoll. The Board however approved of the following advance: The free storage period is reduced from 30 days to 10 during the period from Sept. 1 to Dec. 1, provided it is applied to both domestic and export grain. The board further orders the companies to embody in the tariff an explicit distinction between domestic and export grain.

## COLORADO

Dailey (Hastings p. o.), Colo.—The Koehler-Twidale Elvtr. Co., of Hastings, Nebr., has its new elvtr. at this station nearly completed. It will be a modern plant

## DELAWARE

Dover, Del.—Little Mary Casson, the 13-year-old daughter of L. D. Casson, was killed in her father's milling plant recently, while she was helping him clean up for the night. Her clothing became caught in the main driving shaft of the machinery on the 3rd floor and her father was compelled to leave her and go to the 1st floor to shut off the power. The child's head was beaten almost to a jelly against the heavy posts near the drive.

## IDAHO

Shoshone, Ida.—The recently incorporated Peoples Mlg. & Elvtr. Co., Boise, is said to be contemplating the organization of a branch company here and the building of an elvtr.

## ILLINOIS

Milledgeville, Ill.—A new elvtr. is to be erected at this station.

Muncie, Ill.—B. B. Minor has installed a new office safe and is improving his elvtr.

La Rose, Ill.—David Henry has succeeded C. T. Meredith with the La Rose Elvtr. Co.

Swan Creek, Ill.—I now operate 2 elvtrs. at this point.—Henry Sands, formerly Stice & Sands.

Plymouth, Ill.—Huey Bros. are building a new office and have recently installed new scales.

Abingdon, Ill.—We sold our elvtr. and feed business to T. J. White last July.—C. E. Stumbaugh.

Fletcher. (Cooksville p. o.), Ill.—The Fletcher Grain Co. has bot the elvtr. of the Hawthorne Grain Co.

Alton, Ill.—John Toole, for 30 years in the employ of the Sparks Mlg. Co., died recently at the age of 65.

Chestnut, Ill.—Judson Pease, of the Pease Grain Co., was married recently to Miss Arminda J. Kretzinger.

Matanzas (Havana p. o.), Ill.—The Turner-Hudnut Co. is covering its elvtr. with iron.—Aug. H. Dierker, agt.

Stark, Ill.—Wm. and Leo. Gorman have formed a partnership and will engage in the grain and coal business.

Clinton, Ill.—The office of the E. P. Conover Grain Co. has been moved to the Magill House Bldg. F. S. Johnson is mgr.

Walnut, Ill.—I. M. White is now mgr. for us. Mr. White was our mgr. from May 1, 1907, to May 1, 1908.—Walnut Grain Co.

Brimfield, Ill.—The office and scales of the Brimfield Elvtr. Co. will be moved to a better position near the elvtr. and feed mill.

Prophetstown, Ill.—J. E. Frary & Son are overhauling the elvtr., putting in concrete floors and getting it into first-class shape.

West Brooklyn, Ill.—We have installed a track scale and extended our ear corn cribs.—Henry F. Gehaut, pres. Farmers Elvtr. Co.

Kewanee, Ill.—Farmers Elvtr. Co. incorporated; capital stock \$15,000; incorporators W. D. Lester, O. L. Hatch, B. Craig and others.

Peoria, Ill.—A. W. Harwood, Jr., has opened a branch office for Carhart-Code-Harwood Co., of Chicago, in the Board of Trade Bldg.

Walton, Ill.—A Farmers Elvtr. Co. has been organized at this point.—Henry F. Gehaut, pres. Farmers Elvtr. Co., West Brooklyn.

Pierson, Ill.—I am not in the grain business this year, but am farming. John Rose succeeded me as agt. for Horton Bros.—W. H. Reeder, Arthur.

North Henderson, Ill.—North Henderson Grain Co. incorporated; capital stock, \$8,000; J. E. Deets, A. Miller and S. Johnson, incorporators.

Alton, Ill.—C. F. Sparks, of the Sparks Mlg. Co., was recently called home by the serious illness of a daughter. An operation for appendicitis was necessary.



Watseka, Ill.—I have sold a half interest in my elvtr. to W. N. Daniel and we will operate as Gregory & Daniel. I recently bot the elvtr. from O. L. Gray.—J. W. Gregory.

Lawndale, Ill.—Spellman & Co. have improved and painted their elvtr. I am mgr. —L. Sutplin is mgr. for the Lincoln Grain Co., who own the other elvtr. here.—G. J. Brearley.

Lebanon, Ill.—Harold Pfeffer, private sec'y of his father, Louis Pfeffer, sec'y-treas. of the Pfeffer Mfg. Co., was recently married to Miss Martha M. Sager of St. Louis, Mo.

Strawn, Ill.—The elvtrs. of Stotler Bros. and Myron J. Stotler were slightly damaged by fire, Oct. 23. The blaze was caused by a locomotive spark and the total loss amounted to \$6.90.

Blue Island, Ill.—A carpenter employed on the new elvtr. of Klein Bros. missed his footing, Nov. 9, and fell a distance of 30 ft. He was instantly killed, his neck being broken by the fall.

Harmon, Ill.—Officers of the recently incorporated Farmers Grain Co. are E. J. Mannion, pres.; D. D. Considine, vice-pres.; James Frank, sec'y, and James R. McCormick, treas. I will be mgr.—Geo. W. Hunt.

Cheneyville, Ill.—A spark from a passing train recently ignited the roof of our corn crib, but prompt action on the part of a bucket brigade saved the building, the damage amounting to only \$5.—C. C. Harlan & Co.

Oakwood, Ill.—We have just installed a 20-h.p. gasoline engine. We have built a low dump along side of the elvtr. for dumping shelled corn and oats. We have also replaced the gravity loading spout with spiral conveyors.—E. A. Fox, agt. B. B. Minor.

Saunemin, Ill.—The Saunemin Grain Co. is building a concrete block office 34x16 ft., with a 6-ft. basement. The main room of the office will be 16x24 ft., and the basement will be finished so that it can be used for the storing of seeds. A furnace will be installed.

Kewanee, Ill.—Altho the Farmers Elvtr. Co. has been formed here and the franchise for a switch to the site selected for an elvtr. has been granted, it will probably not be ready for business before next May or June.—W. H. Hayes, mgr. Farmers Grain Elvtr. Co., Neponset.

Harmon, Ill.—On Oct. 28, I sold my 40,000-bu. elvtr. to the recently incorporated Farmers Grain Co. for \$6,000, possession to be given in two weeks. I will retire from the grain trade and will not do anything for a couple of years. Expect to travel some and take a rest.—F. Hettinger.

A com'te was appointed Nov. 1, by the Illinois Freight Com'te, representing 58 roads, to revise the state switching rules and regulations. The shippers of the state will appoint a similar com'te and the two bodies will hold a meeting in December to work out a uniform system of switching charges.

Murphysboro, Ill.—A. W. Sauer, who with his brother, formerly operated the Reliance Mfg. Co. here, died recently at Hot Springs, Ark., from acute rheumatism. Mr. Sauer was a cousin of Philip E. and Geo. N. Sauer, who operate the Sauer Mfg. Co. at Evansville. He gave up active business about 2 years ago.

Rooks Creek (Pontiac p. o.), Ill.—We have completed our cement block office. It is 14x22 ft. and contains 2 rooms. It is roofed with asphalt shingles and due to the tariff reduction we were able to finish the inside with Canadian pine, which makes a splendid finish.—Jas. McMahon, Rooks Creek Farmers Grain Co.

Tolono, Ill.—Wilbur Youngerman, whose bride, Miss Ruth Schulenberg, daughter of H. H. Schulenberg, was killed in a crossing accident last December, 5 days after her marriage, died Oct. 24, from the effects of the injuries he received at the same time. He was internally hurt and had been in the hospital since the accident.

Greenview, Ill.—The Farmers Elvtr. Co. will let contract in a few days for a 30,000-bu. addition to its elvtr. to be 36x48 ft. and 160 ft. high. It will be covered with galvanized iron and roofed with asbestos. When the work is completed the company will have a total capacity of 50,000 bus. The old house is 36x36 ft. and 70 ft. high.

Gibson City, Ill.—Wm. Moyer, an old time grain merchant of this city, died at Bloomington, Oct. 25, at the age of 87. In 1870 Mr. Moyer entered the grain and coal business in this city and continued to handle grain and coal for 15 years. He was compelled to give up active business on account of rheumatic trouble and was confined to a wheel chair for the last 25 years of his life. He had lived in Bloomington since 1894.

Genoa, Ill.—S. T. Zeller & Son, of Ashton, Ill., have bot the elvtr. and grain and coal business of Jackman & Son and will take possession Dec. 1. An unimproved farm in South Dakota was part of the consideration. Mr. Jackman, Sr., will retire from the grain business on account of ill health and Will Jackman will engage in cattle raising. Sam Zeller will move here about Mar. 1, 1915. The sale was made thru James M. Maquire.

Green Valley, Ill.—The new elvtr. of the Farmers Grain & Coal Co. is arranged so that one man can handle the business with a minimum amount of labor. It contains controllable distributing spouts, safety dumps, automatic scale, self trimming loading spout to car, manlift, oil engine, iron spouts, rope drive and all other modern machinery. It is located on the C. & N. W. R. R. Grant M. Sloan has the contract. It will be completed Dec. 15.

Genoa, Ill.—We are retiring from the grain business after about 40 years at the one stand. The business was established by Kendall Jackman early in 1875. In 1885 he was succeeded by K. Jackman & Son, having taken his son Frank into partnership, and this in turn was succeeded in 1902 by Jackman & Son. K. Jackman retired at that time and W. H. Jackman became a member of the firm. We expect to stay out of the business for good.—Jackman & Son.

La Rose, Ill.—F. N. Rood, formerly head of the La Rose Grain Co., was arrested Oct. 9, at Plano, on the charge of using the mails to defraud. It is alleged that he swindled Buckley & Co. of Chicago out of \$17,000 in October, 1913. He gave the latter firm warehouse receipts for 60,000 bus. of grain, which he said, was stored in his elvtrs at La Rose. He lost this money and last January disappeared. When an investigation was made by a representative of Buckley & Co. it was learned that there was no grain in the elvtrs. Mr. Rood is a son-in-law of J. A. Simpson, a well known grain man of Minonk. He has been living with relatives at Plano since he disappeared.

The State Civil Service Com's'n will hold an examination for grain helper on Dec. 5, at 14 points in Illinois. This examination is open to men who are actually residing in Illinois and who are from 21 to 50 yrs. old. The starting salary is \$75 a month, and there is possibility of increase to \$85 a month. Vacancies that may occur in the Grain Inspection Dept. in Chicago and East St. Louis will be filled from the eligible list resulting from this examination. The principal duties of a grain helper are to open car doors, gather samples of grain, deliver them to the office, and assist with simple clerical work. Candidates must pass a rigid physical examination, and should have at least a common school education. Candidates are desired who will be able to qualify later for higher positions thru promotional examinations. The examination will consist of the following parts, weighted as indicated: Training and experience, 3 points; simple clerical duties and grain helpers' work, 7 points. Those who fail to pass the physical examination will not have their other papers rated. Applications must be on file at the office of the Com's'n in Springfield not later than 5 p. m., Nov. 28. The proper forms may

be secured by addressing the State Civil Service Com's'n, Springfield, Ill.

## CHICAGO NOTES.

Wm. White has sold his membership in the Board of Trade and has moved to his plantation at Granada, Miss.

John C. Shaffer, of J. C. Shaffer & Co., has bot a 3,000-acre ranch near Denver and will build a \$100,000 summer home.

Re-admission of Mark Bates to membership in the Board of Trade is opposed by John Hill, Jr., in a circular to members.

W. E. Hudson, of the Bartlett Frazier Co., recently won the prize for the highest score in the golf contest between the cash grain receivers and shippers.

CHICAGO CALLERS: S. W. Strong, sec'y Illinois Grain Dealers Ass'n, Urbana, Ill.; Geo. W. Hunt, Harmon, Ill.; Arthur Banta, formerly Cedar Rapids, Ia., now Chicago.

Arthur Banta, formerly mgr. for Lamson Bros. & Co. at Cedar Rapids, Ia., has made connections with Walter Fitch & Co. and will make this city his headquarters, but will spend part of his time in Iowa.

Sam'l C. Scotten, who came to this city in 1878 from Burlington, Ia., and entered the grain trade, was elected a director of the C. B. & Q. Ry. Co., Nov. 4. In 1907 Mr. Scotten was pres. of Harris, Scotten & Co., which has been out of business for a number of years. Mr. Scotten is a member of the Board of Trade.

Nelson De Golyer and Jos. D. Lewis have applied for membership in the Board of Trade. The following have been admitted to membership: Wm. S. Dugan, S. Liebenstien, Carl W. Gerstenberg, Jas. Farrell, E. J. Kriege, Ben. Fleisher, J. B. Ziegler and Frank J. Kasper. The memberships of Chas. W. C. Dilworth, Wm. E. White, John K. Segrave and Lewis C. Doggett have been posted for transfer.

When Otto Waitzmann, member of the Board of Trade, and a friend reached the Waitzmann home for dinner, Nov. 2, they found Mrs. Waitzmann, a bride of 5 months, unconscious from the effects of gas which was escaping from the gas stove. All of the burners on the stove were open. Every effort was made to revive Mrs. Waitzmann, but she died without regaining consciousness. Mr. Waitzmann, who is with Rosenbaum Bros., is of the opinion that his wife fainted after turning on the gas.

While the members of the Board of Trade do not believe that the city ordinance recently drawn up by the Chicago Municipal Market Com's'n, designed to prevent dishonest com's'n men from swindling shippers of farm produce, is intended to include Board of Trade members, they are vigorously opposing its passage as they claim it is obvious that the ordinance as drawn did include such merchants and they urged their exclusion, because of the red tape involved in the ordinance being too burdensome and unnecessary. Sec'y J. C. F. Merrill appeared before the council at a recent meeting in behalf of the exchange and protested against the passage of the ordinance.

## INDIANA

Anderson, Ind.—The old milling plant of Schalk Bros., which was built by James Crim over 50 years ago, burned recently.

Hoagland, Ind.—Farmers are interested in the organization of a farmers elvtr. company to operate an elvtr.

Jamestown, Ind.—C. E. Oliver, pres. and gen. mgr. of the Jamestown Mfg. Co., has sold the mill and is now living at Warsaw.

Plymouth, Ind.—I do not know of a Mr. C. A. Lemert at this station and he has never owned an elvtr. here as reported. Milner & Combs and myself own the only two elvtrs. here.—E. N. Cook.

Ramsey, Ind.—We have succeeded J. R. White, but do not operate an elvtr., only a warehouse. We buy wheat and ship, buy and sell corn locally. We also handle oats in the spring for seed.—W. R. Voyles, succ'r to Voyles Bros.



Valparaiso, Ind.—John Bauer, mgr. of the elvtr. of the Nickel Grain Co., recently stumbled over a switch lamp while walking to the elvtr. after supper. Investigation showed that an iron bar had been driven into the switch frog in such a way as to wreck any train that passed. Mr. Bauer telephoned the station and the fast passenger train due there in a few moments was stopped and an accident prevented.

Needham, Ind.—My loss in the fire that destroyed my elvtr., Oct. 2, amounted to \$12,500 on the elvtr. with \$5,000 insurance. I will build a new 25,000-bu. ironclad elvtr. having 9 hoppers bins and a detached brick power house. All buildings will be on cement foundations and the basement will be entirely of cement. I will not build new cribs until next summer, but will have the elvtr. arranged so that they can be attached to it. I expect to have the new house ready Dec. 15. It will be modern in every respect.—E. M. Fisher.

#### INDIANAPOLIS LETTER.

Indianapolis, Ind.—Bert A. Boyd Grain Co. incorporated; capital stock \$25,000; incorporators Bert A. Boyd, E. D. Anderson, T. Oddy.

Indianapolis, Ind.—Burglars tried to get into the safe of the Belt Elvtr. & Feed Co. recently but tho the safe was damaged it withstood their efforts.

My father, C. M. Vawter, has withdrawn from the Belt Elvtr. & Feed Co. business, and I have leased the elvtr. property from him and will continue the business as before.—Belt Elvtr. & Feed Co., Fred A. Vawter.

Indianapolis, Ind.—We have formed a corporation to continue the grain business which has been handled for the last 12 years by Bert A. Boyd as an individual. Our officers, Bert A. Boyd, pres.; E. D. Anderson, vice-pres., and Tom Oddy, sec'y-treas., are members of the Board of Trade. Mr. Boyd is also pres. and Mr. Oddy, treas. of the exchange. Mr. Oddy was formerly with Cooper & Oddy. The policy of the company will remain unchanged and it will conduct its business on a strictly brokerage and com'n basis.—Bert A. Boyd Grain Co.

#### IOWA

Fort Dodge, Ia.—The 10,000-bu. elvtr. of the Farmers Elvtr. Co. has been completed.

Dayton, Ia.—Fred Magnusson is now second man at the elvtr. of the Farmers Elvtr. Co.

Avoca, Ia.—The New Centennial Mill Co. will install a dust collector and receiving separator.

Dedham, Ia.—The elvtr. of the B. H. Shute Co. has been completed and is in operation.

Eagle Grove, Ia.—The Farmers Elvtr. Co. is making repairs and improvements in its elvtrs. here.

Middletown, Ia.—The Middletown Elvtr. Co. has installed a mill in its elvtr. James Bower is mgr.

Booneville, Ia.—The Taylor & Patton Co., of Des Moines, are building a new elvtr. at this station.

What Cheer, Ia.—Stephenson & Enaleby are the only grain dealers at this point at present.—S. T. A.

Flugstad, Ia.—Work on the improvements to the elvtr. of the Farmers Elvtr. Co., is progressing rapidly.

Brooklyn, Ia.—The Brooklyn Lbr. & Grain Co. is wrecking its old elvtr. and will build a thoroughly up-to-date house on the site. The new elvtr. will be operated by electricity.

Raleigh, Ia.—J. H. Hale, formerly mgr. for the Skewis Grain Co. at Sioux Rapids, is now mgr. for the company at this point and will take care of both the elvtr. and lumber yards.

Denison, Ia.—The new elvtr. of the Farmers Elvtr. Co. has been completed and is in operation under the management of Chas. Menugh, who has been in the grain business for many years.

Blanchard, Ia.—We have not built an elvtr. here this year as reported.—Blanchard Mill & Elvtr. Co.

Van Horn, Ia.—W. C. Yeisley, who formerly owned an elvtr. at Blairstown, has bot the elvtr. of the King-Wilder Grain Co.

Clio, Ia.—We lease the large warehouse and scales of J. D. Johnson at this point and he is our agt. here.—Alley Grain Co., Mercer, Mo.

Conger, Ia.—J. W. Nuzun is out of the grain business here and is now at Wauke. There is no elvtr. or grain dealer in town now.—S. T. A.

Badger, Ia.—We have installed a new elvtr. belt and cups and have built a flour warehouse, 14x20 ft.—T. A. Pfund, mgr. Farmers Elvtr. Co.

Sheldon, Ia.—J. S. Janssen, pres. of the Farmers Elvtr. Co., is nursing a broken leg. He was kicked by a horse and the bone was fractured.

Ayrshire, Ia.—Martin J. Conry, who recently sold his elvtr. at Paton, has decided to re-enter the grain trade and has bot an elvtr. at this station.

Pioneer, Ia.—The new elvtr. at this station is being built for John Wittman. C. A. Rowe is doing the work, but will not own the house as reported.

Manson, Ia.—A. Hakes is raising the cupola of his elvtr. 7 ft., to accommodate a new elvtr. leg. He will also install a 2,500-bu. per hour dump scale.

Silver City, Ia.—The report that the Farmers Elvtr. Co. is building an elvtr. at this point is wrong. No elvtrs. are being built at present.—C. H. Kruse.

Auburn, Ia.—It is reported that Lee Jones has bot the interest of P. J. Barry in the elvtr. of Howard & Barry. The new firm will operate as Jones & Howard.

Sioux Rapids, Ia.—M. P. Typper has succeeded J. H. Hale as mgr. for the Skewis Grain Co., Mr. Hale having been transferred to the company's elvtr. at Raleigh.

Nuel (Vincent p. o.), Ia.—The elvtr. of the Farmers Elvtr. Co. of Eagle Grove, at this station, is being put into first class shape. Many improvements will be made.

Goldfield, Ia.—We are just completing our new elvtr. and have erected a flag pole on top of it from which we expect to fly a large banner bearing our name.—Farmers Elvtr. Co., D. H. Keith, mgr.

Charles City, Ia.—I have leased the elvtr. on the C. M. & St. P. and am handling grain, coal, feed and salt on my own account. I was mgr. for the Farmers Exchange for 6 years.—Theo. G. Schilling.

Ontario, Ia.—The Farmers Grain Co. has been organized at this station and the following officers named: F. S. Jones, pres.; A. Stoll, vice-pres.; A. E. Ross, sec'y, and E. C. Hutchinson, treas. The capital stock will be \$10,000.

Joice, Ia.—The elvtrs. of the Farmers Co-operative Ass'n and the Independent Grain & Lbr. Co. were threatened with destruction. Oct. 26, when fire spread thru an adjacent lumber yard. Hard work, however, saved both houses.

Germania, Ia.—E. J. Riley has brot suit against H. T. Sharper for alleged breach of contract. Mr. Riley claims that July 31, Sharper sold him 2,000 bus. of No. 3 oats at 28½¢ per bu. but later refused to deliver them at that price.

Dixon, Ia.—The elvtr. operated by the D. Rothschild Grain Co., containing 6,500 bus. of grain, burned at 8 p. m. Oct. 20; loss \$15,000. The elvtr. was owned by Mrs. Anna Heuer and is a total loss to her as she allowed the insurance policy to lapse last August. The grain was lightly insured by Chas. Friedericks.

Albia, Ia.—The safe in the office of the Wilkin Grain Co., was blown open by burglars, Oct. 26, who first drugged the watch dog left on guard. The robbers secured \$26.27 in cash, a number of valuable papers and notes. This is the third time that the safe of the company has been blown open and robbed. The thieves opened the outer door of the safe by picking the combination and shattered the inner door with nitro-glycerine.

Boone, Ia.—L. W. Johnson was elected pres. and E. F. Jones vice-pres. of the Farmers Elvtr. Co. at its recent annual meeting.

Cedar Rapids, Ia.—Arthur Banta has severed his connection with Lamson Bros. & Co. and E. T. Northam, formerly mgr. for the company at Dixon, Ill., has succeeded him as mgr. here. He has made connections with Walter Fitch & Co. of Chicago, with headquarters in that city, but will spend part of his time in Iowa.

Muscatine, Ia.—A proposition to build an elvtr. here was made to us some time ago by the Albert Heiser Co. but I understand nothing definite has been done about the matter so far. I do not know of any farmers elvtr. company being organized in this vicinity as has been reported.—J. J. Fishburn, asst. sec'y, Chamber of Commerce.

Donahue, Ia.—Rohlk & Goettsch have let contract to the Burrell Engineering & Constr. Co. for a 15,000-bu. cribbed elvtr. to be erected on the site of the present house which will be wrecked. The new house will be on a concrete foundation and will be covered with galvanized iron. The equipment will include a Western Sheller and Cleaner and engine. The company has notified its patrons that all grain sold to it must be delivered by Nov. 10, as the old house will be emptied on that date and the work of wrecking it started. While the new elvtr. is being built the company will handle grain direct from wagons to cars. The new house will be on the St. P. R. R. and is to be finished Jan. 1.

#### DES MOINES LETTER.

The partnership recently formed by H. H. Pratt and C. J. Ristvedt will operate as the Iowa Brokerage Co.

Wright & McWhinney, who have been handling the wire of Lamson Bros. & Co., of Chicago, at this market, have been forced by the pressure of their own business to give it up and R. L. Edwards, formerly at the Sioux Falls, S. D., office, of the Lamson company, is now local mgr., with an office in the Hubbell Bldg. E. C. Therme will be his ass't.

All bids on the 14 elvtrs. of the B. A. Lockwood Grain Co. and the plant of the Shanon & Mott Co., were refused by Referee in Bankruptcy Harry Whittaker, Oct. 26, on the ground that they were too small. The bids only totaled \$50,000 on property appraised at \$125,000. The trustees were ordered to continue with power to arrange for private sale of all or any part of the property, subject to the consideration of the creditors. Parley Sheldon, W. D. Meltzer, J. W. Radford, J. G. Rounds, and R. A. Crawford have been elected as an advisory com'te to assist the trustee in making a sale.

#### KANSAS

Harris, Kan.—The elvtr. of H. H. Brown has been greatly improved.

Lindsborg, Kan.—The Farmers Union may buy an elvtr. at this point.

Barnard, Kan.—Farmers are interested in building an elvtr. at this station.

Cheney, Kan.—W. L. Scott & Sons will thoroly overhaul and repair their elvtr.

Webber, Kan.—B. A. Jennings is mgr. for Geo. Scoular of Superior, Neb., at this station.

Attica, Kan.—I am out of the grain business at present.—John P. Charles, formerly mgr. McCoy Mill & Elvtr. Co.

Dillwyn, Kan.—R. Doggett is now agt. at the elvtr. of the Rock Mill & Elvtr. Co.—G. J. S.

Kismet, Kan.—We have bot the elvtr. of J. H. Collingwood & Co.—Kismet Equity Exchange Co.

Ottawa, Kan.—The New Process Mfg. Co. has completed repairs on its plant and it is again in operation. F. M. Smith is mgr.

Nashville, Kan.—The new elvtr. of the Bolin-Hall Grain Co. was completed Nov. 1. The White Star Co. had the contract.



Baxter Springs, Kan.—There has been no elvtr. fire here as reported. Jaqueth & Shields operate the only elvtr. here.—B. H. Shields.

Newton, Kan.—The Newton Mlg. Co. is building an elvtr. and warehouse near the Mo. Pac. tracks. A spur has been built to the site.

Olathe, Kan.—H. S. Hadley, pres. of the Hadley Mlg. Co., is seriously ill at Denver, Colo. Mr. Hadley is a former governor of this state.

Spring Hill, Kan.—J. S. Null is the only regular grain dealer at this station. He has just completed a 6,000-bu. addition to his elvtr.—S. T. A.

Hillsdale, Kan.—The Morrison Barker Merc. Co. has succeeded P. J. Morrison & Co.—Protzman & Son are also in the grain business here.—S. T. A.

Darlow, Kan.—Oran Freese, mgr. for the Wm. Kelley Mlg. Co., died recently. Mr. Freese was well known in the milling and grain circles of Hutchinson.

Sublette, Kan.—S. E. Cave & Sons are not in the grain business at this station. The C. C. Isley Lbr. Co. is the only dealer here. G. E. Lindemon is mgr.

Winona, Kan.—L. A. Jordan owns the only elvtr. here and there is no Farmers Elvtr. Co. at the station, nor has such a company bot an elvtr. as reported.—S. T. A.

Jewell, Kan.—H. E. Hill has leased my elvtr. and I am out of the grain business.—O. A. Seaton.—Mr. Hill will operate the house in conjunction with his own elvtr. here.

Page City, Kan.—A. C. Ward now has his new elvtr. completed and is taking in grain. The elvtr. has a capacity of 7,000 bus., is iron-clad and has a detached power house.

Hudson, Kan.—The engagement of Robert Klug, chief engineer of the Stafford County Flour Mills Co., to Miss Ida Plagens has been announced. They will be married during the month.

Gridley, Kan.—The Houston Lbr. Co. is still in business at this station. P. J. Clark is also going to load a few cars of kafir corn I understand. L. D. Funk also handles feed and grain here.—S. T. A.

Hutchinson, Kan.—We have moved our Dodge City office to this city and have no office there at present. We are now handling all of our business thru this office and will use it as our headquarters hereafter.—Hugoton Elvtr. & Warehouse Co.

Niles, Kan.—I am mgr. for the Kansas Flour Mills Co. at this point. They, or rather I, leased the elvtr. of the Farmers Elvtr. Co. for a year. The Murphy Grain Co. is the only other grain dealer in town.—L. H. Kueker, formerly mgr. for Farmers Elvtr. Co.

Hamilton, Kan.—We have completed a new ironclad elvtr. with capacity for 6,000 bus. of grain and 4 carloads of sacked feed. Our equipment includes scales, grinder, engine and other up-to-date machinery. The elvtr. is at this station not at Hamilton, Mo., as has been reported.—Ulrich Bros. & Joy.

Ft. Scott, Kan.—When C. Fulkerson, mgr. of the mill of the Goodlander Mill of the Kansas Flour Mills Co., at this station, recently attempted to kick a belt off a pulley without stopping the machinery, his foot was caught between the belt and the pulley and was so badly crushed that his leg had to be amputated.

Hudson, Kan.—The new reinforced concrete mill and elvtr. of the Stafford County Flour Mills Co. has been completed and is in operation. The elvtr. consists of 4 tanks with a capacity of 75,000 bus. and it is equipped with up-to-date machinery including cleaners, power shovel, separators, automatic scales, conveyor belts, etc. A brick and concrete power house contains a 125-h. p. engine and the entire plant is lighted by electricity and heated by steam. All the elvtr. legs and spouting are of galvanized iron covered with aluminum paint. The interior of the mill is painted white and the windows are of wired glass set in metal frames.

Byers (Odee p. o.), Kan.—I am building a 13,500-bu. elvtr. at this station which is on the A. & N. R. R., 17 miles northwest of Pratt. The equipment will include a 6-ton wagon scale, 12-h. p. engine and 6-bu. Richardson Automatic Scale. The house will be the same as my elvtr. at Strickler.—C. M. Clark, Pratt.

Topeka, Kan.—The following have recently applied for membership in the Kansas Grain Dealers Ass'n: Gafford Lumber & Grain Co., Minneapolis, Kan.; Pittsburg Elvtr. Co., Pittsburg, Kan.; Far. Grain & Supply Co., Padonia, Kan.; M. E. Wunderlich, Sylvan Grove, Kan.; F. W. Herman, Lincoln, Kan.; Wm. F. Bolan, Lucas, Kan.; B. C. Kenyon, Bogue, Kan.; Far. Union Gr. Dealers Ass'n, Damar, Kan.; Far. Co-Oper. Merc. & Shipping Ass'n, Zurich, Kan.; Pittsburg Corn Mills, Pittsburg, Kan.; Pittsburg Modern Mlg. Co., Pittsburg, Kan., and Kelso Grain Co., Cherokee, Kan.—E. J. Smiley, sec'y.

## WICHITA LETTER.

Chilton L. Wagner, of the Wagner Grain Co., has been ill for some time.

The E. E. Roehen Grain Co. has moved into new offices in the Sedgwick Bldg.

J. E. Howard, who recently suffered a paralytic stroke, is again on his feet and at the office.

W. R. Watson, pres. of the Watson Com's'n Co., has been confined to his home for some time with a severe attack of sciatic rheumatism.

Marshall Hall, of St. Louis, Mo., has bot the membership of E. W. Jones and has made application for transfer.—J. H. Sherman, sec'y Board of Trade.

## KENTUCKY

Newport, Ky.—Geo. Keller will build an addition to his elvtr.

Paris, Ky.—R. B. Hutchcraft, Sr., made an assignment Oct. 30. His liabilities are placed at \$200,000 and assets at \$100,000.

Brodhead, Ky.—A mill and elvtr. will be erected at this point by John and C. T. Riddle. A company has been incorporated with a capital stock of \$10,000.

Maysville, Ky.—The new plant of J. C. Everett & Co. will have an elvtr. capacity of 50,000 bus. The house will be 66x160 ft. and will contain the elvtr. and a warehouse.

Cadiz, Ky.—A. P. and Stanley White, props. of the Cadiz Flour Mills & Elvtr. Co., have installed an 80-h. p. oil engine and will put in a municipal lighting plant.

Mt. Sterling, Ky.—Jacob F. Henry, for many years in the grain and hay business at this point, was killed recently in an automobile accident in Chicago, Ill. He was 65 years old.

## MARYLAND

Baltimore, Md.—Dudley G. Gray has applied for membership in the Chamber of Commerce.

## MICHIGAN

Fillon, Mich.—Felix Des Jardins is now operating the Fillon Elvtr.

Omer, Mich.—The plant of the Omer Mill & Elvtr. Co. burned recently; loss, \$200,000.

Hudson, Mich.—We are building a 36x60 ft. grain and feed warehouse.—Cruse & Gaskill.

Freeport, Mich.—The Farmers Elvtr. Co. has been organized; capital stock, \$10,000. G. L. D. Peterson and others incorporators.

Ionia, Mich.—Jonathan Hale & Sons have let contract for the wrecking of the old elvtr. and will build a new house on the site.

Burr Oak, Mich.—Benj. Sheldon, of the Sheldon & Willer Elvtr. Co. operating elvtrs. here and at Oriand and Angola, Ind., died recently.

Detroit, Mich.—James W. Flynn, one of the oldest traders on the Board of Trade, who was confined to his home for almost a month, is again at his desk.

Pontiac, Mich.—B. E. Cumiskey is contemplating the erection of an elvtr. and warehouse at this point. He was formerly mgr. and sec'y of C. E. DePuy & Co.

Detroit, Mich.—Elvtr. "A," the first elvtr. ever built in this city, is being wrecked by the Michigan Cent. Ry Co., owners. The house was built about 1860 and was the only elvtr. here for 10 or 15 years. It stands in the center of the M. C. yards and the site is needed for switching facilities.

## MINNESOTA

Guckeen, Minn.—Farmers are interested in the elvtr. proposition.

Pipestone, Minn.—The elvtr. of the Farmers Co-operative Co. has been completed.

Welcome, Minn.—Ed Bishop has left the employ of the Independent Grain & Lbr. Co.

Ashcreek, Minn.—The Farmers Elvtr. Co. is extending its driveway and putting it under cover.

Wegdahl, Minn.—The Farmers Elvtr. Co. has completed the 40,000-bu. concrete addition to its elvtr.

Menahga, Minn.—J. C. Johnson has bot the Ristmen Gosslee Elvtr. and is operating it.—S. T. A.

Owatonna, Minn.—J. G. Kalms, of Minneapolis, is now mgr. of the rye mill of the L. G. Campbell Mlg. Co.

Easton, Minn.—J. M. Winniskiser is mgr. for the Farmers Elvtr. Co., which recently succeeded the Easton Grain Co.

Le Sueur Center, Minn.—The Waterville milling company has bot the local elvtr. and will use it as a reserve storage house.

Goodridge (no p. o.), Minn.—The new elvtr. of the Hanson & Barzen Mlg. Co. was completed and put into operation Oct. 26.

New Prairie sta. (Cyrus p. o.), Minn.—The elvtr. of the Farmers Elvtr. Co. burned recently. The house will probably be rebuilt at once.

Springfield, Minn.—Andrew Raus, formerly mgr. for the North Star Grain Co. at Clements, has been transferred to the company's elvtr. here.

Renville, Minn.—A. M. Holton has bot the Hoffman-Holton Co. elvtr. at this station and is replacing the gasoline power with an electric motor.

Good Thunder, Minn.—The Farmers Co-operative Exchange has built an addition to the office, installed electric lights and a new shelter in its elvtr.

Marshall, Minn.—It is reported that the office of the Gould Grain Co. in this city, of which Guy Blanchard is mgr., has been closed until business conditions improve.

Winona, Minn.—J. K. Howle, for 15 years supt. of the Bay State Mlg. Co., has resigned and moved to Minneapolis where he will be employed by the Washburn-Crosby Co.

St. Paul, Minn.—The grain screenings elvtr. of Clarence C. Gray burned Oct. 27; loss \$16,000. A new elvtr. will be built at once. Five horses belonging to the company perished.

Hancock, Minn.—W. L. Johnson, for the last 3 years mgr. for the Farmers Merc. & Elvtr. Co. at Kenyon, has bot the elvtr. of John A. Johnson at this station and is now in possession.

Clements, Minn.—F. Bloedow has bot the elvtr. of the North Star Grain Co. and will operate it in connection with his own elvtr. at this station. Andrew Raus, agt. for the North Star company, has been transferred to Springfield.

Hatfield, Minn.—The elvtr. of J. L. Denhart, containing a carload of oats, burned at 9 p. m., Oct. 21; loss \$4,000; partially covered by insurance. The flames spread to the coal sheds and office building and both were destroyed. Ed. Zimmerman was agt.



Bluffton, Minn.—My 22,000-bu. elvtr. containing 11,000 bus. of grain burned at 3 p. m., Oct. 29; loss on building \$3,000, insurance \$1,000; loss on grain \$8,000, insurance \$4,000. I will build either a small mill or elvtr. to replace the house burned.—R. M. Stuntebeck.

Rochester, Minn.—The 80,000-bu. elvtr. of the Boler Scanlan Co., containing \$10,000 worth of grain, burned at 9 p. m., Oct. 25. A warehouse of the company adjoining the elvtr. and a warehouse belonging to a lumber and cement company were also burned, the loss amounting to \$60,000. The fire spread to 3 loaded box cars on the side-track and destroyed them. The elvtr. will be rebuilt at an early date.

St. Paul, Minn.—The request of the Cooperative Equity Exchange that the two suits brot against the company by Greenfield & Crumpton, of Duluth, for an accounting and damages amounting to \$20,000 for alleged breach of contract, be dismissed on the ground that the plaintiffs failed to comply with the order of the court requiring them to file a more specific complaint by Sept. 8, was denied by Judge Booth of the Federal Court and the time for the filing of the amended complaint by the plaintiffs was extended.

St. Cloud, Minn.—Wm. Stratton, vice-pres. of the Geo. Tileston Mlg. Co., and sales-mgr. for the Gt. Northern Flour Mills Co., which recently bot the Tileston plant, died Oct. 23 at the age of 61. His death was due to heart disease and was a severe shock to his many friends as he was at his desk the day before he died and seemed in his usual good health. Mr. Stratton had been in the grain and milling business for 41 years, starting with the Yeager Mlg. Co. of St. Louis, Mo., in 1873. For 2 years he was pres. of the Indiana Millers Ass'n, being connected with the Blanton Mlg. Co. of Indianapolis. In 1908 he bot an interest in the Tileston company and has been with them since that time.

#### DULUTH LETTER.

Geo. Spencer, pres. of the Consolidated Elvtr. Co., is slowly recovering from the effects of an operation.

The membership of A. O. Grover has been posted for transfer.—Chas. F. MacDonald, sec'y Board of Trade.

A. C. Loring, pres. of the Minneapolis Chamber of Commerce, has applied for membership in the Board of Trade.

The Standard Grain Co., incorporated; capital stock \$100,000; incorporators, H. S. Newell, W. H. Kilchil and Hugh J. McClearn.

Mgr. A. Wray Withrow of the H. Poehler Co., is wearing a broad smile these days. There is a brand new grain dealer in the Withrow home.

John T. Pugh, connected with the Van Dusen-Harrington Co., has been seriously ill and his physicians have ordered a long rest from business activities. He is suffering from a nervous breakdown.

#### MINNEAPOLIS LETTER.

W. F. Hyde has transferred his membership in the Chamber of Commerce to G. R. Martin.

Agitation against bucket-shops has received a new impetus in this city and a fresh campaign is in progress. Lack of stock quotations was a severe blow to these institutions, but very likely they will have to go out of business if grain quotations are withheld from them.

By climbing to the outside of the cupola by a rope and fashioning a rope swing, 100 ft. above the sidewalk, Anton Christensen, employed in the Martin Elvtr. operated by the Brooks Elvtr. Co., saved the house from destruction by fire Oct. 28. A blaze was discovered in the cupola, but could not be reached until Christensen volunteered to use the chemical hose and made the climb. He worked for 2 hours, but won his flight.

### MISSOURI

Odessa, Mo.—I am out of the grain business for the present.—Milton Varner.

Amity, Mo.—The Helm Grain Co. has sold its elvtr. at this station and at Maysville.

Freeman's Park (no p. o.), Mo.—The Helm Grain Co., of St. Joseph, has recently completed an ironclad elvtr. at this station.

Hamilton, Mo.—The elvtr. reported to be under construction for Ulrich Bros. & Joy at this point, is being built for them at Hamilton, Kan.

Chula, Mo.—We have no warehouses at this station or at Melbourne and at present have no agts at either place.—Alley Grain Co., Mercer.

Billings, Mo.—Jos. L. Pearce, of this city, bot the property of the defunct Kastendieck-Blades Mlg. Co., Oct. 19, paying \$6,300.—John Schmoon, referee in bankruptcy.

Hamilton, Mo.—We are operating the elvtr. of Frank Clark and as far as we know, no one intends to build another house at this point as has been reported.—S. L. Bainter.

St. Joseph, Mo.—The new 125,000-bu. addition to the Burlington Elvtr. has been completed and will be put into immediate operation by the recently incorporated Burlington Elvtr. Co.

Boonville, Mo.—The Sombart Mlg. Co., which has been in business here for 52 years, was recently re-incorporated; capital stock \$50,000; Chas. A. Sombart, Fred. C. Sombart and Chas. L. Vollrath incorporators.

Forest City, Mo.—H. L. Dannen and R. E. Bird, of the St. Joseph Hay & Feed Co., St. Joseph, have bot a half interest in the elvtr. of P. A. Landers and the house will now be operated as P. A. Landers & Co., with Mr. Bird as mgr.

Wellsville, Mo.—I have severed my connection with W. H. Perrine & Co. at Norborne and have bot a half interest in C. W. Glynn & Co. at this point. We will operate as Glynn & Winkler and will handle grain, flour, mill feed, etc.—Arch Winkler.

Skidmore, Mo.—E. Bosley owns an elvtr. here but it has been out of commission and has not been operated for the last 3 or 4 years. In fact there is no elvtr. here, altho both banks buy wheat on track as reported. We buy and sell corn on track.—Kellogg Grain & Seed Co.

Waverly, Mo.—The elvtr. of W. A. Genter & Co. was completely destroyed by fire that was discovered about midnight, Nov. 1. The elvtr. did not contain very much grain at the time of the fire. Loss on building, \$5,000; insurance, \$3,500. Loss on stock, \$600; fully insured.

Silex, Mo.—The Farmers Elvtr. Co. has been organized at this point and as soon as incorporation papers are received we expect to build a modern elvtr. on the St. L. & H. R. R. Our officers are B. R. Williams, pres.; C. P. Robinson, treas. and myself sec'y.—R. E. Williams.

Reeds, Mo.—The Farmers Elvtr. Co. has been organized with a capital stock of \$5,000. The company will have an elvtr. at this point. S. Goodner, of Sarcoxie, has been elected temporary pres. and Billy Williams, of White Oak, sec'y. W. W. Whitaker, who has shipped wheat from this point for a number of years, is also interested.

#### KANSAS CITY LETTER.

A. C. Loring, of Minneapolis, has been admitted to membership in the Board of Trade.

The officers of the Southwestern Mlg. Co. have been moved to the top floor of the Dwight Bldg.

Nov. 7 the Board of Trade voted to increase the commission charge on cash corn from  $\frac{1}{2}\text{c}$  to  $\frac{3}{4}\text{c}$  per bu. The vote was 128 to 4.

Martin Ismert of the Ismert-Hincke Mlg. Co., broke his arm recently while cranking his automobile. He was in New York City at the time of the accident.

Kansas City, Mo.—J. A. Vickers tried to climb a telephone pole 3 miles east of Wamego, Kans., on Oct. 28. He injured his right arm and bruised his body but kept on moving the same day after repairing the car.

Kansas City, Mo.—Geo. H. Davis, of the Ernst-Davis Grain Co., delivered an address on "What the Board of Trade Means to Kansas City," at a dinner of the K. C. Ass'n of Credit Men, Oct. 22. Mr. Davis was formerly pres. of the exchange.

#### ST. LOUIS LETTER.

The Western Elvtr. at Madison, Ill., operated by the Elmore-Schultz Grain Co., has been declared "regular."

Miss Dorothy Hubbard, granddaughter of R. M. Hubbard, pres. of the Hubbard-Moffitt Com's'n Co., was married Oct. 26 to Irvin A. Sims, of Decatur, Ill.

A new switchboard and telephone booths have been installed in the trading hall of the Merchants Exchange. The booths are arranged so that the quotation board can be easily seen by those using the fones.

Thos. F. Dunn, who has been mgr. for the Union Telegraf Co. on the Merchants Exchange for many years, died suddenly Oct. 27. Mr. Dunn had a wide acquaintance among the grain men at this market and at Chicago, and will be greatly missed by all who knew him. His brother, E. Dunn, has succeeded him as mgr.

The following have been recently admitted to membership in the Merchants Exchange: Alfred C. Gary, E. W. Moore, Henry J. Baltz, C. M. Woodward, Wm. Louis Malkemus, Tom Randolph, Jas. K. Polk and J. B. Lillie. The following memberships were transferred: Geo. D. P. Jones, Allen Baker, S. J. Leach, Henry D. Sturtevant, John Hogan Boogher, C. H. Taylor, Falk Levy and B. F. Edwards.—Eugene Smith, sec'y.

The U. S. & S. A. Contract Ass'n has been organized in this city to form a buying and selling syndicate in South America. The ass'n will have a capital stock of \$100,000 and is backed by prominent grain dealers, millers and business men of the city. It will be modeled on the lines of the Hudson Bay Co. of Canada and will establish branch offices in the U. S. and Central and South America. John S. Macginnis is one of the organizers. L. D. Kingsland is also interested.

### MONTANA

Carter, Mont.—A contract has been let for an elvtr. at this point.

Logan, Mont.—The Montana Central Elvtr. Co. has just completed its 30,000-bu. elvtr.—S. T. A.

Winfred, Mont.—The new elvtr. of the Cragin Elvtr. Co. will be completed in a few days.

Drummond, Mont.—The Montana Central Elvtr. Co. has bot the elvtr. of the Farmers Elvtr. Co.

Brockton, Mont.—I was formerly mgr. for the Farmers Elvtr. Co. at Rogers, N. D.—O. G. Lund, now mgr. Farmers Elvtr. Co.

Glendive, Mont.—W. W. Woods is now mgr. for the Occident Elvtr. Co. and H. B. Zellar is agt. for the Farmers Elvtr. Co.—M. M. Schockley, mgr. Eastern Montana Elvtr. Co.

Raymond (Plentywood p. o.), Mont.—I have resigned as agt. for the Hanson & Barzen Mlg. Co. at this station and am going back to Minnesota for the same people. John D. Schoenecker is the new agt.—H. A. Halvorsen.

Dillon, Mont.—The Dillon Mlg. & Elvtr. Co. has been organized by H. G. Prottinger and has taken over the elvtr. of the Beaverhead Elvtr. Co., which has been idle for some time. The company is capitalized at \$50,000. Mr. Prottinger is pres.; W. A. Scott is sec'y and John Bain, treas. Mr. Scott and Mr. Bain reside at Salt Lake City, Utah, but Mr. Prottinger has removed to this city and will manage the plant. A 150-bbl. mill will be built by the company in the spring.



Brockton, Mont.—The 30,000-bu. elvtr. of the recently organized Farmers Elvtr. Co. has been completed and is in operation. Officers of the company are C. P. Goodwin, pres.; Henry Miller, vice-pres.; L. Peterson, sec'y-treas.; S. S. Nelson, ass't sec'y, and O. G. Lund, mgr.

Scobey, Mont.—The new 125-bbl. mill and 17,000-bu. elvtr. at this point has been completed and the plant will be put into operation at an early date. The mill is 36x40 ft. and the elvtr. 18x40 ft. L. F. Working, of Hutchinson, Minn., will manage the mill and J. D. Smith will be grain buyer.

Homestead, Mont.—Our 30,000-bu. elvtr. was recently completed by Honstain Bros., who had the contract. Our company is capitalized at \$25,000 and our officers are L. Crawford, pres.; R. G. Tyler, vice pres.; Earl C. Phillips, sec'y, and H. Jensen, treas.—Eugene Olsgard, mgr. Farmers Elvtr. Co.

## NEBRASKA

Eddyville, Neb.—The local elvtr. burned recently.

Kimball, Neb.—Farmers Lbr. & Grain Co. incorporated; capital stock \$50,000.

Atlanta, Neb.—J. M. Hopkins succeeded Chas. Woods as agt. for C. B. Seldomridge.

Haigler, Neb.—I am now agt. for the Haigler Equity Exchange.—Chas. Balderston.

North Bend, Neb.—The Farmers Union Co-operative Co. has installed a new wagon scale.

Powell, Neb.—R. A. Danskin has succeeded the Lincoln Grain Co. at this station.—S.

Hildreth, Neb.—The Farmers Grain & Supply Co. has installed a 15-h. p. gasoline engine.

Waverly, Neb.—The Waverly Grain Co. will install a new engine to operate the corn grinder.

Kimball, Neb.—I am mgr. for the recently incorporated Farmers Lbr. & Grain Co.—R. D. Wilson.

Clay Center, Neb.—V. F. Chandler has succeeded C. B. Nance as mgr. for the Clay Center Grain Co.

Lincoln, Neb.—The Armour Grain Co. has opened an office in the Natl. Bank Bldg. Geo. H. Dunn is in charge.

Pauline, Neb.—John W. McCleery will raise the cupola of his elvtr. 12 ft. and will install a direct loading spout.

Walton, Neb.—Mayer & Francke have succeeded J. W. Bailey and operate the East Elvtr.—T. C. Wilson, prop. West Elvtr.

Callaway, Neb.—Clide Bradham has succeeded me as agt. for the Trans-Mississippi Grain Co. here.—H. F. Freytag transferred to Shelton.

Dix, Neb.—R. R. Barnes is pres. of the company that is building an elvtr. here.—R. D. Wilson, mgr. Farmers Lbr. & Grain Co., Kimball.

Western, Neb.—Our officers are M. I. Kilmer, pres., L. N. Wheeler, sec'y, and Fred Zable, treas.—Geo. F. Witt, mgr. Western Elvtr. Ass'n.

Hansen, Neb.—The Platte Grain Co. has installed a 4-ton type registering beam hanging frame wagon scale. I. J. Herring of Hastings did the work.

Guide Rock, Neb.—The stockholders of the Farmers Union has voted to build an elvtr. at this station. Henry Somerhalder is one of those interested.

Ingham, Neb.—Axtell Bros. are our agts. and we are the only grain dealers here at present, L. A. Chamberlain having sold out.—Bodman-McConaughy Co.

Omaha, Neb.—The hay and feed offices of the Cavers-Sturtevant Co. have been moved from the Brandeis Bldg. in this city to the elvtr. at Council Bluffs, Ia.

Shelton, Neb.—I have been transferred as mgr. of the company's elvtr. at this station.—H. F. Freytag, formerly agt. for the Trans-Mississippi Grain Co. at Callaway.

Neligh, Neb.—Howard Stevenson has left the employ of the Neligh Mills Co.

Norman, Neb.—Ed. McKibbin has resigned as mgr. for the Farmers Business Ass'n and will go to Geneva as agt. for the Hynes Elvtr. Co. He will leave Dec. 1.

Doniphan, Neb.—The Hall County Grain Co. has erected an 8,000-bu. steel storage tank made by the Hastings Foundry & Iron Works. G. H. Birchard had the contract.

Barney (Peru p. o.), Neb.—The elvtr. of the Jones Grain Co. was recently struck by lightning but was only slightly damaged, no fire resulting.—A. B. Wilson, Nebraska City.

Keene, Neb.—I have succeeded V. C. Wilson as mgr. for the Keene Grain, Stock Lbr. & Coal Co. The Nebraska-Iowa Grain Co. is the only other dealer here.—O. C. Smith.

Smartville (St. Mary p. o. name), Neb.—The Farmers Elvtr. Co. has succeeded the Lincoln Grain Co. and is operating the elvtr. of that company under lease. J. C. Miller is mgr.

Emerson, Neb.—The elvtr. that was recently purchased by the Saunders-Westrand Grain Co. and myself is closed and will be used for storage purposes only.—Oscar Bring.

Heartwell, Neb.—C. H. Taylor, agt. of the Shannon Grain Co. here, has mysteriously disappeared and left a wife and child in destitute circumstances. His portrait is published elsewhere.

Pickrell, Neb.—E. W. Williams is not in the grain business. He gets card bids and market letters from a number of Kansas city and Omaha firms. He leased an elvtr. at this station in 1911 for a year.

Homer, Neb.—Investigation has brot to light the fact that the fire that recently destroyed the elvtr. of T. J. O'Conner was the work of incendiaries. The loss amounted to \$7,000. The elvtr. will probably be rebuilt.

Jackson, Neb.—We are replacing the coal sheds burned Oct. 19, with a 6-bin shed 16x60 ft. and 11 ft. high. The foundation and floor are concrete and the roof is of galvanized steel.—J. W. Collins, agt. Atlas Elvtr. Co.

Scotia, Neb.—The Farmers Grain & Supply Co. has been organized at this station. Chas. Biskeborn is pres. and Carl Vanskike, sec'y. The new company will take over the elvtr. of the Scotia Grain & Stock Co. about Jan. 15, 1915.

Maxwell, Neb.—The Coates Lbr. & Coal Co. has bot the grain, lumber and coal business of the C. F. Iddings Co., which that company purchased from the Maxwell Lbr. & Grain Co. The latter company has recently been dissolved.

Valley, Neb.—The recently incorporated Farmers Co-operative Ass'n has let contract to the Younglove Constr. Co. for an elvtr. Officers of the company are C. W. Miller, pres., E. E. Carlson, vice-pres., Chas. Waugh, sec'y and A. W. Lydick, treas.

Abie, Neb.—Our recently incorporated company has bot the elvtr. of the Nye-Schneider-Fowler Co. Officers of the company are Jas. Cink, pres., Ed. Krenk, vice-pres.; A. D. Malovec, sec'y, and J. L. Vovina, treas.—Emil Peltz, mgr. Farmers Grain & Lbr. Co.

Creston, Neb.—The Crowell Lbr. & Grain Co. is installing a wagon scale without using any wood whatsoever. All of the scale except the metal mechanism is of concrete and steel, the platform and retaining walls being of concrete and the supports of structural steel. The scale and the structural steel are being furnished by the American Supply Co.

Central City, Neb.—While inspecting the new elvtr. of the T. B. Hord Grain Co., at Rogers, J. W. Hutchinson, mgr. for the same company at this point, slipped and cut his foot slightly. Mr. Hutchinson considered the cut a trivial one, and paid little attention to it, but later infection set in and blood poisoning was narrowly averted. He is showly improving at present

and hopes to be back at the elvtr. very soon.

Jackson, Neb.—The coal sheds of the Atlas Elvtr. Co., adjacent to the elvtr., burned at 12:30 p. m., Oct. 19, and for a time threatened the elvtr. which caught fire several times. Men were stationed on the roof and ladders of the building and the school children and citizens formed a bucket brigade and the house was saved. The sheds were a total loss, 800 tons of coal also being destroyed. The fire is thot to have been due to sparks from a passing train.

Lincoln, Neb.—The 3 members of the Lincoln Grain Co., recently made defendants in a suit brot by the W. P. Devereaux Co., of Minneapolis, for alleged breach of contract, have filed an answer to the complaint in which they allege that the grain was delivered but was arbitrarily rejected by the plaintiffs. They ask for \$462.92 alleged damages. The suit was brot for \$1,212.40 and covered 5,272 bus. of No. 2 hard winter wheat undelivered on a 10,000-bu. contract.

Eldorado, Neb.—We have bot the elvtr. and coal sheds of the Trans-Mississippi Grain Co. at this station and are doing some repair work and putting in new machinery from top to bottom, have built a lumber shed and are putting in a small stock of lumber and building material. The York Foundry & Engine Works furnished the machinery. Have been doing a nice grain business since we started. Chas. Wilson, formerly mgr. for the Eldorado Lbr. & Grain Co. is now mgr. for us.—Farmers Co-operative Co.

Anselmo, Neb.—When Andrew Martin, employed in the elvtr. of Jacquot & Son, attempted to push the driving belt on the engine from the idler to the lineshaft pulley with a stick, the stick slipped and Mr. Martin was drawn into the belt. He was alone in the engine room at the time and it was some time before help reached him. When released he was found to have broken his left forearm, dislocated his left elbow and fractured the right knee, besides being terribly bruised and crushed. The fact that he was not killed seems little less than a miracle.

## OMAHA LETTER.

Omaha, Neb.—M. W. Cochrane, of St. Louis, Mo., is now mgr. of the consignment dept. of Cavers-Sturtevant Co.

The Taylor Grain Co. incorporated; capital stock \$10,000; incorporators Frank J. Taylor, Rollin R. Sturtevant and Wm. C. Ramsey.

Omaha, Neb.—The many friends of Geo. Johnson, of the Iowa Elvtr. Co., sympathize with him in the loss of his wife who died recently.

We are not operating at Roscoe and Northport this year and have closed our elvtr. at Miller. We have sold our elvtrs. at Eldorado and Loma.—Trans-Mississippi Grain Co.

Omaha, Neb.—Cupid has invaded the Grain Exchange and won a double victory. Sec'y Frank P. Manchester and Miss Charlotte Henricksen, for a number of years cashier of the exchange, are the happy victims. They were married Nov. 3, and congratulations are in order.

## NEW ENGLAND

Nashua, N. H.—John S. Kemp, who has been in the grain business here for a number of years, died Oct. 30, at the age of 44.

Waterville, Me.—Wm. S. B. Runnells, member of Merrill, Runnells & Mayo, died Nov. 2, at the age of 70. Mr. Runnells retired from active business 5 years ago.

Brattleboro, Vt.—The large grain and hay sheds of the Valley Grain Co. burned at 11:30 p. m., Nov. 3. The fire spread to other buildings in the vicinity and the total loss is placed at \$40,000.

Fall River, Mass.—The Winslow-MacKenzie Co. incorporated to deal in grain, hay and feed; capital stock \$30,000; incorporators, J. C. MacKenzie, pres.; H. S. Winslow, New Bedford, treas., and Jos. W. MacKenzie.



Portland, Me.—Hugh H. Lappin, treas. of the Jno. J. Lappin Co., died Nov. 1, from injuries received when he was crushed against a partition in a garage while cranking his automobile. The gear of the automobile had been thrown in and when the engine started the machine shot forward with such force that a part of the partition against which Mr. Lappin was thrown was torn down. His right leg was terribly crushed and his hip broken and he was unable to survive the shock and the loss of blood. He was about 45 years of age and for a long time had been connected with the grain business founded by his father and now running under the name of Jno. J. Lappin & Co.

## NEW JERSEY

Newark, N. J.—The Wilkinson-Gaddis Co. is building a large warehouse and will move its headquarters to the new building as soon as it is completed.—S.

Roseville (Newark p. o.), N. J.—C. Smith & Co. have gone out of the grain business after 35 years in the grain trade. The company owned a warehouse.—S.

## NEW YORK

Buffalo, N. Y.—Louis Pfohl, for many years engaged in the grain business at this point, died recently.

Newark, N. Y.—Geo. C. Rupert, of C. Rupert & Sons, is being congratulated over the recent arrival of little Miss Hazel Jane Rupert.

Springville, N. Y.—The plant of the James H. Gray Mfg. Co. burned recently; loss \$25,000. It is reported that the plant will be rebuilt.

Buffalo, N. Y.—The Barry Grain Co. has bot the balance of the salvage wheat from the Connecting Terminal Elvtr. that burned last winter, the amount being 25,000 bus.

Buffalo, N. Y.—The new 1,500,000-bu. Superior Elvtr. will be put into operation Nov. 11, according to the A. E. Baxter Engineering & Appraisal Co., which has the contract.

Jamestown, N. Y.—A. J. Servis, who has a government contract for hay and oats, wants to get out of the deal, as hay and oats have advanced so much since he made a bid, that he would stand to lose a lot of money.—S.

## NEW YORK LETTER.

P. Larsden is now employed by Robinson & Sweet. Mr. Larsden's father is a prominent rye miller of Norway.

Dows Stores, containing 1,000,000 bus. of wheat, oats, corn and barley, burned on the night of Nov. 8. The elvtr. is at Brooklyn.

Wm. H. Power, at one time pres. of Power Son & Co., a well-known grain exporting house, died recently at the age of 81.

R. A. Yellowlee & Co., Inc., successors to R. A. Yellowlee & Co., one of the oldest and largest receivers of oats at this market, was dissolved Nov. 1. James Bowne, pres., will be manager of the cash oats dept. of Keusch & Schwartz, who have taken over the good will and trade of the old company.

Brayton Ives died at his home in Ossining, Oct. 22, aged 74 years. Mr. Ives was pres. of the Hecker-Jones-Jewell Mfg. Co. of this city and Buffalo, The Standard Mfg. Co. and the Northwestern Consolidated Mfg. Co. of Minneapolis. At a meeting of the company Oct. 28, A. P. Walker, 1st vice-pres., was elected pres. to succeed Mr. Ives. James P. Lee, a director, succeeded Mr. Walker and 2d Vice-Pres. W. S. Sheardown was re-elected. On the following day, Oct. 29, Mr. Sheardown was killed in this city by a street car. He was well known to the grain trade and was active in the affairs of the Standard Mfg. Co.

## NORTH DAKOTA

Burt, N. D.—The Coutts Elvtr. is being repaired.

Sharon, N. D.—The Sharon Mfg. Co. has dug a 200-ft. well.

Rawson (Schafer p. o.), N. D.—The elvtr. of Willis Rawson burned recently.

Dunn Center, N. D.—E. H. Fuller of Carrington is now buyer for the Farmers Elvtr. Co.

Linton, N. D.—The elvtr. of the Farmers Elvtr. Co. has been completed and is now in operation.

Kenmare, N. D.—The Occident Elvtr. Co. has built a flour and feed warehouse adjacent to its elvtr.

Arnegard, N. D.—Ellingson & Co. have bot and are operating the Stenehjen Elvtr.—Farmers Elvtr. Co.

Zap, N. D.—The Farmers Co-operative Co. has recently completed a modern 35,000-bu. elvtr. at this station.

Zeeland, N. D.—Fred Homeyer, of Eureka, S. D., has bot the elvtr. of Potter, Garrick & Potter at this station.

La Moure, N. D.—C. J. Allister has bot an interest in the elvtr. of Johnson Bros. and will be buyer for the company.

Watford (Schafer p. o.), N. D.—R. J. Folven is mgr. for the Farmers Elvtr. Co. and is in charge of the recently completed elvtr.

Burt, N. D.—The Burt Equity Exchange has recently completed its elvtr. It has a large capacity and is modern in every respect.

Woods, N. D.—I am at present buying grain for the Monarch Elvtr. Co.—L. G. Billings, formerly agt. Atlantic Elvtr. Co., Norge.

Rogers, N. D.—I am now mgr. for the Farmers Elvtr. Co. at Brockton, Mont.—O. G. Lund, formerly mgr. Farmers Elvtr. Co. here.

Sheldon, N. D.—While opening the door of a grain car on the track at the elvtr. of the Farmers Elvtr. Co., J. B. Dougherty ran a spike clear thru his hand.

Fargo, N. D.—H. Robideau, night mgr. at the elvtr. of Magill & Co., was smothered in a corn bin in the elvtr., Oct. 23. After instructing a helper to fill some bags with the corn which was to be sent to the drier, Mr. Robideau took a broom and went to the top of the bin with the evident intention of cleaning it. After filling a quantity of bags, the man found that he could not close the chute. As the mgr. had not reappeared he left the work and went to the top of the bin. Investigation disclosed Mr. Robideau's hat on top of the grain and also one hand protruding from it. Help was quickly summoned and the body dug out but it was too late to save his life.

## OHIO

Cardington, O.—J. G. Mills has succeeded Mills Bros.

Dayton, O.—The Gebhart Mfg. Co. will remodel its plant.

Lima, O.—The Northwestern Ohio Grain Dealers Ass'n held a meeting in this city, Nov. 7.

Akron, O.—Ed F. Weber, formerly sec'y and gen. mgr. for the Pioneer Cereal Co., died recently.

Chillicothe, O.—The Standard Cereal Co. will build an 80,000-bu. reinforced concrete elvtr. in the spring.

Houston, O.—We have installed a new No. 49 Clipper Wheat Cleaner.—C. H. Ginn, mgr. Farmers Elvtr. Co.

Ottoville, O.—The Waunamacher Elvtr. Co. has installed a 25-h.p. motor, replacing its gasoline engine power.

Piqua, O.—H. W. Kress, of the H. W. Kress Co., is out of the grain business and is now interested in moving pictures.

Ogles (Wilmington p. o.), O.—I have installed a Richardson Automatic Scale in my elvtr. at this point.—W. S. Oglesbee.

Carroll, O.—The new 15,000-bu. iron clad elvtr. of the Carroll Elvtr. Co., has been completed and is in operation. Gasoline power is used.

Massillon, O.—The Buckeye Cereal Co. is building a 3-story, 20x42 ft. building as an addition to its plant. A 6-story, 42x65 ft. building has just been completed.

Xenia, O.—We have installed a new natural gas engine in our plant and are also making arrangements to install a meal mill.—Dilver Belden, Belden Elvtr. Co.

Columbus, O.—The fall meeting of the Ohio Millers Ass'n will be held at the Great Southern Hotel in this city, Nov. 11 and 12. An interesting program has been prepared.

Marion, O.—The Marion Natl. Mill Co. is installing a 100-h.p. motor and other electrical mill equipment, including shafting, pulleys, etc. The plant has been operated by steam.

De Graff, O.—I have leased the old Hayes St. Elvtr. of Mohr & Mercer, which has been abandoned as an elvtr., but the company is still operating the Main St. Elvtr.—L. O. Hinkle.

Oak Harbor, O.—The office of the Oak Harbor Co-operative Co. was recently entered by burglars who secured insurance and other valuable papers. Just how much booty they got is not known.

Lucas, O.—The new 12,000-bu. iron clad elvtr. of J. A. Perry, on the Penna. Ry. has been completed and is receiving grain. Power is supplied by an oil engine. The house replaces the elvtr. burned July 31.

Washington C. H., O.—S. W. Cissna & Son, who were requested to move their elvtr. from the right of way last spring, have bot a new site and moved the house, remodeling it. Induction motors will be installed.

Wapakoneta, O.—The improvements in the elvtr. of the Hauss & Bitler Co. have been completed. New machinery including a seed cleaner, a 20-h. p. motor and a 1-h. p. motor, the latter to operate the cleaner, have been installed.

Portsmouth, O.—C. P. Clements, W. P. Salliday, M. T. Ridenour, Edson Hoffman and C. Vierebome, elvtr. mgrs. for Chas. E. Groce of Circleville, who operates a string of houses, were recently entertained by Mr. Groce at a dinner in this city.

Mansfield, O.—We will not make any improvements in the elvtr. of the Hicks, Brown Mfg. Co., whose plant we recently bot, but we will overhaul the mill and put in new machinery.—J. A. Walter, treas. Thompson Mfg. Co., Lockport, N. Y.

Toledo, O.—Wallace Applegate, of W. A. Rundell & Co.; Harry Devore, of the Devore Grain Co.; R. S. Sheldon, of the S. W. Flower Co.; Geo. Rudd, of the National Mfg. Co., and Thos. La Seur, are the members of the reorganized Produce Exchange bowling team.

Old Fort, O.—We have completed our 20,000-bu. elvtr. and began operations Oct. 27. We are located on the Nickel Plate R. R. Officers of the company are C. J. Fry, pres.; R. G. Shannon, vice-pres.; Elmer Parker, treas., and myself sec'y.—E. E. Loucks, Peoples Merc. & Elvtr. Co.

Waynesfield, O.—C. M. Dobie, of Gutman, O. H. Poole and G. A. Swickert of Jackson Center, have bot the Waynesfield Elvtr. owned by Sheets Bros. of Botkins and A. H. Booher of Santa Fe. The house will be overhauled and many improvements including new corn cribs and coal sheds will be made. Mr. Poole will be mgr.

Old Fort, O.—The farmers had a chance to buy the only elvtr. here, but built a new 15,000-bu. elvtr. One elvtr. is enough for any 80-car station any place in the country. When that is divided between two firms, each will have to take on a great many side lines in order to meet expenses. The new elvtr. of the Farmers Elvtr. Co. was opened last week.—Tvlr.

Frankfort, O.—The new 20,000-bu. iron-clad elvtr. of Elias Hutton on the C. H. & D. is now receiving grain. The power house is detached from the elvtr. and the steam furnishes the motive power. The equipment includes 2 legs, Smith Man-lift, Invincible Cleaners, Sidney Shellers, Western Cleaner, etc. The house replaces the elvtr. struck by lightning and burned July 26.



Bowling Green, O.—A. E. Royce, pres. of the Royce & Coon Grain Co., died Nov. 1, at the age of 70. Mr. Royce is one of the best known grain men in this section, having engaged in the grain business since 1884. The company now operates 10 elvtrs. in Wood county. Mr. Royce was at one time a member of the Toledo Produce Exchange and is well known to the grain dealers at that market. The late J. J. Coon, who was his partner, lived in Toledo.

Woodstock, O.—Until early in September, Wes. Hardman had a working interest with C. P. Kimball, who is scooping grain at Woodstock. Mr. Hardman was let out and claims now to have interested another farmer in the scooping business, and that he will install another scale right beside Mr. Kimball, so that Woodstock will soon be blessed with two scoopers. As the scooping at that station has not resulted in any profit to the promoters, the fight cannot be expected to be of long duration.

Columbus, O.—I have a tract of 3½ acres, lying between the Big Four and the Penna. R. Rs. and I expect to build a combined feed and terminal elvtr. where I will manufacture all kinds of dairy, horse and poultry feed and handle all kinds of seed and grain. I expected to have the plant under way before this, but have not made much headway on account of the unsettled business conditions. I shall try to be ready to build in the spring. I expect to organize a stock company.—John Dewine, Yellow Springs.

Toledo, O.—Members of the Produce Exchange adopted the following rule covering "interest charges," Oct. 31: "On all grain, mill feed or seeds consigned to or bought by any member of this Board, or any firm or corporation duly represented in its membership, and shipped to Toledo, subject either to Toledo weights or inspection, or both Toledo weights and inspection, the receiver or the purchaser, as the case may be, shall charge the current rate of interest from the date of payment of draft, on any sum advanced on such consignment, or purchase; provided always, that the minimum rate of interest so charged shall be at the rate of 6% per annum, to include the date of the weight certificate; provided, however, that in no case shall interest be charged beyond a maximum of 5 days from the date of inspection at Toledo. Section "A" of this rule will apply on all track grain, mill feed or seeds traded in between members of this Board, or any firm or corporation duly represented in its membership." The rule became effective at once.

## CINCINNATI LETTER.

The tax assessment on the property of the Early & Daniel Co. has been increased from \$48,000 to \$125,000.

The Richter Grain & Flour Co. has applied for a license under the Federal law, requiring com's'n houses to pay a tax for revenue purposes. This is the first grain firm to make application.

Cincinnati, O.—The Grain & Hay Exchange of the Chamber of Commerce has adopted the following rules for the delivery of and payment for grain and hay sold on track, effective Nov. 1: Delivery of grain and hay sold on track shall be made by the tender of a written order for the property on some standard gauge railway company having an office in Cincinnati, properly accepted by such railway company, together with a certificate of the grain and hay inspector. Upon such tender being made the buyer shall pay to the seller 80% of the contract price on basis of the weight of each car as shown by the shipper's advice, said payments to be made not later than 1:00 p. m. the next business day; if it be on Saturday, the time shall be 12:00 p. m., unless other terms are agreed upon at the time of sale. The buyer shall be allowed interest on said advancement as provided in Rule 15, Section 1. If the buyer shall fail to make any advancement, the seller shall charge and the buyer shall pay interest to the seller on the full amount of the invoice at the rate of not less than 6% for the period be-

ginning 5 days from the date of sale and ending at the time final settlement is made. If any advancement is made, the buyer shall pay to the seller interest, as provided in the foregoing, on the difference between the amount of said advancement and the full amount of the invoice.

## OKLAHOMA

Welch, Okla.—The Mead Grain Co. has installed new shelling equipment in its elvtr.

Perry, Okla.—The Red Star Elvtr. Co. has recently installed a feed grinder in its elvtr. at this station.

Shawnee, Okla.—The Shawnee Mlg. Co. has installed a No. 7 Monitor Cracked Corn Separator and 5 Monitor Dust Collectors.

Enid, Okla.—A general meeting of the Grain Dealers Ass'n of Oklahoma was held here on the evening of Nov. 7 at the American Hotel.

Afton, Okla.—The Lipscomb Grain & Seed Co. has installed a 20 h. p. motor and complete shelling equipment in its elvtr. The White Star Co. had the contract.

Ft. Cobb, Okla.—I have not succeeded the Powell Tabb Grain Co. as reported. I resigned as mgr. of the Ft. Cobb Elvtr. and am by myself now.—A. W. Fertig.

Mooreland, Okla.—The new 8,000-bu. elvtr. of L. E. Bouquet, built to replace the house burned Sept. 16, has been completed. The White Star Co. did the work.

Carrier, Okla.—The Carrier Mill & Elvtr. Co. has sold its corn cribs to a farmer as there will be little corn raised here for some years to come.—Agt. Enid Mill & Elvtr. Co.

Duke, Okla.—Our elvtr. has a capacity of 7,000 bus. and is located on the W. F. & N. W. Our officers are C. H. Cox, pres., John Henry, sec'y. Our headquarters are at Carmen, Okla.—C. L. Johnson, mgr. Cox-Grim Grain Co.

Hobart, Okla.—H. F. Caulk of Gotebo has bot a quarter interest in the Hobart Mill & Elvtr. Co. from M. Erdwurm, but the management of the company is unchanged. The Hobart Grain Co. is out of business.—T. M. Jennings.

Weatherford, Okla.—Wheeler Bros. have bot the Choctaw Grain Elvtr. from the Rosenbaum Grain Co. and have installed new machinery. The elvtr. is being thoroughly overhauled and will be painted. New coal bins with concrete floors are being erected and the whole plant put into first class shape.

Oklahoma City, Okla.—On Oct. 6, Sec'y Prouty of the Oklahoma Grain Dealers Ass'n, working in conjunction with Mr. Stauffacher, chief grain inspector, appeared before the State Grain Com's'n and recommended changing the test weight on No. 2 red oats from 32 lbs. to 30 lbs. The state com's'n concurred therein and the rule was changed to read 30 lbs., instead of 32 lbs.

Dacoma, Okla.—Our company and the Enid Mill & Elvtr. Co. have installed gas engines in their elvtrs.—W. R. Lewis has returned from Veneta, where he was operating an elvtr. and is now with the Dacoma Grain Co. Mr. Lewis had charge of our elvtr. during my illness. I am home again, after an operation at Enid for appendicitis and am now in charge.—Walter Hunsaker, agt. Choctaw Grain Co.

## OREGON

Portland, Ore.—The Pacific Coast Elvtr. Co. has been made defendant in a suit for \$1,000 personal damages, brot by I. C. Flemming, who alleges that while wheeling a truck load of wheat on the docks for the company he slipped on loose wheat that had been left on the floor and was severely injured.

Gaston, Ore.—Sam Stott has been experimenting with an acre and a half of hard wheat and reports that the results are very encouraging. If the experiment proves a success, Willamette Valley farmers will take up the growing of hard wheat

extensively for the Oregon flour mills market. It is now shipped from Washington.

## PENNSYLVANIA

Lewistown, Pa.—The Spanogle-Yeager Mlg. Co. has closed its plant for repairs.

Reading, Pa.—E. S. Wertz, of the Wertz Mlg. Co., recently lost 3 fingers when his hand was caught in the rolls of a feed mill.

Troy, Pa.—James Rockwell, employed by Preston & Jaquish, was recently killed while shifting a belt on the machinery. The accident happened about 4 p. m.; but was not discovered until after 5, when a customer with grain was unable to find Mr. Rockwell and went to the office. Investigation disclosed the body still whirling around the line shaft. Every vestige of clothing save his shoes and stockings had been torn off and wound up on the shaft with the lower ⅔ of his right arm. Wound around all was the belt which drives the grain elvtr.

## PHILADELPHIA LETTER.

C. Fred Squiers, of the old firm of Chas. H. Squiers & Co., now out of business, is now with John Talley & Co.

Beginning Nov. 15 the free storage of grain, hay, feed and flour will be cut from 4 to 2 days at the warehouse of the Penna. Warehousing Co.

Babcock & Hopkins, of Rensselaer, Ind., have applied for membership in the Commercial Exchange. Wm. C. Walton has been admitted to membership.

The many friends of Vice-pres. C. Herbert Bell, of the Commercial Exchange, are delighted to learn that he is steadily improving and is now believed to be out of danger. Mr. Bell has been seriously ill with typhoid fever.

A strong protest has been made by the Commercial Exchange against the shortening of the free storage period and the cutting out of the insurance provisions on grain made by the railroads at the terminal warehouse, which is to become effective Nov. 15.

The grain com'te of the Commercial Exchange has recommended that the titles of the grades of macaroni wheat in the annual report of the exchange be changed to read: Macaroni or durum wheat; No. 1 macaroni or No. 1 durum wheat; No. 2 macaroni or No. 2 durum wheat; No. 3 macaroni or No. 3 durum wheat; no grade macaroni or no grade durum wheat.

## SOUTH DAKOTA

Shindler, S. D.—The South Dakota Grain Co. is building an elvtr. at this point.

Crandon, S. D.—Wm. Eloge is now second man at the elvtr. of the Farmers Elvtr. Co.

Appleby (Watertown p. o.), S. D.—Potter, Garrick & Potter have bot an elvtr. at this point.

Eureka, S. D.—Fred Homeyer recently bot the elvtr. of Potter, Garrick & Potter at this station.

Eden (Luffman p. o.), S. D.—Work has been started on the new elvtr. of the Miller Elvtr. Co. at this point.

Gayville, S. D.—I have resigned as mgr. for the Gayville Elvtr. Co. and have been succeeded by Sam. Stockwell.—J. P. Olsen.

Chelsea, S. D.—The Security Elvtr. Co. has extensively repaired its elvtr., remodeled its office and driveway and sided the cupola.—H. W. Miller.

Sioux Falls, S. D.—E. P. Tawney has succeeded R. L. Edwards as mgr. for Lamson Bros. & Co. of Chicago, at the local office. Mr. Edwards is now mgr. for the company at Des Moines, Ia.

Irene, S. D.—The Farmers Co-operative Stock Co. is painting its elvtr. and grading the driveway. A new motor will be installed. We do not know of any County Stock & Grain Co. at this point and that firm did not succeed us. We are still in business. The Fritzon Grain Co. of Sioux City, Ia., has bot the elvtr. of Gunderson & Anderson.—Farmers Co-operative Stock Co.



Sioux Falls, S. D.—The final meeting of the creditors of Frank J. Mead will be held in the office of Referee in Bankruptcy, Henry A. Muller, in the Gilbert Block, this city, Nov. 12, at 1 p. m., for the purpose of passing on the accounts of the trustee, declaring a dividend, selling the uncollectible accounts and transacting such other business as may be necessary to close the affairs of the estate.

Elk Point, S. D.—L. M. Lewison, formerly mgr. for the Farmers Union Elvtr. Co., has bot the elvtr. of L. N. Crill Seed Co. and has overhauled the house. He will put it into operation in a few days. The elvtr. will be operated as Lewison & Simonson.—The elvtr. of the Farmers Elvtr. Co. has just been overhauled and is in good shape for business. Chas. Gill is mgr.—P. C. Peterson, mgr. Fields & Slaughter.

Geddes, S. D.—Robt. F. Brooks, suspected of the double murder of Mgr. Wm. Menzie and Miss Blanche Signal, stenographer, for the Farmers Elvtr. Co., Apr. 16, was arrested Oct. 22, at Wymore, Neb., and has been brot back to face a murder charge. The bodies of the two victims were found in the ruins of the elvtr. office which had been burned during the night. Mr. Menzie had been shot thru the head and the girl's head had been crushed with a hammer. Brooks is said to have had a quarrel with Menzie over a fair ground concession which Menzie, as a fair director, closed alleging that Brooks was a gambler.

## SOUTHEAST

Selma, Ala.—Percy Dawson is interested in a proposition to build an elvtr. here.

Macon, Ga.—John T. Moore is interested in the organization of an elvtr. company to build an elvtr. here.

Atlanta, Ga.—A. C. Wooley, of A. C. Wooley & Co., recently broke his arm while cranking his automobile.

Greenwood, Miss.—The Delta Mfg. Co. incorporated to operate a mlg. business; capital stock \$100,000; incorporators W. G. McIntyre and others.

Clarksville, Miss.—The Planters Mfg. Co., operating a large cotton seed oil mill here, is interested in the building of a grain elvtr. Farmers will be asked to take stock in the elvtr. which will be operated as a branch of the manufacturing company.

Sumter, S. C.—A special com'te, composed of G. A. Lemmon, J. W. McKiever and S. C. Baker of the Chamber of Commerce, has recommended the organization of an elvtr. company to build an elvtr. and operate a feed mill. It is suggested that the plant of the Parrott Mlg. Co. be bot and the storage facilities increased to 20,000 bus.

## TENNESSEE

Memphis, Tenn.—Ernest Wheeler has applied for membership in the Merchants Exchange.

Memphis, Tenn.—Wm. Moon, Jr., of W. D. Moon & Co., has been ordered out west for his health.

Memphis, Tenn.—Lee D. Jones, Jr., has arrived at the Jones home and "Daddy" Lee Jones is passing cigars around on 'change.

Dyersburg, Tenn.—The Fork Deer Mlg. Co. bot and now operate the elvtr. formerly owned and operated by the Henry A. Klyce Co., which was sold at trustee's sale.

## TEXAS

Seguin, Tex.—The new warehouse of the Seguin Mlg. Power Co. has been completed.

Canadian, Tex.—The Humphrey Grain Co. now operates the elvtr. formerly operated by the Johnson Merc. Co.

Seymour, Tex.—W. J. Price, of Roscoe, has bot the plant of the Seymour Mill, Elvtr. & Light Co. from L. Gorman, D. M. Lankford and W. F. Woodrum, props.

Crowell, Tex.—The elvtr. of the Bell Grain Co., containing several thousand bus. of wheat, burned recently; loss \$20,000; insurance \$10,000. The company suffered a slight fire loss last January but the plant was saved at that time.

McGregor, Tex.—The little son of E. W. Crouch, pres. of the Texas Grain Dealers Ass'n, was recently stricken with diphtheria and word was sent to his father at the National Convention at Kansas City, Mo., calling him home. The boy rallied, however, and is at present considered out of danger.

Lockney, Tex.—We started to buy grain about Sept. 15, to collect accounts that we have out in our grocery and dry goods dept. Since that time we have shipped 30 cars of milo maize and have about 12 cars on hand now. Lots of grain, such as maize, kaffir, feretira, cane seed and grass seed are raised around here. We also have part of a car of oats on hand. We have no elvtr. and have been loading thru an elvtr. owned by a competitor. We are thinking of putting in an elvtr.—J. A. Baker, gen. merchant.

Hillsboro, Tex.—The Young Men's Business League, of this city is making an effort to supply the farmers of Hill county with good seed wheat. They have already supplied a car load of seed and if orders for 500 bus. more can be secured another car will be shipped in. Farmers who have not the ready money to pay for the seed grain are allowed to make arrangements with the league for future settlement. The Dorsey Grain Co. of Fort Worth has offered to furnish the club with 50,000 lbs. of Mediterranean soft wheat, testing 57 to 59 lbs., at \$1.25 per bu. delivered at Hillsboro in bulk. The company also offer to clean and sack the wheat at net cost to the league. E. N. Farris is sec'y of the league.

## FORT WORTH LETTER.

E. B. Doggett and I. A. Mabry will operate the Doggett Elvtr. at North Fort Worth, under the name of the Panther City Grain Co. with Mr. Mabry as mgr. A warehouse will be built near the elvtr. Mr. Mabry is well known to the grain trade having been connected with the Moore-Seaver Grain Co. and with the Simonds-Shields Grain Co. at Oklahoma City, Okla. Mr. Doggett is pres. of the Doggett Grain Co.

Fire starting in an adjoining factory, spread to the elvtr. of the Fort Worth Grain & Elvtr. Co., at 10 p. m. Oct. 27, and completely destroyed it. The fire also spread to the company's barn and six mules perished. Several freight cars were badly burned. The loss on the elvtr. property is placed at \$12,000, covered by insurance. J. R. Stitt and F. W. Payne are props. of the company, Mr. Stitt being mgr. Investigations show that the blaze was of incendiary origin.

I have just quit the grain business and am giving my entire attention to cotton seed products. Have discontinued the business of the R. Lupton Grain Co. at San Antonio, but still retain my properties there. When the war conditions have become settled and there is any Mexican business to be had, it is my intention to return there. My business has not been prosperous for two years, in fact, since duty went on Mexican corn and wheat, Jan. 31, 1912. I am now located in the Am. Natl. Bank Bldg. in this city.—R. Lupton.

## UTAH

Ogden, Utah.—Lon J. Haddock was elected treas. of the Utah Cereal Food Co., Oct. 29, and the offices of the company will be permanently located in this city. The foundations for the new elvtr. have been completed and work on the superstructure will be rushed. The company now plans to build 16 elvtrs. instead of 9 as planned.

## WASHINGTON

Wenatchee, Wash.—The Beal Grain & Mlg. Co. is out of business at this point.—Wenatchee Mlg. Co.

Rock Island (Hammond p. o.), Wash.—We have built a small 30x50 ft. warehouse at this station.—Wenatchee Mlg. Co. Wenatchee.

Seattle, Wash.—Peirano & Son have gone out of the grain business and are doing a com's'n business in green stuffs only.—H. P. Chapman, Chas. H. Lilly Co.

North Yakima, Wash.—The plant of the North Yakima Mlg. Co., burned last March, will not be rebuilt at present. Plans for the new structures have been drawn but have been laid aside indefinitely.

## WISCONSIN

New Richmond, Wis.—The Farmers Elvtr. Co. have put in a new concrete scale pit.

Algoma, Wis.—Aug. Froemming, who recently took over the elvtr. of Aug. Froemming & Son here, died last week.

Pewaukee, Wis.—Matthew Howitt, who has been engaged in the grain business at this point since 1886, died Nov. 1, at the age of 77.

De Pere, Wis.—John Dernback, employed at Elvtr. "C." of the Cargill Elvtr. Co., at Green Bay, for the last 7 years, has succeeded I. O. Sessman as mgr. at the company's elvtr. here. Mr. Sessman has gone to Alma Center.

Wausau, Wis.—The name of our company has recently been changed from the H. E. McEachron Co. to the Cereal Mills Co. This is a change in name only, as far as the management of the company is concerned.—Cereal Mills Co.

La Crosse, Wis.—The Farmers Co-operative Market Co. has been organized here and the company will handle all kinds of farm produce, including grain, except live stock. Ira M. Chryst, Hudson, is pres., and Alexander Rose, La Crosse, is sec'y-treas.

Green Bay, Wis.—Believing that school children should know something about the milling and handling of wheat, the Jno. H. Ebeling Mlg. Co. recently entertained the high school children of the city at its plant, which was carefully inspected by every guest.

Marinette, Wis.—We are out of the feed and grain trade and the only companies operating here now are the Marinette Flour Mills Co. and the Marinette Flour & Feed Co. No elvtr. is being built here and no repairs are being made as has been reported.—Lyon Bros.

Superior, Wis.—John Miller was arrested Oct. 29, on the charge of stealing grain from cars in the yards. He is said to have carried a grip with him containing overalls and sacks. As soon as he reached the yards he donned the overalls and appeared to be a workman. When he got thru he shed them and appeared on the street again in his street clothes. In this way he escaped detection for some time.

Monroe, Wis.—Fred C. Dahms, owner of the Monroe Model Mills, died Oct. 30, from injuries received in an automobile accident the day before. Mr. Dahms was at the wheel and turned out of the road to avoid a rut. The car went over a 40 ft. embankment turning bottom side up as it fell, but the occupants were thrown free of the wreckage. Mr. Dahms was the only one seriously injured, his three friends escaping with severe bruises. The accident occurred near Orangeville.

Superior, Wis.—Grain interests in this city are greatly disturbed at the action of the state tax com's'n, thru the local income assessor, Geo. Bubar, in having grain in elvtrs. assessed at full value. Mr. Bubar recently called attention to the discrepancy between the amount of the tax levies against grain in the Superior elvtrs. on May 1, and the amount the tax should be if levied on the amount of grain in the elvtrs. at the close of business on April 1, as indicated by the report of the Duluth Board of Trade. He also said that the board of reviewers, which is now in session, has the power to increase the valuation wherever it is found that the assessment is incorrect. The city assessment is



based on reports of the amount of grain in the elvtrs. compiled by the elvtr. companies. Local grain dealers say that since Duluth elvtrs. pay a fixed rate on the business transacted, it would badly handicap the trade at this market to pay the regular city tax on the full value of the grain in elvtrs. On Oct. 30 the state board of reviews held a meeting at which A. D. Thomson, lessee of the Gt. Nor. Elvtrs. here, was requested to be present and show why the valuation of the grain in the two elvtrs. should not be increased \$757,000, but he failed to appear. According to information secured by the board, 902,000 bus. of grain was stored in the elvtrs. after the present stock had been valued by assessors. At present, the grain in the two elvtrs. is assessed on a valuation of \$780,000. On the following day the board met and decided to increase the valuation of the grain in the elvtrs., making the total valuation \$1,537,000. A letter was received from A. D. Thomson & Co. stating that the additional 902,000 bus. of grain found in the elvtrs. was not owned by the Thomson company. The board of review held, however, that the additional amount of grain should be taxed.

## MILWAUKEE LETTER.

The rate of interest on advances for November, has been fixed at 7% by the finance com'te of the Chamber of Commerce.

Miss Ruth Rankin, daughter of Pres. Rankin of the M. G. Rankin Grain Co., is evidently deeply interested in the grain trade. She will be married Nov. 24, to Wm. G. Kellogg, of Stacks & Kellogg. Both her father and her fiancée are well known grain dealers at this market.

SWEDEN's cereals, particularly oats, were a failure this year. This will necessitate a larger importation this year than usually.

## Supply Trade

PUBLICITY—the staple article—is not a bargain counter commodity. The best is none too good.

INDIANAPOLIS, IND.—Mr. and Mrs. N. F. Beaver announce the birth of their daughter Mary Anne, Friday, October 16. Mr. Beaver is advertising manager of the Nor dyke & Marmon Co.

CHICAGO, ILL.—Fred Hands, one of the Hess Company's installation superintendents, sailed Oct. 31 on the American Liner Philadelphia, to install the big Hess drier, shipped to Liverpool, just before war broke out. Mr. Hands has been on the Hess Company's staff continuously for seventeen years, and will doubtless sustain the Hess standard on the Liverpool work, as it has been sustained in the United States.

It doesn't help business to think and talk depression. When there is little in sight the best way is to get a closer viewpoint. Trade will not come; it must be sought. The most successful business man is the one who keeps plugging after trade. Instead of relaxing in times like the present, every business man should redouble his efforts. There is business to be had; why not go after it? Talk prosperity and you will help bring it.

JACKSON, MICH.—The Field-Brundage Co. has designed a three speed device which is now being fitted to its line of gasoline engines. It is cone shaped and

is attached to the outside of the hub of the governor side fly wheel. It is operated by pushing the cone in or out. An arm in the fly wheel is made to move from one to another of three different positions. This arm changes the tension of the governor spring, and the result being three different speeds.

THE MINISTER of Agriculture has approved of the revised regulations for the grading of maize, kafir corn and jiba applying to exports from South Africa. These regulations are now in force.

A BID for 10,000 tons of timothy hay for export at Chicago created a flood of inquiries from all sections of the country. Thus far only a few small lots have been sold for shipment, from Indiana, and a 10,000-ton order could easily be filled according to the large dealers.

## The Broker's Paradise.

Hastings, the Queen City of Nebraska, the broker's Paradise, the grain man's ideal home. Where the alfalfa blooms eternally, and where the ozone makes the blood leap in one's veins like a flash of lightning out of a sultry summer sky. Where all grain men are brothers, and where goodfellowship predominates over competition. Where the grain man's idle hours are spent in golfing, tennis, baseball and automobling.

Come, weary grain man, forget the maddening pit and mahogany top grain tables and join the redblooded "live wire" Grain Men's Club of Hastings, Neb.—By Ex. Com'te.

A few of the "Live Wire" Grain Dealers and Brokers of Hastings, Neb.



Top row, standing, left to right: L. C. Scholl, W. E. Hotchkiss, C. W. Sword, C. A. Dinsmore, E. Stockham, A. C. Hunkins.  
Bottom row, left to right, sitting: C. J. Miles, B. S. Koehler.



## Seeds

MADISON, WIS., Oct. 15.—Average yield of flaxseed for state is 15 bus.—J. C. MacKenzie, sec'y State Board of Agriculture.

LONDON, O., Oct. 30.—Big clover crop.—Farrar & Watts.

LONDON, O., Oct. 30.—Biggest clover crop in years.—Wood & Sons.

CLOVER SEED at Toronto is very quiet with practically no export demand.—S.

TISDALE, KAN., Nov. 6.—New kafir corn has commenced to move.—Bartlow & Coffey.

WE HAVE removed our general office from McFall to Pattonsburg, Mo.—Hyde Seed Farms.

THE FALL SOWING of timothy in the Province of Ontario is creating quite a demand in Canada for United States seed.—S.

OKLAHOMA, Nov. 2.—The yield of kafir corn and milo maize is 20 bus. and feterita 24 bus.—Oklahoma State Board of Agriculture.

WICHITA, KAN., has received its first carload of this season's feterita. It was graded as No. 3 and was handled by the Roth Grain Co.

BALTIMORE, MD.—We are just remodeling our machinery and for this purpose have engaged A. T. Ferrell & Co. and W. A. Rice.—W. G. Scarlett & Co.

KANSAS has 135,800 acres of feterita this year. This statement is the result of the first efforts of the state to secure statistical data concerning its crop, thru the State Board of Agriculture.

THE PRICE of seed bags at Toledo, beginning Nov. 1, 1914, will be 22½c for starks and like quality and 20c for Amoskeag and American. The seed inspector is to fix the value of damaged bags.

CANADIAN FLAXSEED has been offered at a very low figure, one Milwaukee crusher finding it advantageous to purchase a 100,000-bu. cargo at Duluth. The seed will be delivered in Milwaukee at \$1.40.

A TEN-YEAR lease has been taken by the St. Louis Seed Co. on a 4-story and basement bldg. at St. Louis, Mo., to be completed Jan. 1, 1915. On taking possession the company will install a complete set of new fixtures.

RECEIPTS OF SEEDS at Louisville, Ky., for October, 1914, were 904,340 lbs., compared with 1,266,830 for October, 1913. Shipments amounted to 687,800 lbs. in October, 1914, compared with 1,220,855 lbs. for October, 1913.

BLACKMAN & GRIFFIN Co., Ogden, Utah, have registered the letters "B. & G." with the words "Yellow as Gold" as a trade-mark for its brand of seeds. The company claims use of this trade-mark since Nov. 1, 1913. The words are set in the center of a diamond shaped rule, and are printed on a yellow background.

IN MISSOURI grain grades it is noted that in case of an appreciable mixture of kafir corn, feterita or milo maize, the mixture shall be graded according to quality and according to the grain which predominates. The mixture shall be classed and graded as Nos. 1, 2, 3 and 4 mixed milo maize, mixed kafir corn or mixed feterita, and the certificate of the inspector shall show the character and mixture of the grain.

REGINA, SASK., Oct. 30.—The yield of flaxseed in Saskatchewan for 1914 is estimated at 5,086,475 bus.—C. L.

TOLEDO, O., Nov. 6.—The big movement of clover seed is apparently over, and the time has arrived for smaller receipts unless advanced levels bring it out. Many who parted with their cash seed replaced it with futures and expect their patience to be rewarded. The market has been relieved of hedging pressure.—Southworth & Co.

FREE DISTRIBUTION of seeds in the Philippine Islands will be discontinued as soon as the present stock is sent out. This is the announcement of the Manila correspondent of the Bureau of Agriculture, who has invited those producing seeds for sale to register their business addresses with the Bureau, listing the varieties they have to sell.

AN ABUNDANT flaxseed yield is assured in Canada according to the crop estimate of the Northwest Grain Dealers Ass'n. F. O. Fowler, sec'y, shows that 918,000 acres will yield 6 bus. per acre, or a total of 5,508,000 bus. Marketing of the crop is a little late this season, 1,147,300 bus. having been inspected, compared with 3,700,000 bus. at this time last year.

TRADE-MARK infringement suit of E. W. Conklin & Son v. J. Charles McCullough Seed Co., Cincinnati, O., has been begun in the Cincinnati courts. The charge is that the McCullough Co. has been using the word "Acme" in the branding of seed which trade-mark the Conklin concern claims as its own. Numerous witnesses have been heard and settlement of the case is expected about the middle of November.

J. C. VAUGHAN, the popular Chicago seed man, has reason to feel elated over the fight for a seat in Congress, which he put up against Congressman James R. Mann, the free seed exponent. Mr. Vaughan was the progressive candidate and while he lost the fight, he should be gratified at the support given him by his Bull Moose friends. When the opposition with which Mr. Vaughan had to contend is considered, the results are most satisfactory. Mann has represented the district for 18 years, has been the minority leader for 13, and has even been mentioned as the Republican candidate for President in 1916. These reasons cause the local grain and seed trade to feel proud of the showing Mr. Vaughan made.

### Seed Movement at Cincinnati.

Receipts and shipments of seeds for October, 1914; compared with October, 1913, were in bags as follows:

	Receipts.		Shipments.	
	1914.	1913.	1914.	1913.
Clover .....	3,254	2,322	2,580	2,516
Timothy .....	9,465	19,505	9,387	10,001
Other seeds....	21,624	20,393	11,860	11,450

### Seed Movement at Chicago.

Receipts and shipments of seeds for October, 1914; compared with October, 1913, were in pounds, as follows:

	Receipts.		Shipments.	
	1914.	1913.	1914.	1913.
Clover ..	569,000	225,000	124,000	152,000
Timothy	3,469,000	4,232,000	2,511,000	3,285,000
Other				
grasses	3,824,000	1,970,000	1,514,000	2,571,000

### Seed Movement at Milwaukee.

Receipts and shipments of seeds for October, 1914; compared with October, 1913, were in pounds as follows:

	Receipts.		Shipments.	
	1914.	1913.	1914.	1913.
Timothy seed	177,440	154,050	215,090	185,620
Clover seed..	1,125,170	270,325	591,955	82,670
Flaxseed (bus.)	88,330	21,600	2,420	.....

### From the Seed Trade.

SALT LAKE CITY, Utah, Nov. 6.—The acreage of red and alsike clover in this vicinity is much larger than last year's and the fields have yielded well. On account of the low price of timothy seed and alfalfa seed last season fully ½ of the acreage has been cut for hay, greatly reducing the quantity of seed harvested. Practically no seed was carried over from last year.—Vogeler Seed & Produce Co.

L'ISLE SUR LA SORGUE, VAUCLUSE, FRANCE, Oct. 14.—The harvest of alfalfa has been particularly bad and unfavorable this year. The continuous rain in the months of June and July caused the abnormal growth of the plants, which later, during the time of blooming, caused the fall of the blossoms. Therefore, the return in seed after the threshing is extremely low and we figure on one-fifth of the harvest of a normal year and in many cases only one-tenth. Also the quality of the grain is generally bad. Nevertheless, there are some lots of a very fine quality, but these are rare. If the war had not caused a perturbation in trade, we would certainly have seen some very high quotations, in spite of money stringency and the complete absence of incoming orders. Quotations are today from 15 to 20 frcs. higher than in the month of September. The red clover harvest is a medium one, but the quality is of a superb color. Altogether spotless is rare. Many lots are speckled with damaged seeds.—Paul Bernard.

NEWARK, N. J.—Prices for imported crimson clover and hairy vetch seed have shown a marked advance, and specialists state the cost of the seeds will interfere with the increasing use of these leguminous crops. It may be inadvisable to plant them this year. Most of the seed comes from Europe. Before the war crimson clover seed was selling at \$4 to \$5 per bu., but has since advanced to \$7.50 to \$9, as the receipts have fallen off. The present high price is unwarranted from the standpoint of supply and the need of the seed. If the price continues high it is doubtful if crimson clover can be profitably used as a green manure crop for seeding in corn. It may be better to sow rye and use the difference in price to add nitrogen to the soil in the form of nitrate of soda or some other fertilizer high in nitrogen. The rye will afford a winter cover, preventing washing and leaching, and can be plowed under in the spring to add humus to the soil. A similar condition exists as to hairy vetch seed. There is a shortage, which is, however, partly counterbalanced by the increasing domestic production. Wherever the seed is found to be exorbitant in price, the same change in farm practice is recommended as that suggested in the case of crimson clover.—S.

NEW YORK, Nov. 6.—Much has been heard lately about chances for big imports but such reports are given by those who have interest in such a condition. Some orders for clover have been placed abroad. Seedsmen all over Europe, if they have shipping facilities, try to do business now with America, but in most instances the prices are entirely too high. France is the only country to be considered, but very little is offered at high prices and for late shipment on account of lack of labor. No new European seed will reach the seaboard for some time. White clover has advanced rapidly, the principal producing sections being Poland and Galicia, where the fighting is very stubborn. The North Sea being prac-



tically closed for navigation it will be hard to obtain any goods from countries which had up to now some chance to ship. Some parcels of alfalfa are offered from abroad, but quantities and prices do not attract attention, while there seems to prevail a general belief among large operators in this country that English grasses have advanced considerably. Quite a few cars of Kentucky blue grass and red top have lately been shipped to Europe, for which articles there is a keen interest shown by certain European sections. In general the import situation does not look encouraging, shipping facilities being worse than ever and war insurance too high for peace-loving seedsmen.—Loewith, Larsen & Co.

## Addresses of Seed Buyers Wanted.

*Grain Dealers Journal:* Having a large crop of clover seed to put on the market I am anxious to get in touch with several of the best seed houses. I would like to get the names of eastern, southern and western seed firms.—Samuel Willis, Owosso, Mich.

*Ans.:* Addresses of leading seed firms are given in the "Directory Grass Seed Trade" on page 689 of this number of the Grain Dealers Journal.

## Seed Movement at Toledo.

Receipts and shipments of seeds for October, 1914; compared with October, 1913, were in bags as follows:

	Receipts.		Shipments.	
	1914.	1913.	1914.	1913.
Timothy seed.	3,524	4,180	1,298	1,525
Clover .....	9,540	9,820	1,867	5,374
Alsike .....	861	1,820	570	272

## Movement of Flaxseed in October.

Receipts and shipments of flaxseed in the following markets for October, 1914; compared with October, 1913 were in bus. as follows:

	—Receipts—		—Shipments—	
	1914.	1913.	1914.	1913.
Chicago .....	415,000	106,000	3,000	6,000
Kansas City.....	5,000	1,000	.....	.....
Duluth .....	1,366,770	2,635,131	801,535	1,770,932
Minneapolis ..	189,040	1,686,090	98,210	199,690

## Government Seed Crop Report.

Washington, Nov. 9.—The U. S. Dept. of Agriculture reports yield of broom corn as 79.1%, against 50.3% last year; clover seed, 70.2%, or 10.3% less than 1913; kafir corn, 96.4%, compared with 52.8% last year, and millet seed 75.1%, or 13% over the 1913 figures.

The average yield per acre of buckwheat is shown as 21.4 bus. for 1914, compared with 17.2 bus. for 1913. The 10-year average yield is 19.7 bus. The total production is 17,025,000 bus., compared with 13,833,000 bus. last year.

The average yield per acre of flaxseed is 8.3 bus. this year, compared with 7.8 bus. for 1913, and a 10-year average of 9.0 bus. The total production is 15,973,000 bus., compared with 17,853,000 in 1913.

WE THINK the Grain Dealers Journal is essential in the handling of grain and feeds, and could not think of stopping it.—Kime & Gibson Grain & Hay Co., Nilwood, Ill.

FAMINE in one of the provinces of China is said to have killed, since the war broke out, 1,000,000 people, and is likely to kill 2,000,000 more before another crop can be grown. While it is only recently that news of this famine has been given space in the newspapers, it is said to surpass the European war in the number of lives at stake.

## Feedstuffs

THE PRICE of linseed oil meal at Minneapolis was advanced within the last few days \$2 to \$3 per ton on account of the heavy export sale of oil cake.

THE S. R. FEIL Co., Cleveland, O., has leased Chapin & Co.'s warehouse at Hammond, Ind., putting in extensive improvements in the way of machinery, etc. The output of the company will be increased.

THE FEEDSTUFFS trade's latest addition is James Wilbur Anderson, Jr. James Wilbur is now about ten days old, and is the son of J. W. Anderson, pres., Kornialfa Feed Milling Co., Kansas City, Mo.

PROSECUTION of 72 suits against cottonseed mills at New Orleans has been started by Atty. Genl. Ross Collins of Mississippi. The suits charge a combination to keep down the price of cottonseed paid the farmer.

MISBRANDING of cottonseed meal shipped by J. Lindsay Wells Commission Co., Memphis, Tenn., into Indiana, on two different occasions, called for fines of \$100 and costs for each offense. The commission company pleaded guilty.

THE AKRON Feed & Milling Co., Akron, Ohio, has registered the word "Portage" as the trade-mark for its stock and poultry feeds claiming use of the word since April 20, 1914. The letters of the word are of white set on a red background with a darker red border.

MUTUAL MILLERS' & Feed Dealers' Ass'n has been organized in Chautauqua and Erie Counties, N. Y. Dealers in adjacent neighborhoods and in the state of Pennsylvania will also be eligible to membership. L. S. Nichols of Kennedy has been made pres. and A. W. Carpenter of East Randolph, sec'y.

BEER SALES in the United States are increasing and the output of brewers' dried grains must be getting larger. September sales were 5,847,076 bbls., against 5,777,660 in September, 1913. The increase must be gratifying to the brewers, as the August statement showed a loss of 941,150 bbls., compared with August, 1913.

THE CUBAN MOLASSES Co. operates a 2,000,000-gal. tank at Mobile, Ala., which is kept filled with blackstrap molasses, the waste from Cuban sugar refineries. From Mobile the product is transferred in 200 company tank cars to Chicago, St. Louis, and other markets, where it is mixed with grain products and made into animal feeds.

THE DEPT. OF AGRICULTURE, state of Pennsylvania, has issued its bulletin No. 249 on commercial feeding stuffs for that state during 1913. The book is a complete summary of the analyses made of various samples of feeding stuffs collected in the state in that year. Copies may be obtained by addressing the Dept. at Harrisburg.

EXPORTS OF ALFALFA feed is not impossible in the near future and is being seriously considered by a number of feed companies. With all foreign countries showing a big decrease in grain production, the natural consequence is a falling off of feedstuffs. The alfalfa yield this year in the United States is enormous, and manufacturers of alfalfa feeds will have an ample surplus for exporting to Europe.

C. A. CYPHERS, Buffalo, N. Y., has filed a petition in bankruptcy showing indebtedness of \$48,177 and assets of \$131,274.81, of which \$100,000 is tied up in real estate. Mr. Cyphers is well known to the feed trade through his connection as pres., with the Buffalo Incubator Co.

A SHIPMENT of stock feed made by the Ozark Feed Co., Neosho, Mo., and transported into the state of Georgia, was condemned and ordered destroyed by the government. The shipment was in the possession of the Interstate Brokerage Co., Quitman, Ga., and consisted of 40 sacks of dairy feed, 60 sacks of sweet feed and 240 sacks of molasses feed.

A SHIPMENT of 700 100-lb. sacks of cottonseed feed meal made by the Memphis Mfg. Co., Memphis, Tenn., was condemned by the government at Montgomery, Ala., on the allegation of adulteration and misbranding, in violation of the Food and Drugs Act. It was also alleged that the meal contained a smaller percentage of protein than it was said to contain. Two other lots, one of 500 sacks, and the other of 800 sacks, manufactured by the same company, were seized and condemned by the government for the same reasons. All of the product was released on bond.

COTTON SEED meal is subject to the Food and Drugs act when sold as a food, but when sold as fertilizer, and so labeled, it is not subject to the Food and Drugs act. When classed and labeled as off meal or damaged meal, the product is considered as fertilizer. Shipments of cotton seed meal or cake in package form must be marked according to the amendment of Mar. 13, 1913, irrespective of any marking the package may obtain subsequent to delivery to consignee. Shipments on domestic Bs/L are subject to the requirements of the Food and Drugs act but those exported would not be considered misbranded if prepared and packed in accordance with directions from foreign purchaser, so long as those directions do not conflict with the laws of the country for which they are intended.

NIAGARA GRAIN & FEED Co., of Port Colborne, Ont., has opened offices in the Board of Trade at Toronto, succeeding S. H. Pitts & Son. The company will operate on an extensive scale, handling feedstuffs, dairy feed, sacked and crushed oats and grain in bulk, and is using the government elevator at Port Colborne for storage. A storage elevator of 500,000 bus. capacity will be erected next year at a cost of \$50,000. The plant will have a capacity of 20 cars per day, and will be in charge of S. H. Pitts. This, it is believed, will be one of the fastest handling plants in Canada and will enable the company to enter the export trade, with oats as a specialty. Additional boats will be chartered to carry grain down the lakes from Fort William. J. R. Ness has been placed in charge of the Montreal office at 525 Board of Trade.—S.

## Movement of Feedstuffs in October.

Receipts and shipments of feedstuffs in the following markets for October, 1914; compared with October, 1913 were as follows:

	—Receipts—		—Shipments—	
	1914.	1913.	1914.	1913.
Chl. (lbs. 86,215,000	52,814,000	127,911,000	83,428,000	9,120
K. City (tons)	4,000	1,140	13,300	9,120
St. L. (s'ks)	129,300	133,540	192,020	418,870
Balto. (tons)	1,578	515	840	173
Mpls. (tons)	9,515	8,152	56,740	61,581
San F. (tons)	1,878	1,641	.....	.....
Millw. (tons)	27,340	17,510	32,673	25,121



## Changes in Rates

As shown by tariffs recently filed with the Interstate Commerce Commission the carriers have made the following changes in rates:

**C. G. W.** in Sup. 5 to 50-C shows rules and charges for reconsigning, storage concentration and weighing.

**Pere Marquette** quotes a rate of 8.4c on oat hulls from Sarnia, Ont.; to Buffalo, N. Y., Detroit, Mich., and Toledo, O., effective Nov. 16.

**Monon** in sup. 1 to C. I. & L. tariff in connection with lines, parties to tariffs, issues suspension notice on a long list of tariffs on intrastate traffic until Nov. 26, 1914.

**C. & N. W.** in Sup. 6 to 14,801 names class and commodity rates on grain and grain products between Chicago, Ill., Milwaukee, Wis., and stations in Illinois, effective Nov. 16.

**K. S. Sou.** quotes a rate of 15c on wheat and 14c on corn from Kansas City, Mo., and 18c on wheat and 17c on corn from St. Joseph, Mo.; to Memphis, Tenn., effective Dec. 1.

**C. B. & Q.** in 7072-C quotes minimum carload rates on grain and seed between Illinois stations on C. B. & Q., and C. B. & Q. stations on the west bank of the Mississippi river.

**C. & N. W.** in sup. 15 to 1,363-A quotes rates on grain, flax seed, broom corn and other products between stations in Ill., Wis., Ia., Minn. and stations in Neb., Wyo. and S. D., effective Nov. 5.

**Sante Fe** quotes a rate of 16c on oats and 15½c on corn from Minonk, Washington, Roanoke, Benson and Eureka, Ill.; to New Orleans, La. (when for export to Africa, Asia and Europe), effective Dec. 1.

**C. B. & Q.** in Sup. 41 to 1800-B and 895-H quotes rates on grain, grain products and seeds in carload lots between stations on the C. B. & Q. west of Missouri river and specified points on lines east of Missouri river.

**Grand Trunk** quotes a rate of 12.6c on flaxseed from Milwaukee, Wis., and Chicago, Ill.; to Black Rock and Buffalo, N. Y.; and 10c from Port Huron, Mich.; to Montreal, Que., effective interstate Oct. 26, Canada Nov. 16.

**C. G. W.** in Sup. 10 to 14595 quotes minimum weights on grain and grain products between Chicago, Ill., and stations on C. G. W. and Hanover Ry. in Illinois and stations on Wabash in Iowa and Missouri, effective Nov. 16, 1914.

**C. I. & L.** tariff No. 5579 shows the local freight tariff applying on carloads of grain and grain products from Indianapolis, Ind., Louisville, Ky., and New Albany, Ind., to stations on the C. I. & L. Ry. The new tariff cancels Nos. 1402 and 3467.

**C. B. & Q.** in Sup. 42 to 1800-B and 895-H quotes rates on grain, grain products and seeds between stations on C. B. & Q. west of Missouri river and Chicago, Peoria, St. Louis, St. Paul, Minneapolis, Duluth and other points on line east of Missouri river.

**C. B. & Q.** No. 3992-E quotes rates on wheat and other grain in connection with Chgo., Mil. & Gary and Ind. Har. Belt Ry. between Chicago and stations on the Chgo., Mil. & Gary Ry. Also rates from Hawthorne, Ill., and Gibson, Ind., to stations on the same road.

**C. G. W.** in Sup. 15 to 4734 quotes joint and proportional freight tariffs on grain, hay and seeds between Kansas City, Kas., Kansas City, Mo., Leavenworth, Kas., St. Joseph, Mo., and other stations taking the same rate, and stations on the C. G. W. road, effective Nov. 16, 1914.

**I. C.** in Sup. 4 to 1081-B quotes local, joint and proportional rates on grain, grain products and the by-products of grain in carload lots from stations on the I. C. in Ill., also Evansville, Ind., and St. Louis, Mo., to points in Ind., Ky., Mich., N. Y., O., Pa., and W. Va., effective Nov. 16.

**C. B. & Q.** in Sup. 6 to 1361-1 names local, joint and proportional rates on carload lots of grain, grain products and seeds between St. Paul, Minneapolis, Duluth, Stillwater, Winona, Minn., LaCrosse, Wis., and stations in Illinois, Indiana, Kentucky, also Green Bay and Kewaunee, Wis.

**C. G. W.** in Sup. 21 to 6-A quotes rates on grain and grain products together with other commodities, between Chicago, Milwaukee, and other stations taking the same rate and stations in Illinois and Dubuque, Ia. The tariff on wheat, corn, oats, rye, barley, etc., is effective Dec. 1, 1914.

**C. B. & Q.** in Sup. 13 to 6786-D (corrected) quotes rates on grain and grain products from stations on C. B. & Q. and C. A. & DeK. in Ill.; also Mississippi River points, Dubuque, Ia., to Louisiana, Mo., to Brookport, Cairo, Metropolis, Mounds, Ill., Evansville, Ind., Cincinnati, Ohio, Paducah and Louisville, Ky.

**C. I. & L.** Tariff No. 5581, Monon Ry., issues new joint and proportional rates applying on grain and grain products from Indiana stations to New York, Philadelphia, Baltimore, Boston and other eastern points via Central States Dispatch and Monon Continental Fast Freight Line. Effective Nov. 16, 1914.

**Santa Fe** quotes a proportional rate of 17c on dry brewers refuse, grain screenings, malt, malt sprouts, oatmeal, shorts and oat groats from Atchison, Leavenworth, Kan., Kansas City, and St. Joseph, Mo.; to Louisville, Ky., Cincinnati, O., Monon, Jeffersonville, Ind., and other stations, effective Nov. 26.

**C. R. I. & P.** in 22,000-D quotes local, joint, proportional and re-shipping rates on grain, grain products and seeds in carloads between Chicago, Peoria, St. Louis, Minneapolis, St. Paul, Omaha, Kansas City, St. Joseph and Atchison, Kan., and stations on the C. R. I. & P. and connections in Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, South Dakota and Wisconsin, effective Dec. 1, 1914.

**Reshipping Rates** from Chicago, St. Louis, Peoria, and Minneapolis on grain and grain products consigned to eastern trunk line territory will be increased 1c per 100 lbs. effective Dec. 1. This applies to both domestic and export shipments, but on the domestic business the increase will not apply on shipments originating in Illinois nor on shipments from Indiana points on which there are thru rates to the east via Chicago.

**Ill. Cent.** quotes the following rates on wet or dry feed (gluten feed, glucose, mixed live stock feed with or without sweetening or salt, made from mixture of by-products from elevators, mills, glucose and sugar beet factories or distillers plants, distillers dried grain or refuse, slop feed and ground or chopped alfalfa) from Peoria, Ill.: 8.4c to Hedrick and West Lebanon, Ind., and 10.5c to Clarno, Monroe, Stearns, Basco, Belleville, Elmers, Madison, Monticello, Fitchburg and Summit, Wis., effective Nov. 16.

**D. L. W.** quotes an ex-lake rate of 6½c on wheat and flaxseed, 6c on rye, 5¼c on shelled corn and barley and 4c on oats from Buffalo, N. Y., to Brooklyn, New York and New York Harbor, N. Y.; also an ex-lake export rate of 6c on wheat and flaxseed, 5¼c on shelled corn and barley, 5¼c on rye and 4c on oats from Oswego, N. Y.; to New York Lighterage Station, N. J., and stations within lighterage limits of New York Harbor; and an ex-lake export rate of 5.70c on wheat and flaxseed, 4.95c on shelled corn, 5.45c on rye, 5.05c on barley and 3.80c on oats from Buffalo, N. Y.; to Philadelphia, Pa., and Baltimore, Md., effective Dec. 1.

**Wabash Ry.** will apply Chicago rates on grain and grain products effective Nov. 16, 1914, from its stations in Illinois to Gary, East Chicago and Hammond, Ind., and Hegewisch, So. Deering, Englewood, Chandler, Dewey, Landers, Ashbourn, Oak Lawn and Chicago Ridge, Ill.

**I. R. C.** 1923 and I. C. C. 3268 of the Monon Ry. shows the joint and proportional freight tariff and re-shipping rates applying on grain, grain products, and the by-products of grain and malt from Chicago and nearby points to Indiana, Kentucky, New York, Ohio, Pennsylvania and West Virginia. The rates become effective Nov. 16, 1914.

**N. Y. C. & St. L.** quotes a rate of 16.8c on grain and grain products from Ashtabula, O.; to St. Louis, Mo.; also the following rates on grain screenings, elevator dust, oat hulls and clippings from Buffalo, N. Y.: 10.5c to Fostoria, O.; 11.6c to Cleveland, O.; 14.2c to Peoria and Morris, Ill.; and 14.7c from Cleveland, O.; to Owensboro, Ill., effective Nov. 16.

## Books Received

**BETTER ROADS.** Bul. No. 10, state of Missouri, gives the experiences of various communities in that state on the road problem and makes it plain how to go about getting good roads. The publication is issued by the State Board of Agriculture, Columbia, Mo.

**ANNUAL REPORT** of the Dep't of Agriculture, Province of Alberta, gives the production and acreage of grains in every section of the province for the year 1913 and a complete summary of the acreage and yields of the grain for the last 12 years. The work is compiled by the Hon. Duncan Marshall, Minister of Agriculture, Alberta, Canada.

**ANTITRUST ACTS.** An act to supplement existing laws against unlawful restraints and monopolies, and a complete digest of the federal trade com's'n act is given in a book by John B. Daish, A. B., LL. M., the well known member of the Dist. of Columbia Bar. The title of the book is The Federal Trade Com's'n Law and Related Acts and it is on sale by W. H. Lowdermilk & Co., Washington; price, 50c.

## Corn Grades Studied in Iowa.

Within the last two weeks the Western Grain Dealers Ass'n, thru its sec'y, Geo. A. Wells, has held meetings in Sioux City, Omaha, Ft. Dodge, Cedar Rapids, Des Moines and Oskaloosa and as a result of the meetings many grain dealers in the state are fully conversant with the new corn grades. The meetings were similar in scope to those held in the state of Indiana the last two weeks of October.

Mr. Wells was assisted in his educational work by E. L. Morris, Kansas City, representing the grain standardization bureau of the United States, and G. B. Powell, chief grain inspector of the Omaha Grain Exchange. Mr. Wells is enthusiastic over the result of the series of meetings and predicts that in the near future the producer of the higher grade corn will be able to command a premium for his product instead of bearing the burden imposed upon him by the throwing on the market of inferior grades.

I THINK the Grain Dealers Journal is just what every grain dealer needs.—J. J. Wobbe, supt. Cavers-Sturtevant Co., Underwood, Ia.



## Supreme Court Decisions

**Appeal Under Workmen's Compensation Act.**—Workmen's Compensation Act 1913 (Laws 1913, p. 335) having provided no valid remedy for review of decisions of an industrial board thereunder, the question whether such board acted illegally or without jurisdiction may be reviewed on a common-law writ of certiorari, to be sued out of the circuit court.—*Courter v. Simpson Const. Co.* Supreme Court of Illinois, 106 N. E. 350.

**Seed Corn Compromise.**—Where a seller of seed corn agreed to allow a buyer's claim for damages if he would consent to its being carried over to the next year's account, the offer was in the nature of a compromise, and did not admit a breach of implied warranty as to corn of which the buyer's customers complained, but which was not shown to have been unfit for use or returned.—*Natchez Drug Co. v. Ratekin Seed House.* Supreme Court of Iowa, 146 N. W. 865.

**State Demurrage Rules.**—A state railroad commission having adopted demurrage rules under authority conferred by Pub. Acts 1911, No. 173, Section 1, amending Pub. Acts 1909, No. 300, Sections 3, 8, such rules, though applicable to interstate commerce, were valid and applicable to intra-state shipments, in the absence of evidence presented by an objecting carrier to show their unreasonableness, under Pub. Acts 1909, No. 300, Section 26, providing that, in all actions under such section to avoid orders of the Commission, the burden of proof shall be on the complainant to show,

by clear and satisfactory evidence, that the order is unlawful or unreasonable.—*Mich. Cent. R. Co. v. Mich. R. R. Commission.* Supreme Court of Michigan, 148 N. W. 800.

**Warehousemen.**—As to grain stored by plaintiff with defendant, constituting, under Pol. Code, Section 494, bailment, while it was a mere licensed warehouseman, and therefore not entitled to charge for storage, it was a gratuitous depositary, the duties of which, by provision of Civ. Code, Section 1375, cease on its giving reasonable notice to the owner to remove the article deposited, so that though it afterwards becomes a bonded warehouseman, which Pol. Code, Section 498, requires to publish the first week of September of each year, a schedule of rates for storage, which shall apply to all grain received into such warehouse, it cannot charge storage on such prior deposits from the time it becomes a bonded warehouseman, but only from the time he is notified that storage is being charged; and such publication is not such notice.—*Kohlhase v. Wallace Farmers Elevator Co.* Supreme Court of South Dakota, 148 N. W. 836.

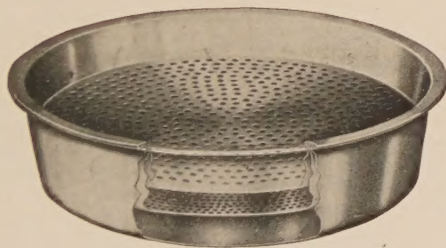
**Ownership of Grain in Public Warehouse.**—The Public Warehouse Act, Pol. Code, Section 487, provides that all owners of bonded warehouses and elevators shall, upon request of any person delivering grain thereat, give a warehouse receipt therefor, "subject to the owner or consignee." Section 488 requires the grain, or an equal quantity, to be delivered to the holder of the receipt upon its return with a tender of charges. Section 494 provides that a delivery of grain to a warehouse and the issuance of receipt shall be a bailment, and not a sale of the grain delivered, and in no case shall the grain so stored be liable for seizure by process in actions against the bailee, "except actions by owners or holders of such warehouse receipts to enforce" the same. Section 495 prohibits any such warehousemen from denying that the grain

represented by the receipt issued, is not the property of the person to whom such receipt was issued, or his assigns, and such receipt shall be deemed, so far as the duties, liabilities, and obligations of the bailee are concerned, conclusive evidence that the party to whom the same was issued is the owner of the grain and the person entitled to receive it, and section 496 makes it larceny for any person doing a warehouse business to wilfully refuse to deliver the grain on demand. Held, that the warehouseman is estopped as to the person whose name is inserted in the receipt, or his assignee, from voluntarily questioning his ownership of the grain, though the true owner if other than the bailor named in the receipt, could maintain an action to recover against the warehouseman.—*Street v. Farmers Elevator Co. of Alkton.* Supreme Court of South Dakota, 146 N. W. 1078.

THE BRITISH yield of wheat this year, according to the London Times, will be 95.4% of an average, which is 3.4% better than the 10-year average. The quality runs good on the average and harvest has been completed under favorable conditions.

OCTOBER EXPORTS exceeded imports to the extent of \$60,000,000. These figures are arrived at by totaling the business done at the ports of New York, Boston, Philadelphia, Baltimore, Galveston, New Orleans, San Francisco, Seattle, Detroit and Buffalo, and represent 80% of the country's foreign trade. Last August the value of imports was \$20,000,000 greater than that of exports, but with the big demand on American granaries and mills the balance has been thrown in favor of exports.

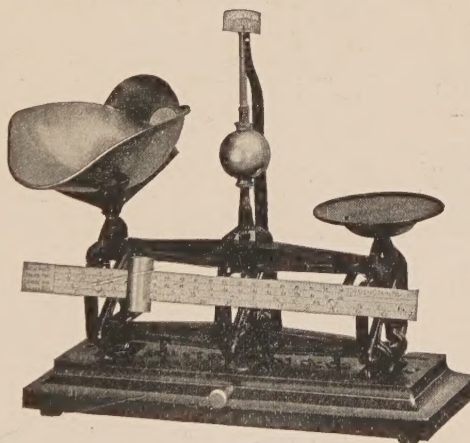
## HESS Corn Testing Specialties



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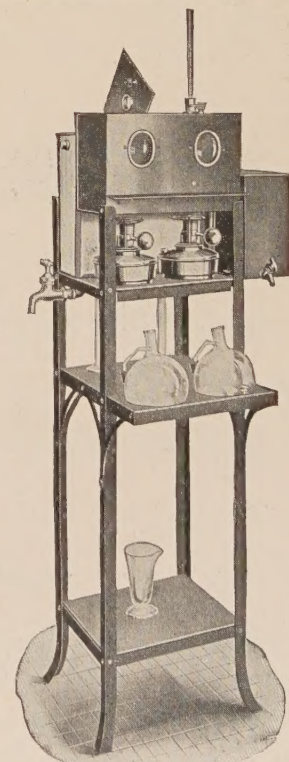
of brass, steel and aluminum; for testing corn for dirt, foreign matter, broken corn, etc., as required by "Federal Corn Grade Rules."

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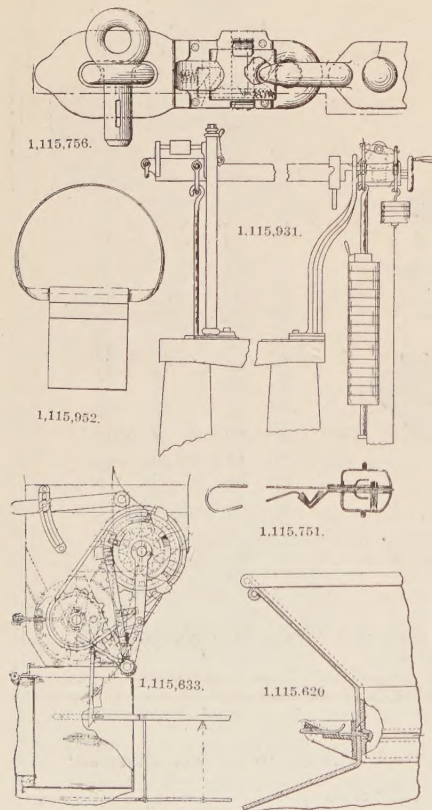
## Patents Granted

**Seal Lock.** No. 1,115,756. (See cut.) L. C. Weyand, Chicago. A hasp, provided with a seal receiving space; a movable stop piece located at the entrance of seal receiving space for preventing the removal of seal; means for preventing the insertion of seal in the receiving space until the hasp is moved to its locking position.

**Seal Lock.** No. 1,115,620. (See cut.) Emil Tyden, Evanston, Ill. A seal comprising a strip with one end adaptable for thrusting thru aperture in locking position; the seal mount also having an abutment facing this aperture, the outer end of the seal strip being folded backward toward the inner end which occupies the aperture. The strip between this fold and the outer edge is engaged by the abutment of the mount to prevent withdrawal of the strip from the aperture.

**Balancing Mechanism for Scales.** No. 1,115,931. (See cut.) Perley F. Hazen, St. Johnsbury, Vt., assignor to E. and T. Fairbanks & Co., St. Johnsbury, Vt. In a scale the combination of a weighing beam, a counterpoise and detachable weights for engaging the counterpoise; a substitute counterpoise and a loop suspending each counterpoise from the beam; a means operatively connected to both loops for alternately lifting it to withdraw them from engagement with the beam.

**Car Seal.** No. 1,115,952. (See cut.) William C. Martineau and Clarence R. Martineau, Albany, N. Y. Comprises an integral box and tag portion consisting of a blank of thin sheet metal folded at one end to form a transverse open end box and plate depending therefrom, this plate being welded to the body of the blank; the long side of box is securely welded closed; a shackle having a hook at each end and a thickened part adjacent to each of the hooks and adapted to fill an end of the box, these hooks being adapted to interlock within the box, one end of the shackle being welded therein.



**Self Locking Seal.** No. 1,115,751. (See cut.) Emil Tyden, Evanston, Ill. A shell apertured for the insertion into it of one end of a securing member; a plurality of tumblers within the shell each apertured for insertion by the penetrating member, the latter being cut back at the edges to form a neck on which the tumblers may lodge when penetrated; means in the shell for holding the tumblers in position, the shell and the securing member being relatively formed to permit further inserting thru them, and the whole means being adapted to release the tumblers when they are pushed by the shoulder.

**Feeder for Automatic Weighing Machines.** No. 1,115,633. (See cut.) Chas. P. Wellman, West Medford, Mass., assignor to Percy E. Ginn, Winchester, Mass. A frame having two passages one with a drip stream feeder and with mechanism for constantly operating the drip stream feeder. The other passage contains mechanism for operating a bulk feeder, a clutch and means for automatically disengaging the clutch; a weighing machine having a weighing receptacle; a device for preventing the tripping of weighing machine while it is receiving the load from the bulk feeder and means actuated by gravity for releasing the weighing machine.

### Indiana Corn Grades Campaign.

In its corn grades campaign that closed at Tipton Oct. 31 the Indiana Grain Dealers Ass'n covered 32 counties in the central part of the state and held 35 meetings with Dr. J. W. T. Duvel of the Dept. of Agriculture, Washington, and Professor Geo. I. Christie or Thos. A. Coleman of Purdue University and Sec'y Chas. B. Riley present at each meeting.

The attendance averaged 58 per meeting, mostly farmers, and many grain dealers.

Farmers were shown that their desire for more money for their corn could be accomplished by raising and marketing more and better corn. They were strongly urged to be extremely careful in the selection and care of seed and not to look to big eared varieties of corn for planting or for larger yields, but to plant smaller and earlier maturing varieties; for instance, ears ranging 9 to 10 inches long, weighing 12 to 14 ounces. Farmers were also urged to plant distinct varieties of white or yellow corn, and so far as possible the same varieties and colors by all producers within the range of any market, thus enabling the buyers to handle the distinct varieties and grades without mixing colors, thereby justifying the highest possible prices.

Farmers were urged to separate all rotten or partially rotten ears from the good ears while gathering and before marketing, thus the better to comply with grade requirements and the requirements of the health laws.

Slovenly practices of farmers in husking, cribbing and caring for their corn were condemned and they were given to understand that they were not entitled to full price for corn not delivered in condition to grade.

The grain dealers were urged to buy and sell by grade only. To place on their price boards prices for various grades, so farmers would know the relative values and thus be encouraged to condition their corn before marketing it. The dealers were urged to clean and condition their corn before shipping to insure its delivery according to contract. Many other excellent recommendations were made, the farmers and others frequently propounding questions indicative of their interest and were usually satisfied with the answers.

At points where meetings were to be held the local grain dealers, millers and county agricultural agents exerted themselves to the utmost to make the meetings a success.

### Crop Improvement.

**BRainerd CROP IMPROVEMENT Ass'n** will hold its winter meeting Dec. 3 to 6 inc., at Brainerd, Minn. Exhibits of grain from practically every county in the state will be shown and the sessions will be in charge of C. P. Bull, sec'y.

**SEED COMPARISONS** are one of the coming events for members of the various county crop improvement ass'ns. The idea has been worked out by Bert Ball, sec'y, Crop Improvement Com'te, Chicago. The seed shown is that which will be planted next spring.

**BARLEY GROWERS** of Iowa will meet at Ames on Dec. 30, and a prize of \$25 will be awarded for the best crop produced. The prize is offered by the Crop Improvement Com'te of Chicago, and the only stipulation is that barley from ten different counties must be exhibited.

**GROWING IDENTIFIED** seed is being recommended by the Crop Improvement Com'te, Chicago. In order to accomplish this it is suggested that a seed club be established in every county either as a subdivision of the County Farm Buro or as simply a society of grain breeders. It is hoped that this would lead ultimately to a strong county organization in charge of a paid agriculturist.

**CROP IMPROVEMENT COM'ITE**, Chicago, expects to have a com'iteman appointed for every county of the following states before next spring: Kansas, Nebraska, North and South Dakota, Minnesota, Iowa, Missouri, Illinois, Wisconsin, Indiana, Ohio, Michigan, New York and Pennsylvania. This com'iteman will be selected from the ranks of farmers, bankers or grain elevator men.

**CROP IMPROVEMENT** methods received a big boost in the accomplishment of Col. Freeman Thorp, Hubert, Minn., who, by adhering to the rules laid down by that com'ite grew 100 bus. of corn to the acre. The land has been ploughed in such a manner that the furrows prevent snow or rain from running off the land. Conserving the water in this way makes planting a little later in the spring, but enables the crop to mature two weeks early in the fall.

**THE CROP IMPROVEMENT Com'ite** can not do better than to urge every farmer to destroy volunteer wheat. This should be done either by pasturing or digging out and burning. It is within the range of possibility that there is now a greater danger to next year's wheat crop in some states, lurking in volunteer plants, and perhaps also in some cases in early sown fields. The best thing to advocate for December, January and February is the burning of dead grass, leaves and rubbish to destroy the chinch bugs and a number of other destructive insects known to pass the winter in such places.—Prof. F. M. Webster, Government Cereal and Forage Insect Investigation, in a letter to Bert Ball, sec'y Crop Improvement Com'ite.

**FORT WORTH ELVTRS. Co.**, Fort Worth, Tex., asks damages of \$28,000 from C. L. Dreyfus, L. Dreyfus and L. L. Dreyfus of Paris, France, alleging that a shipment of 180,000 bus. of yellow corn from the Argentine Republic was 7,000 bus. short and that the market value of the shipment was below that contracted for.



# The GRAIN DEALERS JOURNAL.

## Insurance Notes.

SECRETARIES of the mill and elevator mutual fire insurance companies will hold a meeting Nov. 17 in the La Salle Hotel at Chicago.

AN ATTRACTIVE circular is being sent to the trade by the Millers Mutual Casualty Ins. Co., Chicago, with the request that it be posted on the safety first bulletin board. Besides an illustration which is right to the point, this circular states the recent experience of one company which, after a clean record for thirty years, had two accidents within ten days that robbed two valuable employes of limbs.

MANCHURIAN trade is not affected noticeably by the present war, according to G. C. Hanson, vice consul at Dairen, Dalny. The exportation of grain and beans has been held up temporarily thru a number of Japanese ships being called into service as transports, but it is expected that the shipping will soon be renewed. While there is no specific demand for imports, prices have risen generally and flour is particularly strong.

PREVENTION of accidents to employes in industrial plants of Uruguay is covered in a recent law of that country passed at Montevideo. The law applies to factories, mines, quarries or any other place where work involves danger. The employment of women and children in cleaning or repair of motors or machinery in motion is prohibited, and the rules concerning the installation of machinery and the protection of its dangerous parts by screening are general in character.

MILLERS MUTUAL Casualty Ins. Co. directors held their regular quarterly meeting in the company's offices at Chicago on Oct. 22. Those in attendance were C. H. Seybt, Robert R. Clark, Joseph Le Compte, A. Fassler, C. B. Cole, M. A. Reynolds and H. K. Wolcott. The board approved a further reduction in rates of from 20 to 25% for all workingmen's compensation policies. This is the third consecutive reduction in rates in the last 3 years. The net cost of insurance in the company is now only about one-fourth of the original rates promulgated by the stock insurance companies.

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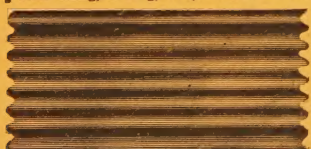
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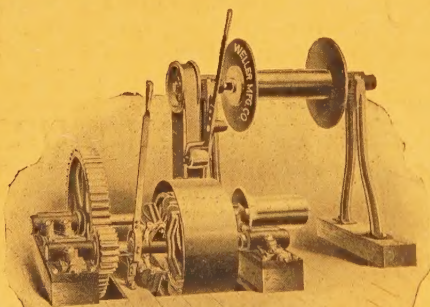
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